

MEMORANDUM

TO: Members of the RBC Investment Risk and Evaluation (E) Working Group

Members of the Statutory Accounting Principles (E) Working Group

FROM: NAIC Staff
DATE: April 1, 2024

RE: Aggregated Residual Data – Year-End 2023

This memo has been developed to provide information on the reporting of residuals by life, P/C & health companies on Schedule BA for year-end 2023. Summaries of information are provided for the following aspects:

- Residual by Reporting Line
- Residual Acquisition Date
- 2023 Movement to Residual Reporting Life Entities
- Residuals with NAIC Designations Reported
- Residual Investments Involving Related Parties
- Impact of 45% RBC Factor Refreshed for 2023 Riling Results.

Residuals By Reporting Line:

| | 2023 | Reported BACV | % of | 2022 | Reported BACV | % of |
|-----------------------------|-------|----------------|--------|-------|----------------|--------|
| Total Residuals | Count | | Total | Count | | Total |
| Life Entities | 1,248 | 11,630,554,475 | 86.13% | 874 | 5,742,324,464 | 81.86% |
| P/C Entities – 2022 Revised | 419 | 1,551,970,807 | 11.49% | 355 | 1,049,516,959* | 14.96% |
| Health Entities | 99 | 317,688,548 | 2.35% | 80 | 220,517,642 | 3.14% |
| Title Entities | 2 | 2,637,903 | 0.02% | 2 | 2,799,992 | 0.04% |
| Total Residuals | 1,768 | 13,502,851,733 | | 1,314 | 7,015,159,057 | |

Notes: 1) The counts include any instance in which an investment is reported, regardless of if it had a BACV.

2) The increase in residuals may not be from 2023 acquisitions but could be a move to the residual reporting line. See the chart on page 4 for residual movement detail for life companies.

Key Elements:

- Life entities make up the significant majority (86%) of residual interests across the entire industry. Residuals reported on Schedule BA for life entities has doubled in BACV from 2022, from \$5.7B to \$11.6B.
- Residuals are predominantly classified as either fixed income or other. This is consistent with 2022.
- 48% of all residuals held by life entities involve a related party in some form. A much lower percentage of related party involvement exists for P/C and Health Entities.
- 25 life entities hold residuals that reflect 83% of the life industry BACV total. (8 companies represent 47% and 10 companies represent 55%.)
- Per the detail of largest residuals held, several are reported at an amount greater than cost. This will not be permitted for residuals acquired after Jan. 1, 2025, per the new measurement guidance in SSAP No. 21R.

^{*} In 2022 it was noted that \$4.5B of this was likely misreported as residuals. This company did not include that amount in the 2023 residual reporting. The amount has been removed for comparison purposes.

<u>Life Entities</u>: Residuals reported on Schedule BA has doubled in BACV from 2022, from \$5.7B to \$11.6B. The number of residuals has increased in all categories, except for "Other-Affiliated," which reported an approx. count decrease of 100 and 51% decline in BACV. Although the count of residuals is significantly greater with unaffiliated investments, the BACV is evenly split between unaffiliated and affiliated.

