

NAIC INSURANCE DATA PRODUCTS  
Record Layout  
2022 Data in 2022 PC Format - Product Code IP

**File Name: T2022018**

SCHEDULE NAME: OPERATIONS AND INVESTMENT EXHIBIT - PART 3 - EXPENSES

PAGE NUMBER: 009

COLUMN NUMBER	COLUMN NAME	FORMAT	LENGTH
1	COCODE	NUMERIC	5
2	LINE_NO	ALPHA	10
3	DIRECT_OPERATIONS	NUMERIC	14
4	NON_AFF_AGCY_OPER	NUMERIC	14
5	AFF_AGCY_OPER	NUMERIC	14
6	TOTAL_TITLE_ESCW	NUMERIC	14
7	UNALLOCATED_LOSS	NUMERIC	14
8	OTHER_OPERATIONS	NUMERIC	14
9	INVEST_EXPENSES	NUMERIC	14
10	CURRENT_YEAR	NUMERIC	14
11	PRIOR_YEAR	NUMERIC	14

The following column/row intersections either do not exist or do not have values on the Annual Statement.

COLUMN	LINE NUMBER
DIRECT_OPERATIONS	07
NON_AFF_AGCY_OPER	07
AFF_AGCY_OPER	07
TOTAL_TITLE_ESCW	07
OTHER_OPERATIONS	07
INVEST_EXPENSES	07

**VALID LINE NUMBERS**

LINE NUMBER	LINE DESCRIPTION
01.1	Salaries (personnel costs)
01.2	Employee relations and welfare (personnel costs)
01.3	Payroll taxes (personnel costs)
01.4	Other personnel costs (personnel costs)
01.5	Total personnel costs (personnel costs)
02	Amounts paid to or retained by title agents
03.1	Searches, examinations and abstracts (production services (purchased outside))
03.2	Surveys (production services (purchased outside))
03.3	Other (production services (purchased outside))
04	Advertising
05	Boards, bureaus and associations
06	Title plant rent and maintenance
07	Claim adjustment services
08	Amounts charged off, net of recoveries
09	Marketing and promotional expenses
10	Insurance
11	Directors' fees
12	Travel and travel items

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13	Rent and rent items
14	Equipment
15	Cost or depreciation of EDP equipment and software
16	Printing, stationery, books and periodicals
17	Postage, telephone, messengers and express
18	Legal and auditing
19	Totals
20.1	State and local insurance taxes (taxes, licenses and fees)
20.2	Insurance department licenses and fees (taxes, licenses and fees)
20.3	Gross guaranty association assessments (taxes, licenses and fees)
20.4	All other (excluding federal income and real estate) (taxes, licenses and fees)
20.5	Total taxes, licenses and fees (taxes, licenses and fees)
21	Real estate expenses
22	Real estate taxes
23	Aggregate write-ins for other expenses
24	Total expenses incurred
25	Less unpaid expenses - current year
26	Add unpaid expenses - prior year
27	Total expenses paid