

2017 EXAM PASS RATE DATA - STATE/JURISDICTION WITH SINGLE EXAM

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2017 Exam Pass Rate Data for Health/Life (Single Exam)

| State | Life # of Applicants | Pass Rate | Health # of Applicants | Pass Rate | Life & Health # of Applicants | Pass Rate |
|----------------------|----------------------|-----------|------------------------|-----------|-------------------------------|-----------|
| Alabama | No Data | No Data | No Data | No Data | No Data | No Data |
| Arizona | 2281 | 47% | 1207* | 49% | 2921** | 54% |
| Arkansas | 1372 | 80% | 1267* | 67% | No Data | No Data |
| California | 16534 | 62% | 1409* | 84% | 20210 | 50% |
| Connecticut | 719 | 53% | 1105* | 62% | No Data | No Data |
| Delaware | 409 | 67% | 275* | 49% | No Data | No Data |
| District of Columbia | 201 | 42% | 120 | 55% | No Data | No Data |
| Florida | 6562 (+Annuity) | 65% | 2436 | 62% | 12522 (+Annuity) | 67% |
| Georgia | 2298 | 59% | 386* | 62% | 4035** | 64% |
| Indiana | No Data | No Data | No Data | No Data | No Data | No Data |
| Kansas | 492 | 61% | 191* | 46% | 1619** | 67% |
| Kentucky | No Data | No Data | No Data | No Data | No Data | No Data |
| Louisiana | 1959 | 51% | 248* | 62% | 2124** | 67% |
| Maine | 69 | 78% | 29* | | 539** | 63% |
| Massachusetts | 3750 | 50% | 1979* | 68% | No Data | No Data |
| Michigan | 2534 | 55% | 676* | 58% | 2754** | 62% |
| Minnesota | 1282 | 67% | 491* | 55% | 1807** | 77% |
| Mississippi | 754 | 65% | 70* | 59% | 615** | 61% |
| Missouri | 1179 | 63% | 648* | 53% | 3522** | 64% |
| Nebraska | 1402 | 64% | 427* | 59% | 1296** | 67% |
| New Jersey | 6089 | 68% | 2847* | 60% | No Data | No Data |
| New Hampshire | 147 | 54% | 70* | 57% | 481** | 62% |
| New Mexico | 243 | 70% | | | 625** | 62% |
| New York | 6058 | 49% | 1445* | 57% | 6029** | 63% |
| North Carolina | 5761 | 65% | 4823* | 67% | No Data | No Data |
| Ohio | 1176 | 56% | 630* | 66% | 1873** | 66% |
| Oregon | 481 | 67% | 129 | 76% | 1101 | 80% |
| Pennsylvania | 3167 | 63% | 1269* | 67% | 3739** | 64% |
| South Carolina | 1339 | 51% | 340* | 54% | 2259** | 60% |
| South Dakota | No Data | No Data | No Data | No Data | No Data | No Data |
| Tennessee | 4540 | 83% | 3659* | 77% | No Data | No Data |
| Texas | 7130 | 53% | No Data | No Data | 18311** | 63% |

| State | Life # of Applicants | Pass Rates | Health # of Applicants | Pass Rate | Life & Health # of Applicants | Pass Rates |
|------------|----------------------|------------|------------------------|-----------|-------------------------------|------------|
| Utah | 917 | 64% | No Data | No Data | 1351** | 63% |
| Vermont | 21 | 86% | 11* | 73% | 110** | 72% |
| Virginia | 2569 (+Annuity) | 64% | No Data | No Data | 3121(+Annuity) | 71% |
| Washington | 1190 | 75% | No Data | No Data | 2442(Disability) | 69% |
| Wisconsin | 2878 | 79% | 2477* | 75% | No Data | No Data |
| Wyoming | 70 | 61% | 38 | No Data | 160** | 69% |
| | | | | | | |

Exam data for AL, IN, KY and SD has not been received.

*Accident and Health Line

**Life, Accident and Health Line

This information has been voluntarily provided to the NAIC by the state insurance departments and their testing vendors.

