



# Generalized Linear Models

-- General Session Modeling and Big Data

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ISO / Verisk Analytics

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## BACKGROUND

Hao Li is a Lead Data Scientist with Verisk Analytics, based in Buffalo Grove, IL, leading a team of data scientists focusing on predictive modeling in personal line pricing. Hao has over 9 years experience working in the banking and the insurance industry with a focus on predictive modeling and actuarial pricing.

## PROFESSIONAL DESIGNATIONS AND ACTIVITIES

Hao Li is an Associate of the Casualty Actuarial Society (ACAS), a Member of the American Academy of Actuaries (MAAA) and a Financial Risk Manager of Global Association of Risk Professionals (FRM).

## EDUCATION

- Master of Probability and Statistics, Auburn University, USA
- Master of Finance, Auburn University, USA
- BSc in Management, Shanghai University of Engineering Science, China

## SELECTED EXPERIENCES

### RAPA Symbol V2.0

- Developed the Other-Than-Collision coverage models for Risk Analyzer Personal Auto Symbol

### VINhistory Score

- Led the development of by-coverage VINhistory score for Personal Auto to further improve rating efficiency by leveraging history of vehicles from prior and current owners

### RAHO Environmental V2.1

- Currently leading the effort to develop by-peril loss cost models for Home Owners insurance using environmental information – weather, elevation, road features, census, business points, distance to coast, and etc., in presence of standard rating variables.
- Leading the effort to refresh/rebuild pipeline for major 3rd-party data to support a suite of products offered by Verisk

## INTERESTS AND EXPERTISE

- Analytics | Data Science | Actuarial
- Underwriting
- Risk Segmentation | Risk Classification
- Econometrics | Risk | Finance
- Product Research | Product Development



# Contents

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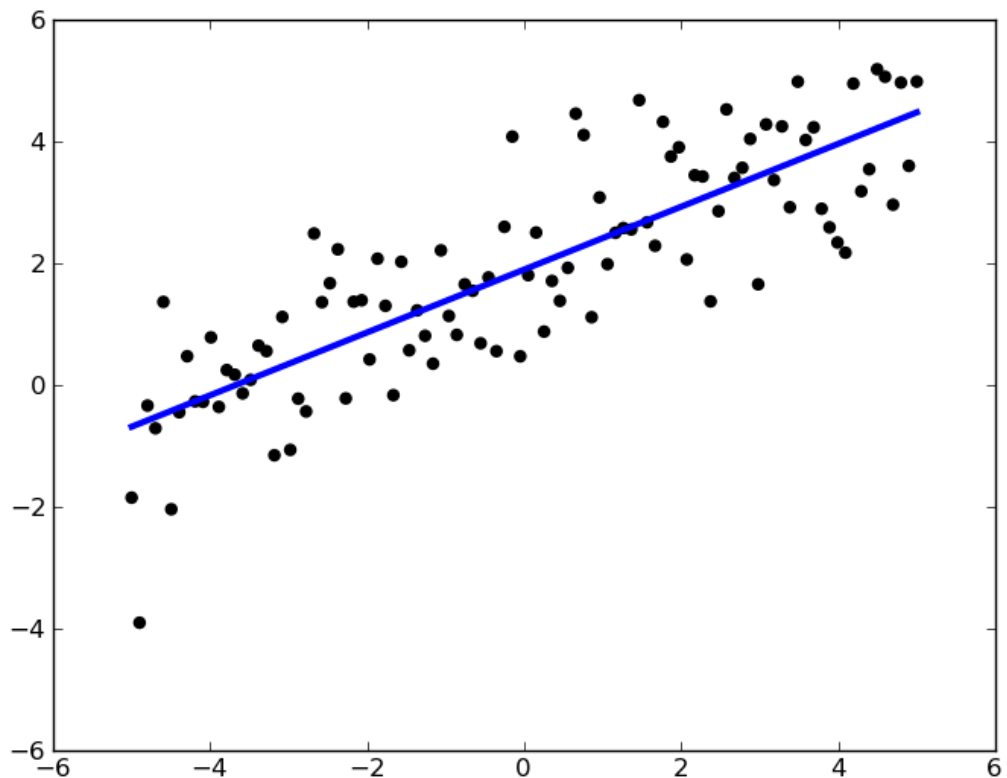


# Introduction

- Generalized Linear Model

$$g(\mu_i) = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \dots + \beta_p x_{ip}$$

$$\mu = E[Y]$$



\* Sources: scikit-learn generalized linear model, ordinary least squares

□ What exactly the problem are we solving?



