

REPORTING FOR CALENDAR YEAR 2020	Disclaimer: This report compiles information provided by each jurisdiction and/or its designee (ie: exam provider). Any questions about this information should be directed to the individual jurisdiction.	Notes:	= no data Data provided is for exams delivered in the English language.	
Jurisdiction	Licensing Exam Name	Total Number of First Time Test Takers	First Time Passers	First Time Pass Rate %
Alabama	Casualty	15	7	47.00%
	Health	267	164	61.00%
	Life	600	405	68.00%
	Life & Health	1560	1094	70.00%
	Personal Lines	168	90	54.00%
	Property	2	0	0.00%
	Property & Casualty	996	541	54.00%
Alaska	Casualty Producer	163	93	57.00%
	Accident & Health Producer	165	87	53.00%
	Life Producer	220	139	63.00%
	Property Producer	158	83	53.00%
	Personal Lines	3	1	
Arkansas	Health Producer	1357	895	65.95%
	Life Producer	1803	1238	68.66%
	Personal Lines Producer	232	145	62.50%
	Property and Casualty Producer	827	474	57.32%
Arizona	Producers Life	2167	934	43.10%
	Producer's Accident and Health or Sickness	883	485	54.90%
	Producer's Life Accident and Health or Sickness	3638	1986	54.60%
	Producer's Property and Casualty	2242	1034	46.10%
	Producer's Property	14	6	42.90%
	Producer's Casualty	8	4	50.00%
	Producer's Personal Lines	1475	661	44.80%
California	Accident and Health Agent Examination	1610	1375	85.22%
	Casualty Broker-Agent Examination	132	42	31.82%
	Life, Accident and Health Agent Examination (Life Agent)	18031	12512	69.39%
	Life-Only Agent Examination	11597	7873	67.89%
	Personal Lines Broker-Agent Examination	1867	1187	63.58%
	Property Broker-Agent and Casualty Broker-Agent Examination	5150	2217	43.05%
	Property Broker-Agent Examination	73	40	54.79%
Colorado	Casualty Producer	1654	1168	71.00%
	Accident and Health Producer	3278	2412	74.00%
	Life Producer	4732	3704	78.00%
	Property Producer	1636	1171	72.00%
	Personal Lines Producer	626	506	81.00%
Connecticut	Producers Life Insurance	935	401	42.90%
	Producer's Accident and Health	294	180	61.20%
	Producer's Life, Accident and Health Insurance	1453	735	50.60%
	Producer's Property and Casualty Insurance	702	314	44.70%
	Producer's Personal Lines	259	96	37.10%
	Producer's Property Insurance	4	1	25.00%
Delaware	Producer's Casualty Insurance	7	1	14.30%
	Casualty Producer	114	64	56.00%
	Accident and Health Producer	368	175	48.00%
	Life Producer	590	387	66.00%
	Property Producer	111	58	52.00%
Personal Lines Producer	4	3		

District of Columbia	Casualty	29	11	
	Health	159	78	49.00%
	Life	288	107	37.00%
	Property	31	8	
Florida	Health Agent	4197	2149	51.00%
	Health and Life and Annuity Agent (includes variable contracts)	12357	8269	67.00%
	Life and Annuity (includes variable contracts)	6095	3747	61.00%
	General Lines Agent	2613	1632	62.00%
	Personal Lines Agent	2761	1675	61.00%
Georgia	Life Agent	3077	2129	69.00%
	Accident & Sickness Agent	999	527	53.00%
	Property Agent	18	10	
	Casualty Agent	11	10	
	Life, Accident & Sickness Agent	5257	3706	70.00%
	Property & Casualty Agent	3310	2344	71.00%
	Personal Lines Agent	930	710	76.00%
Hawaii	Casualty Producer	127	66	52.00%
	Accident & Health Producer	519	301	58.00%
	Life Producer	1263	713	56.00%
	Property Producer	134	56	42.00%
	Personal Lines Producer	3	1	
Idaho	Casualty Producer - General Knowledge	544	343	63.05%
	Casualty Producer - Idaho Specific	552	403	73.01%
	Disability/Health Producer - General Knowledge	819	446	54.46%
	Disability/Health Producer - Idaho Specific	822	567	68.98%
	Life Producer - General Knowledge	848	581	68.51%
	Life Producer - Idaho Specific	853	583	68.35%
	Personal Lines Producer - General Knowledge	45	27	60.00%
	Personal Lines Producer - Idaho Specific	46	26	56.52%
	Property Producer - General Knowledge	549	322	58.65%
