

Draft: 8/4/26

Producer Licensing Uniformity (D) Working Group  
Virtual Meeting  
July 21, 2026

The Producer Licensing Uniformity (D) Working Group of the Producer Licensing (D) Task Force met July 21, 2026. The following Working Group members participated: Kevin Schlautman, Chair (NE); Jill Huiskens, Vice Chair (MI); Kayla Erickson (AK); Charlene Ferguson (CA); Monicka Richmeier (KS); Shelley Taylor-Barnes (MD); Angela Hatchell (NC); Susan Daou (ND); Vanessa DeJesus (NM); Timothy Schirmer (OH); Courtney Khodabakhsh (OK); Mariel Garcia (RI); Tony Dorschner (SD); Randy Overstreet (UT); Richard Tozer (VA); Nicole Rayl (WA); Melody Esquivel (WI); and Lisa Hastings (WY).

1. Adopted its June 16 Minutes

The Working Group met June 16 and took the following action: 1) adopted its April 17 minutes; 2) discussed Chapter 13—Temporary Licenses of the *State Licensing Handbook* (Handbook); and 3) received an update on Uniform Licensing Standards (ULS) charts.

Ferguson made a motion, seconded by Rayl, to adopt the Working Group's June 16 minutes (Attachment --). The motion passed unanimously.

2. Discussed Chapter 19—Bail Bond Agents of the Handbook

Schlautman said the meeting's primary agenda item was to begin review of Chapter 19—Bail Bond Agents of the Handbook. He noted that the Working Group finalized Chapter 13—Temporary Licenses during its June 16 meeting and that he and Huiskens prepared draft language following that discussion.

The Working Group discussed Michigan's and Ohio's comments on Chapter 19, including how best to update outdated federal immigration terminology and form references while avoiding language that could become obsolete.

Michigan's comments were described as technical, rather than substantive, and intended to update department names and form references. The Working Group discussed using broader language, such as "relevant federal authorities," or referencing a current form or successor equivalent. Schlautman said he and Huiskens would revise the language to retain useful form references while avoiding outdated terminology.

The Working Group discussed Ohio's wording edits, including clarifying references to bail bond agents and insurers, changing "and" to "or" where appropriate and using "bail bond agent" consistently throughout the chapter.

The Working Group also discussed whether the Handbook's power-of-attorney language remains accurate, as state practices vary regarding whether powers of attorney are used and whether the bail bond agent, bail bondsman, or insurer files them with the court.

Working Group members provided state-specific examples. North Carolina licenses professional bondsmen, surety bondsmen, and bail bond runners. Nevada requires bail bond agents to register with the county sheriff's office and court and provide a power-of-attorney form. Kansas has a bail bond line of authority under the

insurance producer license, and Virginia licenses surety bail bondsmen through the Virginia Bureau of Insurance and requires the bail bondsman, not the insurer, to file the power of attorney with the court.

The Working Group discussed whether to remove detailed power-of-attorney language or revise it to state generally that bail bond agents, bail bondsmen, and insurers should comply with applicable state filing requirements. Members agreed broader language would avoid attempting to address every jurisdiction. The Working Group agreed to simplify the paragraph by retaining general introductory language and adding a reference to state-specific requirements. States with bail bond licensing were asked to provide relevant information to Greg Welker (NAIC) so the Working Group can determine whether further revisions are needed.

The Working Group discussed possible research resources, including a state survey, Securities & Insurance Licensing Association (SILA) bail bondsmen charts, and the NAIC compendium, while noting the Handbook language should remain general.

Schlautman said there were no further comments regarding Chapter 19. The chapter changes will be posted and distributed, and the next meeting will begin discussion of Chapter 24—Managing General Agents. He said the August meeting will also address ULS survey results to identify possible Working Group action and next steps.

Schlautman said three chapters remain after Chapter 19, including Chapter 24—Managing General Agents, and the Working Group may later consider adding a stand-alone chapter on pharmacy benefit managers (PBMs).

Having no further business, the Producer Licensing Uniformity (D) Working Group adjourned.