❖ Lines of business?

❖ Rate-making or reserving or underwriting or claim analytics?



## Data Preparation

- Data scope
- Target
- Predictors
  - Insurance data: policy/insured characteristics
  - Non-insurance data
- Treatment of missing values and outliers



- What's the data at hand in general?
- What is target?
  - ❖ Depending on the business problem, whether the target is chosen properly?
- What are the predictors?
  - ❖ Description of the predictors
  - ❖ Any rationality certain predictors need to be considered?
- Are there any missing values or outliers existing?
  - ❖ If yes, what was the treatment?



## Technical Aspects of GLM

- Distribution
  - Frequency: Negative binomial (a more general case of Poisson)
  - Severity: Gamma
  - Pure premium: Tweedie
- Link function
- Weight
- Offset
  - Some components of the rating plan held constant while analysts are updating the signals from others

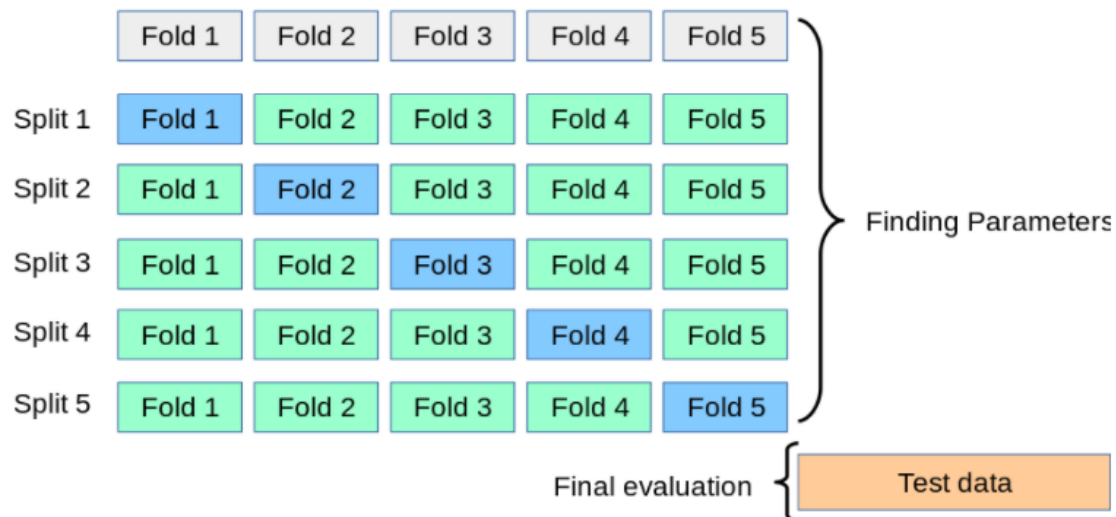


- What distribution should be used to work with the target?
- What are the proper link functions?
- Is there a weight needed?
- Under what situation, an offset should be considered?



# Model Building

- Data split
  - Train / Validation / Test
  - Cross-validation



- ❑ How is the data split handled?
  - ❖ What's the portion of train, validation and test?
  - ❖ Is cross validation used? What's the fold?