| Life Reporting Entities | | | | | |
|--------------------------------|-------|----------------|-------|---------------|-----------------|
| | 2023 | Reported BACV | 2022 | Reported BACV | % Change in |
| Unaffiliated | Count | 2023 | Count | 2022 | BACV '22 to '23 |
| Fixed Income – Unaffiliated | 651 | 3,829,582,270 | 428 | 1,717,933,527 | 122.92% |
| Common Stock - Unaffiliated | 31 | 459,991,247 | 20 | 151,745,564 | 203.13% |
| Preferred Stock – Unaffiliated | 9 | 15,559,571 | 6 | 4,999,986 | 211.19% |
| Real Estate - Unaffiliated | 3 | 12,321,798 | 0 | 0 | 100% |
| Mortgage Loans - Unaffiliated | 30 | 69,675,196 | 9 | 2,757,688 | 2426.58% |
| Other – Unaffiliated | 163 | 1,423,560,678 | 147 | 682,127,139 | 108.69% |
| Total Unaffiliated | 887 | 5,810,690,760 | 610 | 2,559,563,904 | 127.02% |
| Percent of Life Residual Total | 71% | 50% | 70% | 45% | |
| Affiliated | | | | | |
| Fixed Income - Affiliated | 217 | 3,200,982,913 | 94 | 1,438,200,802 | 122.57% |
| Common Stock – Affiliated | 85 | 1,503,564,184 | 30 | 110,512,247 | 1260.54% |
| Preferred Stock – Affiliated | 1 | 0 | 0 | 0 | 100% |
| Real Estate - Affiliated | 5 | 276,320,282 | 0 | 0 | 100% |
| Mortgage Loans – Affiliated | 5 | 45,959,496 | 0 | 0 | 100% |
| Other – Affiliated | 48 | 793,036,840 | 140 | 1,634,047,511 | -51.47% |
| Total Affiliated | 361 | 5,819,863,715 | 264 | 3,182,760,560 | 82.86% |
| Percent of Life Residual Total | 29% | 50% | 30% | 55% | |
| Life Residual Total | 1,248 | 11,630,554,475 | 874 | 5,742,324,464 | 102.54% |

<u>P/C Entities</u>: Residuals reported on Schedule BA has increased about 50% from 2022. Although it appears that the affiliated residuals have decreased significantly, four investments totaling \$4.5B were misreported by one company as residuals in 2022. As those investments were not misreported in 2023, those investments represent the bulk of the decrease in affiliated. For P/C entities, a significant majority are unaffiliated investments.

| Property / Casualty Reporting Entities | | | | | | |
|--|---------------|-----------------------|---------------|-----------------------|-----------------------------|--|
| Unaffiliated | 2023 Count | Reported BACV 2023 | 2022 Count | Reported BACV 2022 | % Change in BACV '22 to '23 | |
| Fixed Income – Unaffiliated | 280 | 880,698,427 | 237 | 631,189,758 | 39.53% | |
| Common Stock - Unaffiliated | 83 | 293,210,673 | 69 | 132,695,423 | 120.97% | |
| Preferred Stock – Unaffiliated | 3 | 15 | 1 | 65,550 | -99.98% | |
| Real Estate - Unaffiliated | 2 | 4,608,460 | 0 | 0 | 100% | |
| Other – Unaffiliated | 16 | 70,461,810 | 24 | 65,938,165 | 6.86% | |
| Total Unaffiliated | 384 | 1,248,979,385 | 331 | 829,888,896 | 50.50% | |
| Percent of P/C Residual Total | 92% | 80% | 92% | 15% | | |
| Affiliated | | | | | | |
| Fixed Income - Affiliated | 31 | 292,249,580 | 26 | 4,756,630,624 | -93.86% | |
| Common Stock – Affiliated | 1 | 0 | 0 | 0 | 0 | |
| Other – Affiliated | 3 | 10,741,842 | 1 | 15,239,928 | -29.52% | |
| Total Affiliated | 35 | 302,991,422 | 27 | 4,771,870,552 | -93.65% | |
| Percent of P/C Residual Total | 8% | 20% | 8% | 85% | | |
| P/C Residual Total | 419 | 1,551,970,807 | 358 | 5,601,759,448 | -72.29% | |

<u>Health Entities</u>: The increase in residuals reported on Schedule BA is for health is 44%, which is similar to the increase in P/C entities. Also similar to P/C entities, a significant majority are unaffiliated investments.

| Health Reporting Entities | | | | | |
|----------------------------------|-------|---------------|-------|---------------|-----------------|
| | 2023 | Reported BACV | 2022 | Reported BACV | % Change in |
| Unaffiliated | Count | 2023 | Count | 2022 | BACV '22 to '23 |
| Fixed Income – Unaffiliated | 93 | \$300,528,301 | 64 | \$198,916,262 | 51.08% |
| Preferred Stock – Unaffiliated | 1 | 2,323,187 | 0 | 0 | 100% |
| Other – Unaffiliated | 2 | 705,038 | 12 | 3,584,975 | -80.33% |
| Total Unaffiliated | 96 | 303,556,526 | 76 | 202,501,237 | 49.90% |
| Percent of Health Residual Total | 97% | 96% | 95% | 92% | 51.08% |
| Affiliated | | | | | |
| Fixed Income - Affiliated | 2 | \$14,132,022 | 4 | \$18,016,405 | -21.56% |
| Other – Affiliated | 1 | 0 | 0 | 0 | 0 |
| Total Affiliated | 3 | 14,132,022 | 4 | 18,016,405 | -21.56% |
| Percent of Health Residual Total | 3% | 4% | 5% | 8% | |
| Health Residual Total | 99 | 317,688,548 | 80 | 220,517,642 | 44.06% |

