

Draft date: 9/9/26

Virtual Meeting

MARKET ANALYSIS PROCEDURES (D) WORKING GROUP

Monday, Sept. 14, 2026

2:00 – 3:00 p.m. ET / 1:00 – 2:00 p.m. CT / 12:00 – 1:00 p.m. MT / 11:00 a.m. – 12:00 p.m. PT

ROLL CALL

Raymond A. Guzman, Chair	Maryland	Martin Swanson/	Nebraska
Cassie Soucy, Vice Chair	Oregon	Robert McCullough	
Chelsy Maller/Austin Childs	Alaska	Peggy Willard-Ross	Nevada
Maria Ailor	Arizona	Douglas Rees	New Hampshire
Teri Ann Mecca	Arkansas	Ralph Boeckman	New Jersey
Don McKinley	California	Elouisa Tyler	New Mexico
Tracy Garceau	Colorado	Larry Wertel	New York
Steve DeAngelis	Connecticut	Todd Oberholtzer/	Ohio
Jessica Luff	Delaware	Guy Self	
Sharon Shipp/Pratima Lele	District of Columbia	Landon Hubbart	Oklahoma
Sheryl Parker	Florida	Karen Veronikis	Pennsylvania
Chris Heisler	Illinois	Brett Bache/	Rhode Island
Charles Thomas	Kansas	Matthew Gendron	
Sandra Stumbo/	Kentucky	Gwendolyn Fuller McGriff/	South Carolina
Lori Cunningham		Rachel Moore	
Lisa Fullington	Louisiana	Tanji J. Northrup	Utah
Miranda Rampulla/	Maine	Karla Nussl	Vermont
Justin Whalen		Melissa Gerachis	Virginia
Mary Lou Moran	Massachusetts	Sandy Ray	Washington
Danielle Torres	Michigan	Tom Whitener	West Virginia
Ruth Retassie	Minnesota	Darcy Paskey/	Wisconsin
David Dachs/Troy Smith	Montana	Jamie Adams	

NAIC Committee Support: Teresa Cooper/Randy Helder

AGENDA

1. Consider Adoption of its July 30 Minutes—*Raymond A. Guzman (MD)* Attachment 1
2. Consider Market Conduct Annual Statement (MCAS) Ratios Attachment 2
—*Raymond A. Guzman (MD)*
3. Consider MCAS Rankings—*Raymond A. Guzman (MD)*
4. Consider the Individual Accident and Health (IAH) Market Analysis
Prioritization Tool (MAPT)—*Raymond A. Guzman (MD)*

5. Discuss the Lunch-and-Learn Schedule—*Raymond A. Guzman (MD)*
6. Discuss Revisions to Market Analysis Review System (MARS) Level 2 Guidance—*Raymond A. Guzman (MD)*
7. Discuss Any Other Matters Brought Before the Working Group
—*Raymond A. Guzman (MD)*
8. Adjournment

Attachment 3