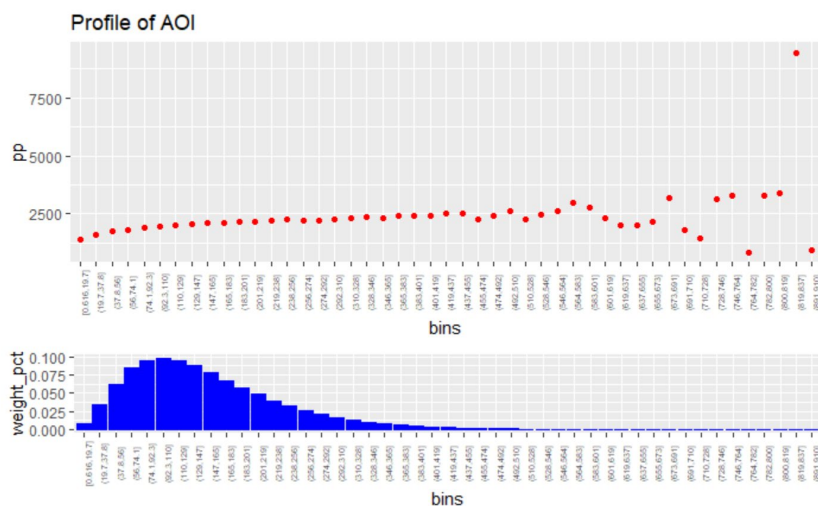
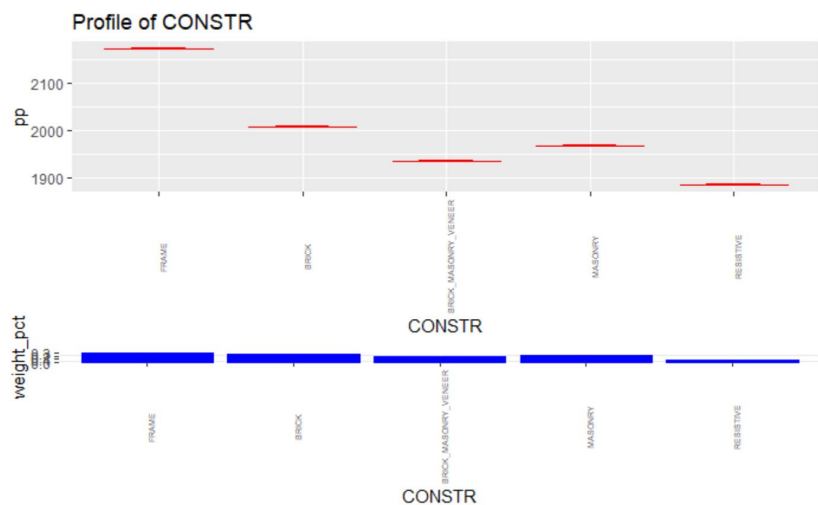


\* Sources: scikit-learn cross-validation: evaluating estimator performance

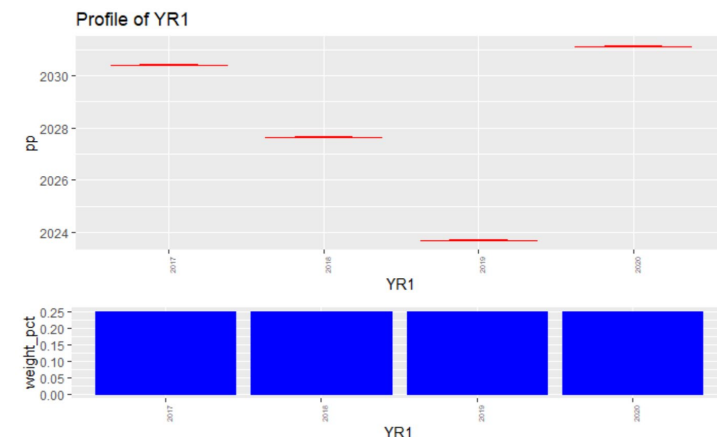
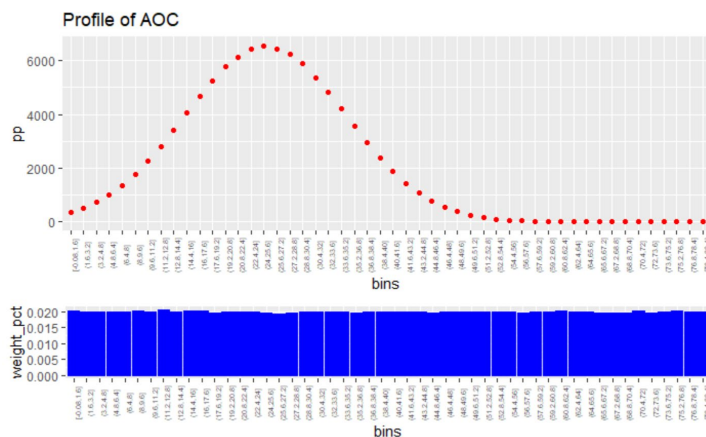