<u>Title Entity</u> – There is one title company that holds two residuals for a BACV of \$2.6M in 2023. These investments were held in 2022 with a \$2.8M BACV.

Residual Acquisition Dates

A vast majority of life entities (76% in 2023 vs. 83% in 2022) reported that their residuals (in BACV) were acquired in the most recent three years. Similar observations are noted for P/C and Health, with 78.2% and 80.7% of residuals BACV acquired in the most recent three years respectively. (The count includes all reported investments, including those with 0 BACV.)

| | Life | | | P/C | | | Health | | |
|----------|-------|----------------|-------|-------|---------------|-------|--------|-------------|-------|
| Year | Count | Reported BACV | %of | Count | Reported BACV | % of | Count | Reported | % of |
| Acquired | | | BACV | | | BACV | | BACV | BACV |
| 2023 | 247 | 2,810,468,654 | 24.2% | 70 | 255,611,788 | 16.5% | 26 | 86,522,773 | 27.2% |
| 2022 | 345 | 3,591,694,216 | 30.9% | 111 | 508,120,920 | 32.7% | 51 | 163,729,104 | 51.6% |
| 2021 | 246 | 2,467,916,903 | 21.2% | 123 | 448,965,412 | 29.0% | 13 | 6,214,651 | 2.0% |
| 2020 | 89 | 1,048,139,934 | 9.0% | 33 | 123,193,438 | 7.9% | - | - | - |
| 2019 | 51 | 569,343,237 | 4.9% | 30 | 72,359,962 | 4.7% | - | - | - |
| 2018 | 52 | 127,519,073 | 1.1% | 10 | 19,082,086 | 1.2% | 1 | 14,033,114 | 4.4% |
| 2017 | 49 | 60,369,061 | 0.5% | 9 | 1,988,026 | 0.1% | - | - | - |
| 2016 | 33 | 122,340,118 | 1.1% | 7 | 20,667,734 | 1.3% | - | - | - |
| 2015 | 6 | 7,323,326 | 0.1% | 1 | 0 | 0.0% | 1 | 694,655 | 0.2% |
| 2014 | 93 | 323,179,676 | 2.8% | 1 | 41,773 | 0.0% | - | - | - |
| 2013 | 3 | 665,006 | 0.0% | 5 | 1,208,799 | 0.1% | 1 | 98,908 | 0.0% |
| 2012 | 1 | 0 | 0.0% | 3 | 99,561,943 | 6.4% | 1 | 118,711 | 0.0% |
| 2011 | 1 | 70,044 | 0.0% | 1 | 809,408 | 0.1% | - | - | - |
| 2010 or | 7 | (1) | | 6 | 242,224 | 0.0% | 3 | 41,081,461 | 13.0% |
| earlier | | | 0.0% | | | | | | |
| No Date | 25 | 501,525,228 | 4.2% | 9 | 117,294 | 0.0% | 2 | 5,195,171 | 1.6% |
| Total | 1,248 | 11,630,554,475 | 100% | 419 | 1,551,970,807 | 100% | 99 | 317,688,548 | 100% |

2023 Movement to Residual Reporting – Life Entities:

In 2022 it was known that residuals were under-reported as residual investments in LLCs were often retained within the LLC Schedule BA reporting line and not moved to the residual reporting line until explicitly directed. The detail below illustrates that residuals (in all categories except for "Other") were held in 2022 but not reported on the Schedule BA residual reporting line. This information is in aggregate count only. It would require a comparison of each insurance company's Schedule BA for 2023 and 2022 to identify the specific residuals and BACV that were held in 2022 and reported elsewhere. (This review was completed for life companies only.)