Property Producer - Idaho Specific	556	399	71.76%	
Iowa	LIFE	1565	1092	70.00%
	ACCIDENT & HEALTH	1421	864	61.00%
	PROPERTY	616	379	62.00%
	CASUALTY	616	403	65.00%
Illinois	Casualty Producer	2762	1818	66.00%
	Accident and Health Producer	3734	2461	66.00%
	Life Producer	5114	3778	74.00%
	Property Producer	2644	1370	52.00%
	Personal Lines Producer	96	49	51.00%
Indiana	Health Producer	812	473	58.00%
	Life and Health Producer	3049	2076	68.00%
	Life Producer	1098	734	67.00%
	Property and Casualty Producer	1330	1056	79.00%
	Personal Lines Producer	154	111	72.00%
Kansas	Life Producer	443	265	60.00%
	Accident and Health Producer	200	106	53.00%
	Life & Accident and Health Producer	1499	968	65.00%
	Property & Casualty and Allied Lines Producer	879	529	60.00%
	Personal Lines Producer	151	133	88.00%
Kentucky	Life	1652	913	55.27%
	Health	1640	803	48.96%
	Property	781	425	54.42%
	Casualty	786	419	53.31%
	Personal Lines	9	4	44.44%

Louisiana	Casualty Series 105	9	6	66.67%
	Health and Accident or Sickness Series 102	296	136	45.95%
	Life Insurance Series 101	1306	756	57.89%
	Life, Health and Accident or Sickness Insurance Series 103	2035	1214	59.66%
	Personal Lines (Producer) Series 107	602	241	40.03%
	Property and Casualty Series 106	987	434	43.97%
	Property Series 104	14	3	21.43%
Massachusetts	Producers Life Insurance	4550	2061	45.30%
	Producers Accident, Health or Sickness	2395	1444	60.30%
	Producers Property	934	462	49.50%
	Producers Casualty Exam	899	458	50.90%
	Producers Personal Lines Exam	315	114	36.20%
Maine	Life, Accident, and Health Producer	314	218	69.00%
	Property and Casualty Producer	172	92	53.00%
	Life Producer	104	68	65.00%
	Accident and Health Producer	22	11	
	Casualty Producer	1	0	
	Personal Lines	14	8	
Maryland	General Accident and Health Insurance Producer	356	244	68.54%
	State Accident and Health Insurance Producer	356	273	76.69%
	General Casualty Insurance Producer	8	7	87.50%
	State Casualty Insurance Producer	8	7	87.50%
	General Life Insurance Producer	1026	557	54.29%
	State Life Insurance Producer	1025	652	63.61%
	General Life, Accident/Health Producer (Combo)	1709	1222	71.50%
	State Life, Accident/Health Producer (Combo)	1710	1296	75.79%
	General Personal Lines	10	6	60.00%
	State Personal Lines	10	5	50.00%
	General Property and Casualty Producer (Combo)	610	348	57.05%
	State Property and Casualty Producer (Combo)	610	269	44.10%
	General Property Insurance Producer	9	4	44.44%
State Property Insurance Producer	9	0	0.00%	
Michigan	Accident and Health Producer	428	251	58.64%
	Casualty Producer/Solicitor	74	28	37.84%
	Life Producer	1651	859	52.03%
	Life, Accident and Health Producer	2791	1513	54.21%
	Life, Variable Life and Annuities Producer	138	97	70.29%
	Personal Lines Producer/Solicitor	168	110	65.48%
	Property and Casualty Producer/Solicitor	2079	989	47.57%
	Property Producer/Solicitor	37	21	56.76%
Variable Life and Annuities Producer	294	248	84.35%	
Minnesota	Casualty Producer	28	20	
	Accident and Health Producer	417	282	68.00%
	Life, Accident and Health Producer	1515	1175	78.00%
	Life Producer	810	566	70.00%
	Property and Casualty Producer	1000	774	77.00%
	Property Producer	28	21	
	Personal Lines Producer	6	5	
Mississippi	Casualty Producer	12	7	
	Accident & Health or Sickness Producer	183	101	55.00%
	Life, Accident & Health or Sickness Producer	1182	718	61.00%
	Life Producer	900	583	65.00%
	Property & Casualty Producer	725	462	64.00%
	Property Producer	9	6	
	Personal Lines Producer	233	113	48
Missouri	Life Insurance Producer	1603	937	58.00%
	Accident and Health Insurance Producer	737	407	55.00%
	Property Insurance Producer	28	14	
	Casualty Insurance Producer	41	22	
	Life Accident and Health Insurance Producer	3702	2324	63.00%