# Model Building

## Explanatory Data Analysis



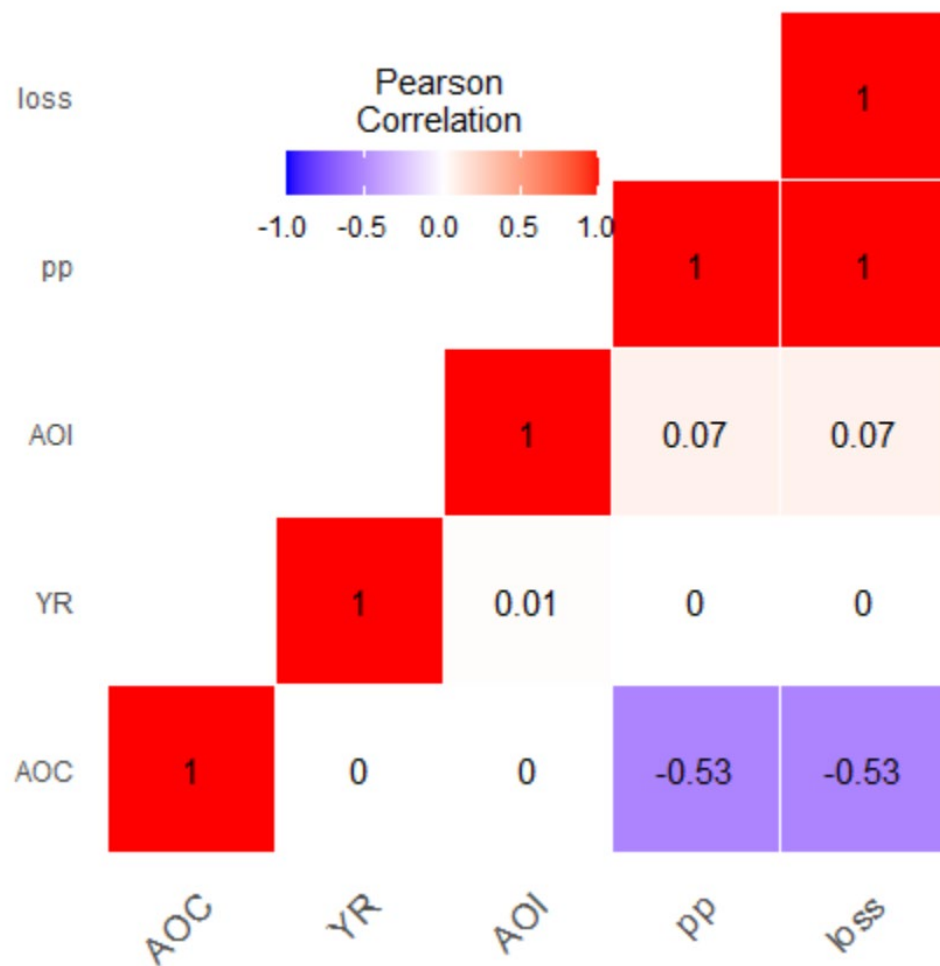
- ❑ Any insight gained from the explanatory data analysis?
  - ❖ Any visual relationship between the target and features?
  - ❖ What level is used as base line for categorical variables?
  - ❖ Any further binning can be done on individual categorical variables?
  - ❖ What potential transformation can be used for continuous variables?





# Model Building

- Correlation/Association



- Is correlation or association evaluated against groups of variables?
  - ❖ Can we identify highly correlated variables?
  - ❖ Is there multicollinearity among features?