| Life Entities | Total Count 2023 | Acquired 2023 | Acquired 2022 or earlier per 2023 Data | Total Count 2022 | Difference in 2022 #'s |
|--------------------------------|---------------------|---------------|--|---------------------|---------------------------|
| Fixed Income – Unaffiliated | 651 | 131 | 520 | 428 | 92 |
| Fixed Income Affiliated | 217 | 37 | 180 | 94 | 86 |
| Common Stock – Unaffiliated | 31 | 14 | 29 | 20 | 9 |
| Common Stock - Affiliated | 85 | 14 | 71 | 30 | 41 |
| Preferred Stock – Unaffiliated | 9 | 2 | 7 | 6 | 1 |
| Preferred Stock – Affiliated | 1 | 0 | 1 | 0 | 1 |
| Real Estate - Unaffiliated | 3 | 1 | 2 | 0 | 2 |
| Real Estate - Affiliated | 5 | 2 | 3 | 0 | 3 |
| Mortgage Loans - Unaffiliated | 30 | 3 | 27 | 9 | 18 |
| Mortgage Loans – Affiliated | 5 | 3 | 2 | 0 | 2 |
| Other – Unaffiliated | 163 | 47 | 116 | 147 | (31) |
| Other – Affiliated | 48 | 5 | 43 | 140 | (97) |
| Total Counts | 1248 | 334 | 1001 | 874 | |

Note – Items that were not reported with an acquisition date were assumed to be acquired prior to 2023.

Residuals with NAIC Designations Reported

Life Entities: Residuals most commonly do not have designations, either SVO assigned or from CRPs. The information reported for year-end 2023 had 195 investments reported with an NAIC designations (as compared with 76 in 2022). The vast majority (in count and percentage of BACV) are not reported with a designation, or if reported, reflected an NAIC 6. Although designations can be reported for residuals, they have no impact on RBC. The reporting for P/C and Health companies is in line with the expectation that residuals would not have designations.

| | | Life | | | P/C | | Health | | |
|-------------|-------|----------------|-----------|-------|---------------|-----------|--------|-------------|--------|
| Designation | Count | Reported BACV | % BACV | Count | Reported | % BACV | Count | Reported | % BACV |
| NAIC 1 | 5 | 715,013,572 | 6.2% | | BACV | BACV | | BACV | |
| NAIC 1 | 9 | 2,961,703 | 0.0% | - | - | - | - | - | - |
| NAIC 2 | - | - | - | 1 | 2,630,803 | 0.2% | | - | - |
| NAIC 4 | - | - | - | - | - | - | - | - | - |
| NAIC 5 | 18 | 110,531,073 | 1.0% | - | - | - | 3* | 9,762,289 | 3.1% |
| NAIC 6 | 163 | 968,700,137 | 8.3% | 174 | 372,616,456 | 24.0% | 3 | 60,615,371 | 19.1% |
| 0 or None | 1,053 | 9,833,347,990 | 84.5% | 244 | 1,176,723,548 | 75.8% | 93 | 247,310,888 | 77.8% |
| Total | 1,248 | 11,630,554,475 | 100% | 419 | 1,551,970,807 | 100% | 99 | 317,688,548 | 100% |

Note: For the life entities, all the NAIC 1s for life entities are reported as FE. For the NAIC 5, 8 of them are reported as 5GI with aggregate BACV of 1.2M

Residual Investments Involving Related Parties:

As shown, close to half (48% vs. 62% in 2022) of residuals owned by life entities involved related parties in some form (related party code 1 to 4). Most of these are from securitizations (or similar structures) with less than 50% of the underlying collateral in direct credit exposure (code 3).