	Property and Casualty Insurance Producer	1992	1270	64.00%
	Personal Lines Insurance Producer	309	239	77.00%

Montana	Casualty	239	185	77.00%
	Health	339	167	49.00%
	Life	390	165	42.00%
	Property	239	128	54.00%
Nebraska	Producers Life and Annuities	402	208	51.70%
	Producers Accident, Health or Sickness	206	107	51.90%
	Producers Life and Annuities & Accident, Health or Sickness	1285	723	56.30%
	Producer PC	794	383	48.20%
	Producers Personal Lines	29	12	41.40%
	Producers Property	19	8	42.10%
	Producers Casualty	17	7	41.20%
Nevada	Casualty	55	47	85.00%
	Accident and Health	457	225	50.00%
	Life, Accident and Health	1728	1169	68.00%
	Life	882	557	63.00%
	Property and Casualty	832	568	68.00%
	Property	50	39	78.00%
	Personal Lines	564	274	49.00%
North Carolina	Casualty	1797	911	51.00%
	Accident and Health	4626	3082	67.00%
	Life	5844	3503	60.00%
	Property	1805	879	49.00%
	Personal Lines	294	74	25.00%
North Dakota	Life and Annuity Ins Part 1	509	262	51.40%
	Life and Annuity Ins Part 2	467	275	58.90%
	Accident and Health Ins Part 1	392	265	67.60%
	Accident and Health Ins Part 2	454	302	66.50%
	Property Ins Part 1	346	194	56.10%
	Property Ins Part 2	296	192	64.90%
	Casualty Producer Part 1	330	183	55.50%
	Casualty Producer Part 2	297	183	61.60%
	Personal Lines	3	2	66.70%
New Hampshire	Producer's Life Insurance	161	71	44.10%
	Producer's Accident & Health Insurance	84	39	46.40%
	Producer's Life, Accident & Health Insurance	456	273	59.90%
	Producer's Property and Casualty Insurance	208	123	59.10%
	Pruducer's Property	5	1	20.00%
	Producer's Casualty	4	1	25.00%
	Producer's Personal Lines	15	7	46.70%
New Jersey	Accident and Health Producer	2228	1360	61.04%
	Casualty Producer	968	634	65.50%
	Life Producer	4855	3293	67.83%
	Personal Lines Producer	139	105	75.54%
	Property Producer	995	486	48.84%
New Mexico	Life Insurance Producer	313	134	42.80%
	Accident and Health or Sickness Ins Producer	230	135	58.70%
	Life, Accident and Health or Sickness Ins Producer	577	347	60.10%
	Property Insurance Producer	13	1	7.70%
	Casualty Insurance Producer	24	3	12.50%
	Property and casulaty Insurance Producer	417	210	50.40%
	Personal Lines Insurance Producer	7	2	28.60%
New York	Accident and Health Insurance Agent/Broker Exam Series 17-52	1531	933	60.94%
	Examination for Life, Accident and Health Insurance Laws and Regulations Series 17-73	215	103	47.91%
	Examination for Property and Casualty Insurance Laws and Regulations Series 17-74	55	16	29.09%
	Life Insurance Agent/Broker Exam Series 17-51	5431	2836	52.22%
	Life, Accident and Health Insurance Agent/Broker Exam Series 17-55	6705	4096	61.09%
	Personal Lines Insurance Agent/Broker Exam Series 17-54	1100	607	55.18%
	Property and Casualty Insurance Broker Exam Series 17-56	2243	538	23.99%

Ohio	Accident and Health Agent Series 11-45	1013	726	71.67%
	Casualty Series 11-47	8	3	37.50%
	Life Agent Series 11-44	1854	1184	63.86%
	Life, Accident and Health Series 11-35	3965	2694	67.94%
	Personal Lines Series 11-43	358	166	46.37%
	Property and Casualty Insurance Agent Series 11-36	2031	1314	64.70%
	Property Insurance Agent Series 11-46	12	1	8.33%
Oklahoma	Life	1105	638	57.70%
	Accident & Health or Sickness	303	206	68.00%
	Life, Accident & Health or Sickness	2793	1849	66.20%
	Property and Casualty - Personal lines only	450	271	60.20%
	Property and Casualty	2087	1292	61.90%
	Casualty	2	1	50.00%
	Property	6	4	66.70%
Oregon	Casualty Insurance Producer	8	1	12.50%
	Health Insurance Producer	155	95	61.29%
	Life and Health Insurance Producer	1372	1007	73.40%
	Life Insurance Producer	360	234	65.00%
	Personal Lines Producer	11	7	63.64%
	Property and Casualty Insurance Producer	890	421	47.30%
	Property Insurance Producer	7	2	28.57%