# Model Evaluation

- Coefficient table

```

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  7.434e+00  3.607e+00   2.061  0.0393 *
YR           5.089e-05  1.787e-03   0.028  0.9773
CONSTRBRICK  -7.897e-02  5.379e-03  -14.683 <2e-16 ***
CONSTRBRICK_MASONRY_VENEER -1.163e-01  5.958e-03  -19.513 <2e-16 ***
CONSTRMASONRY  -9.955e-02  5.595e-03  -17.791 <2e-16 ***
CONSTRRESISTIVE -1.415e-01  9.736e-03  -14.532 <2e-16 ***
AOI           9.543e-04  2.263e-05   42.166 <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

(Dispersion parameter for Tweedie family taken to be 19.86895)

Null deviance: 11743863  on 349999  degrees of freedom
Residual deviance: 11697660  on 349993  degrees of freedom
AIC: NA

Number of Fisher Scoring iterations: 4

```

- What variables are included in the model?
  - ❖ What's the magnitude and direction of coefficient?
  - ❖ Are they reasonable?
  - ❖ Are all the coefficients statistically significant?

```

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  4.999e+00  4.243e-03  1178.24 <2e-16 ***
ln_AOI       1.497e-01  7.929e-04   188.82 <2e-16 ***
AOC_sq       -5.002e-03  1.810e-06  -2763.60 <2e-16 ***
AOC          2.501e-01  1.141e-04  2191.71 <2e-16 ***
CONSTRBRICK  -8.005e-02  1.329e-03   -60.24 <2e-16 ***
CONSTRBRICK_MASONRY_VENEER -1.192e-01  1.472e-03   -80.92 <2e-16 ***
CONSTRMASONRY  -9.844e-02  1.384e-03   -71.14 <2e-16 ***
CONSTRRESISTIVE -1.478e-01  2.404e-03   -61.48 <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

(Dispersion parameter for Tweedie family taken to be 0.8987965)

Null deviance: 11743863  on 349999  degrees of freedom
Residual deviance:  328180  on 349992  degrees of freedom
AIC: NA

Number of Fisher Scoring iterations: 4

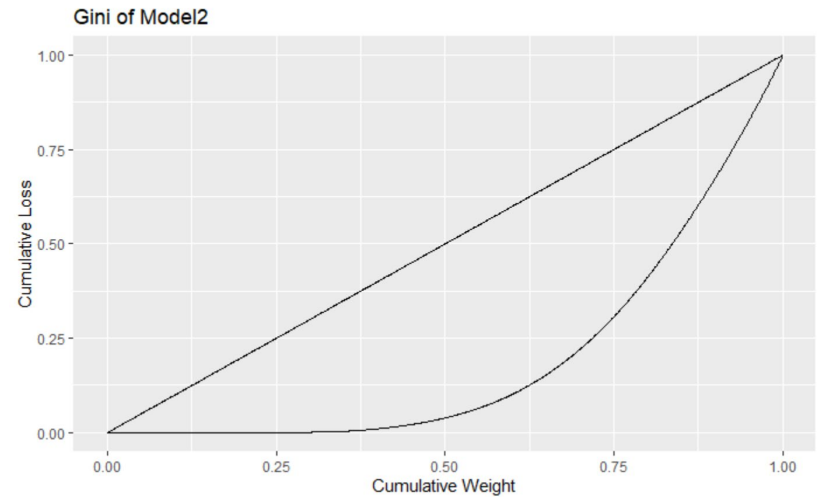
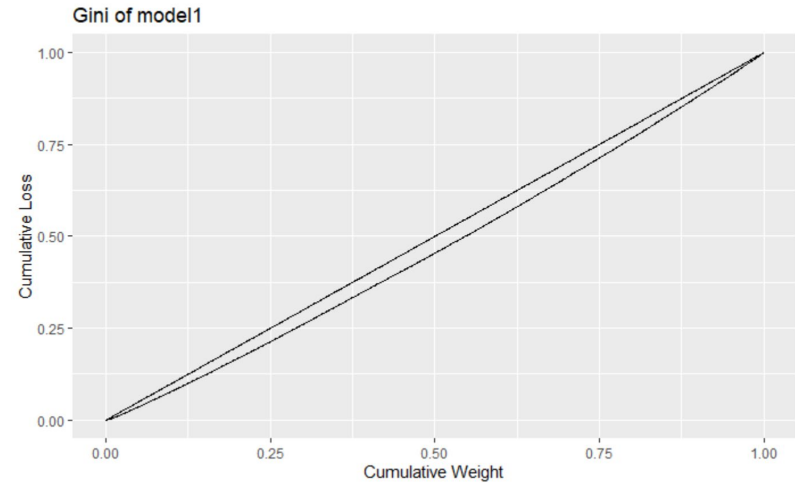
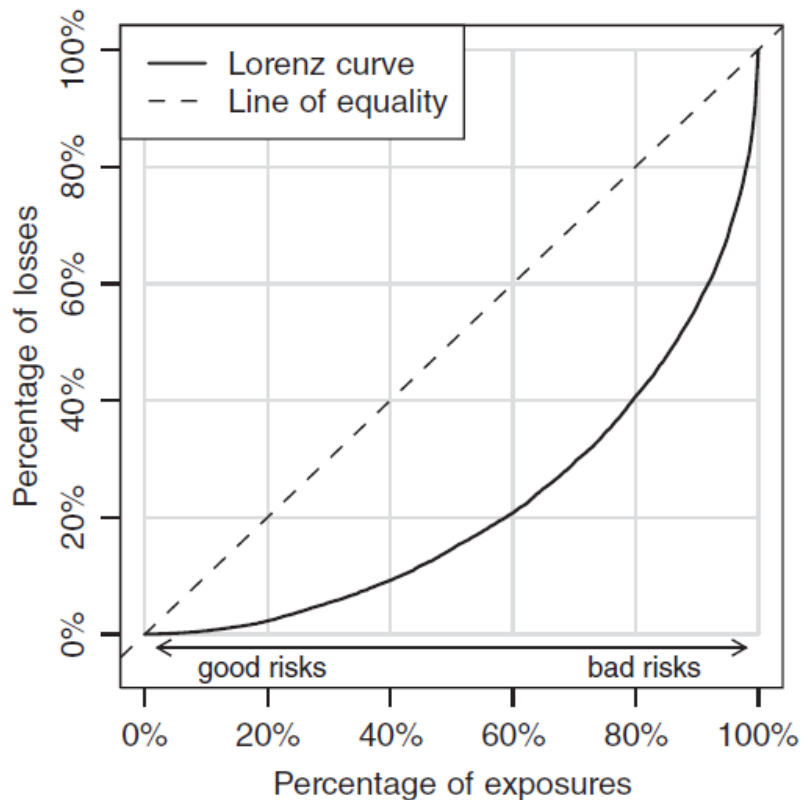
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# Model Evaluation

- Gini
  - Index = 2 \* area between equality and Lorenz curve

❑ Does model performance improve between different models?