| | Life | | | |
|----------|---|-------|----------------|-----------|
| | Related Party Code | Count | Reported BACV | % of BACV |
| 1 | Direct credit exposure. | 8 | 138,580,178 | 1.2% |
| 2 | Securitization with related party with 50% or more of the underlying collateral in direct credit exposure. | 34 | 1,723,845,683 | 14.8% |
| 3 | Securitization with related party with less than 50% of the underlying collateral in direct credit exposure. | 330 | 3,688,578,763 | 31.7% |
| 4 | Securitization where structure reflects an in-substance related party transaction, but does not involve a related party as sponsor, originator, manager, servicer, etc. | 5 | 13,070,500 | 0.1% |
| 5 | Investment is identified as related party, but the role is a different arrangement from the prior options. | 2 | 44,082,179 | 0.4% |
| 6 | Investment does not involve a related party. | 855 | 6,022,397,172 | 51.8% |
| No Entry | | 14 | 0 | 0.0% |
| | Total | 1,248 | 11,630,554,475 | 100% |

Unlike life entities, the majority of residuals held by P/C (86%) and Health (94%) do not involve a related party.

| | P/C | | | | | | | |
|----------|---|-------|---------------|-----------|--|--|--|--|
| | Related Party Code | Count | Reported BACV | % of BACV | | | | |
| 1 | Direct credit exposure. | 7 | 15,584,624 | 1.0% | | | | |
| 3 | Securitization with related party with less than 50% of the underlying collateral in direct credit exposure. | 17 | 111,499,671 | 7.2% | | | | |
| 4 | Securitization where structure reflects an in-substance related party transaction, but does not involve a related party as sponsor, originator, manager, servicer, etc. | 1 | 7,096,432 | 0.5% | | | | |
| 5 | Investment is identified as related party, but the role is a different arrangement from the prior options. | 3 | 83,133,797 | 5.4% | | | | |
| 6 | Investment does not involve a related party. | 384 | 1,334,656,283 | 85.9% | | | | |
| No Entry | | 7 | - | - | | | | |
| | Total | 419 | 1,551,970,807 | 100% | | | | |

| | Health | | | | | | |
|----------|--|-------|---------------|-----------|--|--|--|
| | Related Party Code | Count | Reported BACV | % of BACV | | | |
| 1 | Direct credit exposure. | 5 | 20,388,739 | 6.4% | | | |
| 5 | Investment is identified as related party, but the role is a different arrangement from the prior options. | 1 | 98,908 | 0.0% | | | |
| 6 | Investment does not involve a related party. | 92 | 297,200,901 | 93.6% | | | |
| No Entry | | 1 | - | - | | | |
| | Total | 99 | 317,688,548 | 100% | | | |

Note: Codes with zero entries were excluded from the P/C and Health Schedules above.

<u>Impact of 45% RBC Factor – Refreshed for 2023 Riling Results.</u>

Although company specific information cannot be shared publicly, estimated (@) individual company calculations of ACL RBC ratio, after removing the impacts of the 30% factor on the risk component totals going into the covariance adjustment and replacing them with the results of a 45% factor, was noted to have the following impact:

| Percentage Change, in absolute term* | Number of Companies |
|--------------------------------------|---------------------|
| > 5.0% | 5 |
| 1.0% ≤ Percentage change <5.0% | 19 |
| 0.5% ≤ Percentage change <1.0% | 14 |
| 0.2% ≤ Percentage change <0.5% | 19 |
| 0.1% ≤ Percentage change <0.2% | 16 |
| <0.1% | 37 |
| Total | 110 |

- @ The estimate does not take into consideration the effect of MODCO Reinsurance Adjustments, potential concentration factor/consideration and non-admittance of residual investments (if any).
- * "Percentage Change in absolute term" is calculated by determining the percentage change in 2023 reported and estimated (@) ACL RBC ratios. For example, if a company reported an 860% ACL RBC Ratio and the application of the 45% factor within the estimation decreased ACL RBC to 859%, this would represent a 0.12% percentage change, in absolute terms | (859%-860%)/860%|. This exercise was completed for 110 of the life entities that reported ownership of residuals in Schedule BA as of March 13, 2024.

NAIC Staff also noted that none of the 110 companies analyzed above would trigger additional regulatory oversight prescribed for action levels such as Company Action Level, Regulatory Action Level, Authorized Control Level or Mandatory Control Level RBC, as a result of implementation of 45% factors. Coupled with the fact that over 95% of the companies experienced a less than 5% change in ACL RBC Ratio (as seen in analysis above), it was concluded that the 45% factor has inconsequential impact to the insurers' 2023 RBC.