Pennsylvania	Accident and Health	736	404	54.89%
	Life Insurance	2617	1481	56.59%
	Life, Accident and Health	3642	2002	54.97%
	Personal Lines	121	62	51.24%
	Property and Casualty	1976	1047	52.99%
Puerto Rico				
Rhode Island	Casualty Producer	113	82	73.00%
	Accident and Health Producer	276	183	66.00%
	Life Producer	530	380	72.00%
	Property Producer	119	77	65.00%
	Personal Lines Producer	43	34	
South Carolina	Accident and Health Insurance Producer - Series 19-02	675	368	54.52%
	Casualty Insurance Producer - Series 19-06	47	22	46.81%
	Life Insurance Producer - Series 19-01	1337	669	50.04%
	Life, Accident and Health Insurance Producer - Series 19-03	2307	1338	58.00%
	Personal Lines Insurance Producer - Series 19-7	692	271	39.16%
	Property Insurance Producer - Series 19-05	44	23	52.27%
	Property, Casualty, Surety and Marine Insurance Producer - Series 19-04	1073	536	49.95%
SC Variable Contracts Producer - Series 19-07	2	2	100.00%	
South Dakota	Casualty Producer	1	0	
	Accident & Health or Sickness Producer	65	43	66.00%
	Life, Accident & Health or Sickness Producer	312	208	67.00%
	Life Producer	69	52	75.00%
	Property & Casualty Producer	233	169	73.00%
	Personal Lines Producer	56	50	89.00%
Tennessee	Casualty Producer	1445	1172	81.00%
	Accident and Health Producer	3603	2647	73.00%
	Life Producer	4633	3640	79.00%
	Property Producer	1453	1033	71.00%
	Personal Lines Producer	419	311	74.00%
Texas	General Lines - Life, Accident and Health	19604	12918	66.00%
	Life Agent	10484	6183	59.00%
	General Lines - Property & Casualty	8820	5674	64.00%
	Personal Lines Property & Casualty	1861	1239	67.00%

Utah	Producers Life Exam	1285	475	37.00%
	Producers Accident and Health Exam	1796	1026	57.10%
	Producers Combined Life, Accident and Health Exam	1976	1093	55.30%
	Producers Combined Property and Casualty Exam	1271	586	46.10%
	Producers Personal Lines Exam	537	251	46.70%
	Producers Property Exam	9	3	33.30%
	Producers Casualty Exam	10	2	20.00%
Virginia	Health	253	190	75.00%
	Life and Annuities & Health	1148	863	75.00%
	Life and Annuities	724	530	73.00%
	Property & Casualty	499	370	74.00%
	Personal Lines	245	225	92.00%
Vermont	Producers Life	42	18	42.90%
	Producers Accident and Health & HMO	8	6	75.00%
	Producers Life, Accident and Health & HMO	168	86	51.20%
	Producer PC	88	51	58.00%
	Producers Personal Lines	6	3	50.00%
	Producers Property	3	2	66.70%
	Producers Casualty	3	2	66.70%
Washington	Casualty Producer	114	63	55.26%
	Disability Producer	474	301	63.50%
	Life and Disability Producer Combo	2604	1744	66.97%
	Life Producer	1295	753	58.15%
	Personal Lines Producer	92	35	38.04%
	Property and Casualty Producer Combo	1580	926	58.61%
	Property Producer	120	72	60.00%
Wisconsin	Accident and Health - State Specific Series 22-04	44	23	5227.00%
	Accident and Health: General and State Series 22-03	1040	676	65.00%
	Casualty - State Specific Series 22-08	21	16	76.79%
	Casualty : General and State Series 22-07	613	393	64.11%
	Life - State Specific Series 22-02	43	25	58.14%
	Life: General and State Series 22-01	1061	738	69.56%
	Personal Lines - State Specific Series 22-10	1	1	100.00%
	Personal Lines: General and State Series 22-09	23	10	43.48%
	Property - State Specific Series 22-06	22	16	72.73%
Property: General and State Series 22-05	638	389	60.97%	
West Virginia	Accident and Health or Sickness Producer	484	339	70.00%
	Casualty	5	1	
	Life	635	351	55.00%
	Property and Casualty	260	114	44.00%
	Property	6	1	
	Personal Lines	10	5	
Wyoming	Life Producer	70	48	69.00%
	Accident and Health or Sickness Producer	26	13	
	Casualty Producer	2	1	
	Life and Accident and Health or Sickness Producer	180	132	73.00%
	Property and Casualty Producer	133	91	68.00%
	Personal Lines Producer	2	2	