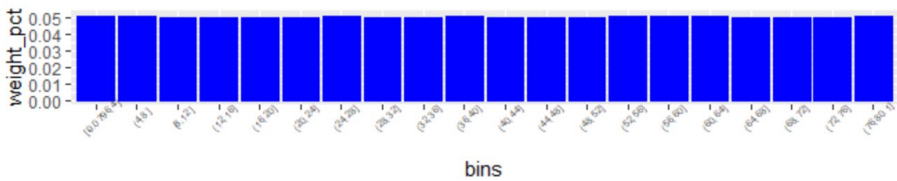
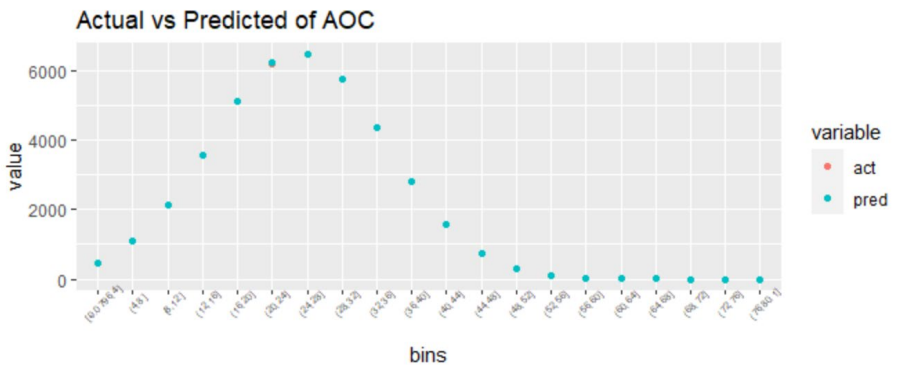
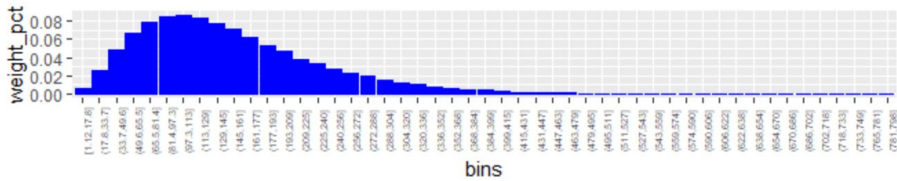
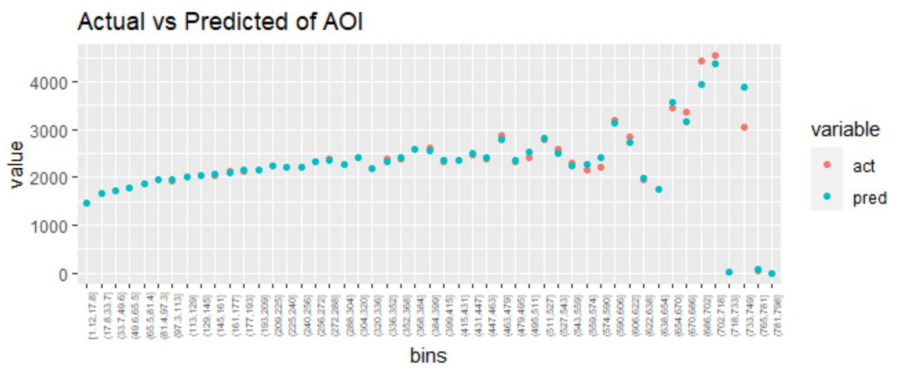


\* Sources: scikit-learn cross-validation: evaluating estimator performance

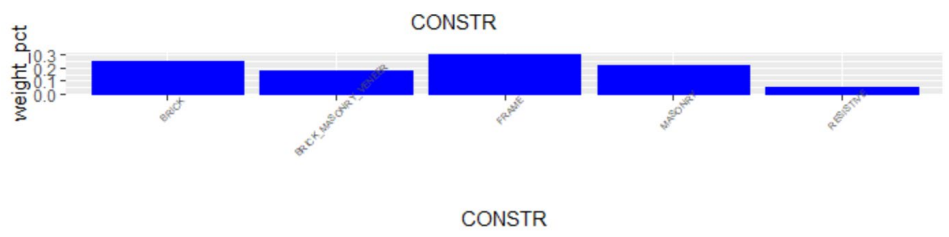
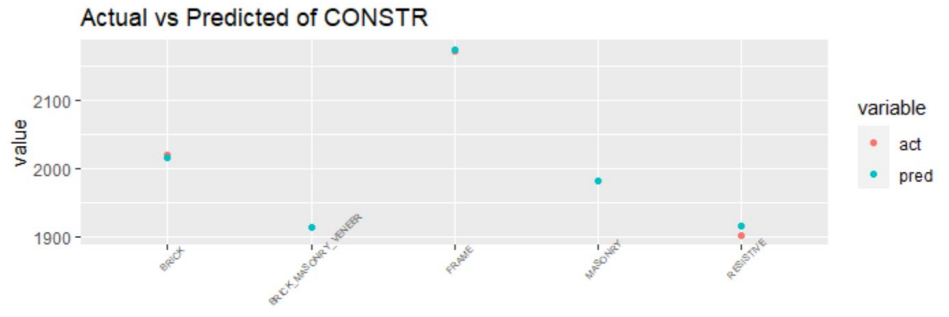


# Model Evaluation

- Actual vs Predicted



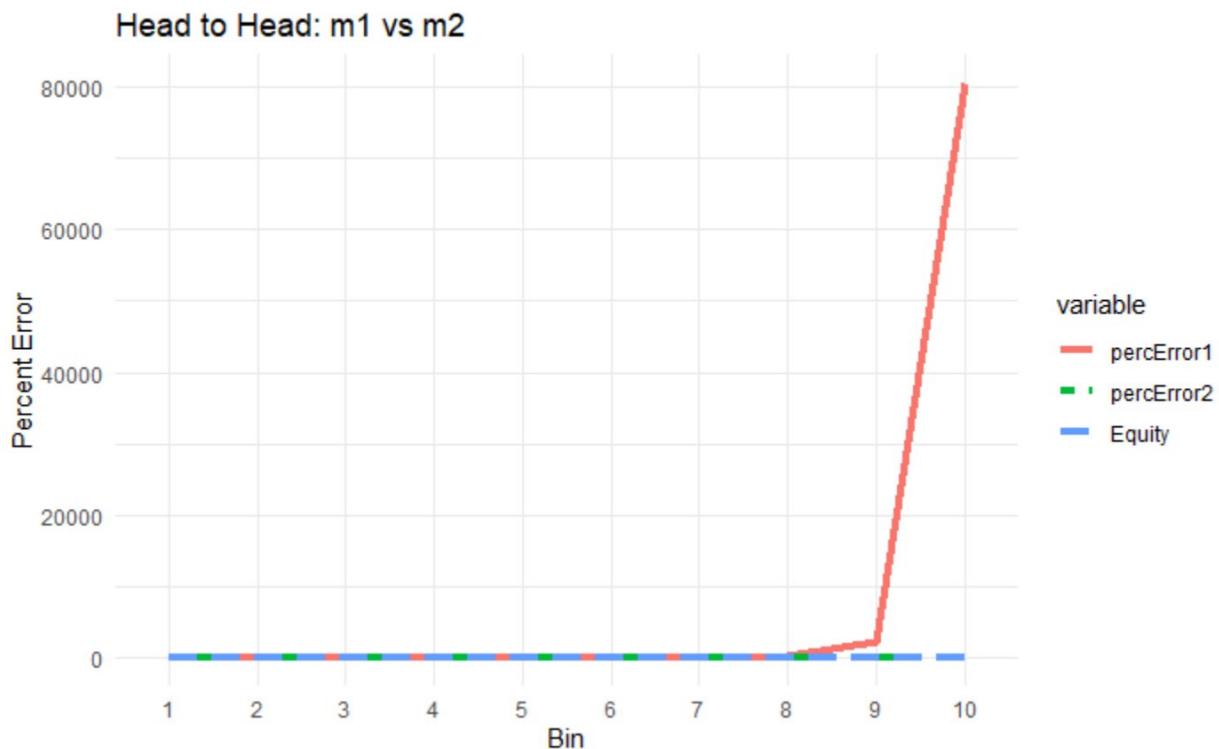
Is prediction by individual variable close to actual value?





# Model Evaluation

- Head-to-head (double lift chart)



- Which model produces a prediction close to the actual between two competing candidates?
  - ❖ This is similar to double lift chart
  - ❖ A single error metric can be derived to show which model is overall better than the other one





## Model Evaluation

- Nested model comparison

$$F = \frac{D_S - D_B}{\# \text{ of added parameters} * \widehat{\sigma}_S^2}$$

where  $D = 2 \times (\mathit{ll}_{\text{saturated}} - \mathit{ll}_{\text{model}})$

- Penalized measure of fit

$$AIC = -2 \times \mathit{ll} + 2p$$

$$BIC = -2 \times \mathit{ll} + p \cdot \log(n)$$

- Residual based analysis

- Response residual
- Working residual
- Pearson residual
- Deviance residual



- When to use F test for comparing two models?
  - ❖ When F is larger than the critical value, we conclude that there is significant difference between big and small model
- When can AIC and BIC be useful?
- Do we see residuals showing random pattern, constant variance and normally distributed?
  - ❖ Only useful for continuous distribution



## Advantage and Disadvantage of GLM

- Advantage:
  - Help to understand associative relationship between features and target
  - When project requires a strong interpretability from the models
- Disadvantage:
  - Prediction accuracy due to constraint of “linear” framework
  - Unstable result when handling features with multicollinearity and thin data
  - Requires significant iteration and modeler’s intervention to improve model



# References

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