OUR MEETING WILL BEGIN SHORTLY

WELCOME TO THE CANNABIS INSURANCE (C) WORKING GROUP
Dec. 19, 2023

VIRTUAL ATTENDEES
• Audio will be muted upon entry
• If virtual attendees would like to speak, please use the "Raise Hand" feature and we will let the Chair know you'd like to speak
• Enter with video on or off (your choice)
• Use the “Chat” feature for questions, comments, or assistance
• If you have joined by phone, to mute and unmute your line, press *6
• For additional help, please contact NAIC Technical Support team at help@naic.org or call (816) 783-8500
Virtual Interim Meeting

CANNABIS INSURANCE (C) WORKING GROUP
Tuesday, Dec. 19, 2023
1–2 p.m. ET / 12–1 p.m. CT / 11 a.m. – 12 p.m. MT / 10–11 a.m. PT

ROLL CALL

Ricardo Lara, Chair California Victoria Baca/
Michael Conway, Vice Chair Colorado Melissa Robertson New Mexico
Nathan Hall Alaska Glen Mulready Oklahoma
Jimmy Harris Arkansas Andrew R. Stolfi Oregon
Christina Miller Delaware Michael Humphreys/ New Mexico
Angela King District of Columbia Sebastian Conforto Pennsylvania
C.J. Metcalf Illinois Carlos Vallés Puerto Rico
Ryan Blakeney Mississippi Beth Vollucci Rhode Island
Gennady Stolyarov Nevada Karla Nuissl Vermont
Justin Zimmerman New Jersey Michael Walker Washington

NAIC Support Staff: Anne Obersteadt/Aaron Brandenburg

1. Consider Adoption of its Nov. 14, 2023, E-Vote Meeting Minutes — Katey Piciucco (CA) Attachment A

2. Hear an Update on Cannabis-Related Legislative Activities — Shanna Oppenheim (NAIC) Attachment B

3. Hear a Presentation on ALM’s Cannabis Insurance Coverage Specialist Designation — Steve Hallo (Property/Casualty 360) SharePoint/NAIC Support Staff Hub/Member Meetings/C CMTE/2023 Fall/Cannabis/12-19-23/Cannabis Agenda
Consider Adoption of the Nov. 14, 2023, Minutes

Attachment #1
Katey Piciucco (CA)
Cannabis Insurance (C) Working Group
E-Vote
November 14, 2023

The Cannabis Insurance (C) Working Group of the Property and Casualty Insurance (C) Committee conducted an e-vote that concluded Nov. 14, 2023. The following Working Group members participated: Ricardo Lara, Chair, represented by Katey Piciucco (CA); Nathan Hall (AK); Angela King (DC); Christina Miller (DE); C.J. Metcalf (IL); Ryan Blakeney (MS); Randall Currier (NJ); Raven Collins and Jan Vitus (OR); Beth Vollucci (RI); and Michael Walker (WA).

1. **Adopted its Nov. 14 Minutes**

The Working Group conducted an e-vote to consider adoption of its July 18 minutes (Attachment One-A). The motion passed unanimously.

Having no further business, the Cannabis (C) Working Group adjourned.

SharePoint/NAIC Support Staff Hub/Member Meetings/C CMTE/Fall 2023/Cannabis/E-Vote/11-Cannabis.docx
Hear an Update on Cannabis-Related Legislative Activities

Shanna Oppenheim (NAIC)
Hear a Presentation on ALM’s Cannabis Insurance Coverage Specialist Designation

Attachment #2

Steve Hallo (Property/Casualty 360)
Reviewing the Cannabis Insurance Coverage Specialist designation &
Emerging cannabis insurance issues
The CICS is approved for continuing education credits in:

The Cannabis Insurance Coverage Specialist is broken down into six courses, which conclude with an exam. Topics covered in the designation are:

- **Cannabis 101**
- **Workers’ comp & cannabis**
- **Cannabis banking and financial services**
- **Real estate and cannabis insurance**
- **Understanding and handling cannabis claims**
- **Managing the risk of cannabis-related businesses**
The Workers Compensation Insurance Rating Bureau of California has classification for cannabis businesses

Classification 0035: Florists — cultivating or gardening
Classification 0035: Hemp Growing
Classification 0005: Nurseries — propagation and cultivation of nursery stock
Classification 0035: Florists — cultivating or gardening
Classification 4611: Drug, Medicine or Pharmaceutical Preparations Manufacturing
Classification 4611: Drug, Medicine or Pharmaceutical Preparations Manufacturing
Classification 6504: Food Products Manufacturing or Processing

Classification 2003: Bakeries and Cracker Manufacturing
Classification 2163: Bottling — beverages
Classification 7198(1): Parcel Delivery and Messenger Service Companies
Classification 4511: Analytical or Testing Laboratories
Classification 7721(2): Security Guard or Patrol Services
Classification 9424(1): Garbage or Refuse Landfill, Transfer Station and Material Recovery Facility Operations
Zoning and regulations for dispensaries in Michigan:

- Maintain a 200-foot distance from residential zones or dwellings used for medical marijuana.
- Ensure a 400-foot distance from schools, including childcare or daycare facilities, to comply with Federal "Drug-Free School Zone" requirements.
- Maintain a 200-foot distance from the property line of any church or religious facility.
- Keep a 200-foot distance from public parks or recreational areas commonly used by minor children.
Property risks by trade class

- Retail locations: Theft and vandalism
- Cultivation center: Heat, fire, vandalism, pollution and mold
- Extracting and manufacturing facilities: Explosion and fire
Handling cannabis-related claims
Hemp-derived products
States that ban or strictly regulate Delta-8

- Alaska
- Colorado
- Delaware
- Hawaii
- Idaho
- Massachusetts
- Mississippi
- Montana
- Nevada (technically could be approved for marijuana industry)
- New York (isomerization banned, could theoretically be sold in adult use)
- North Dakota
- Oregon
- Rhode Island
- Utah (possible in medical industry)
- Vermont
- Washington
- West Virginia
Personal lines & cannabis

Potential drivers of personal lines claims can stem from:

- Improperly installed and maintained growing equipment
- Theft
- Impaired driving
- Intoxicated guests
Are psychedelics the next frontier?
Virtual reality & neuroplasticity

VR therapy has been shown to:

• Reduce pain by around 40%, with results lasting several hours.
• Reduced or eliminated the need for painkillers in nearly 70% of study participants.