2017 Exam Pass Rate Data for Property/Casualty (Single Exam)

| State | Property # of Applicants | Pass Rate | Casualty # of Applicants | Pass Rate | Property & Casualty # of Applicants | Pass Rate |
|----------------------|--------------------------|-----------|--------------------------|-----------|-------------------------------------|-----------|
| Alabama | No Data | No Data | No Data | No Data | No Data | No Data |
| Arizona | 9 | 29% | 3 | 67% | 1846 | 49* |
| Arkansas | No Data | No Data | No Data | No Data | 713 | 74% |
| California | 70 | 69% | 125 | 40% | 7103 | 43% |
| Connecticut | 5 | 40% | 12 | 50% | 578 | 49% |
| Delaware | 164 | 48% | 165 | 54% | No Data | No Data |
| District of Columbia | 49 | | 52 | 35% | No Data | No Data |
| Florida | No Data | No Data | No Data | No Data | No Data | No Data |
| Georgia | 5 | No Data | 2 | No Data | 303 | 51% |
| Indiana | No Data | No Data | No Data | No Data | No Data | No Data |
| Kansas | No Data | No Data | No Data | No Data | 1112 | 61% |
| Kentucky | No Data | No Data | No Data | No Data | No Data | No Data |
| Louisiana | 10 | 20% | 7 | 43% | 1124 | 50% |
| Maine | 1 | No Data | 1 | No Data | 208 | 59% |
| Massachusetts | 802 | 63% | 800 | 51% | No Data | No Data |
| Michigan | 33 | 55% | 37 | 43% | 2431 | 48% |
| Minnesota | 33 | 52% | 33 | 61% | 1309 | 80% |
| Mississippi | 3 | No Data | 2 | No Data | 378 | 65% |
| Missouri | 27 | No Data | 37 | No Data | 2351 | 61% |
| Nebraska | No Data | No Data | No Data | No Data | 666 | 48% |
| New Jersey | 1319 | 53% | 1316 | 67% | No Data | No Data |
| New Hampshire | | | | | 222 | 56% |
| New Mexico | 4 | 50% | No Data | No Data | 513 | 43% |
| New York | No Data | No Data | No Data | No Data | 2421 | 63% |
| North Carolina | 2010 | 54% | 2008 | 59% | No Data | No Data |
| Ohio | No Data | No Data | 6 | 67% | 1409 | 53% |
| Oregon | 4 | 50% | 4 | 75% | 94 | 53% |
| Pennsylvania | 10 | 70% | 25 | 64% | 2328 | 55% |
| South Carolina | 30 | 47% | 22 | 64% | 1441 (+Surety/marine) | 50% |
| South Dakota | No Data | No Data | No Data | No Data | No Data | No Data |
| Tennessee | 1664 | 73% | 1658 | 81% | No Data | No Data |
| Texas | No Data | No Data | No Data | No Data | 8569 | 65% |
| Utah | 1584 | 51% | 1 | 0 | 1584 | 51% |
| Vermont | 1 | 0 | 1 | 0 | 121 | 52% |
| Virginia | No Data | No Data | No Data | No Data | 2248 | 68% |
| Washington | 100 | 52% | 99 | 48% | 1723 | 59% |
| Wisconsin | 1605 | 68% | 1462 | 77% | No Data | No Data |
| Wyoming | 4 | No Data | 9 | No Data | 159 | 64% |

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2017 Exam Pass Rate Data for Personal Lines (Single Exam)

| State | Personal Lines # of Applicants | Pass Rate |
|----------------------|-----------------------------------|-----------|
| Alabama | No Data | No Data |
| Arizona | No Data | No Data |
| Arkansas | No Data | No Data |
| California | 2428 | 64% |
| Connecticut | 117 | 51% |
| Delaware | No Data | No Data |
| District of Columbia | No Data | No Data |
| Florida | No Data | No Data |
| Georgia | No Data | No Data |
| Indiana | No Data | No Data |
| Kansas | No Data | No Data |
| Kentucky | No Data | No Data |
| Louisiana | 132 | 40% |
| Maine | No Data | No Data |
| Maryland | No Data | No Data |
| Massachusetts | 330 | 42% |
| Michigan | 126 | 90% |
| Minnesota | 3 | 67% |
| Mississippi | No Data | No Data |
| Missouri | No Data | No Data |
| Nebraska | 19 | 33% |
| New Jersey | 164 | 76% |
| New Hampshire | 31 | 53% |
| New Mexico | 6 | 50% |
| New York | No Data | No Data |
| North Carolina | No Data | No Data |
| Ohio | 222 | 42% |
| Oregon | 6 | 33% |
| Pennsylvania | 205 | 69% |
| South Carolina | 110 | 37% |
| South Dakota | No Data | No Data |
| Tennessee | No Data | No Data |
| Texas | No Data | No Data |
| Utah | No Data | No Data |
| Vermont | 8 | 50% |
| Virginia | No Data | No Data |
| Washington | 106 | 57% |
| Wisconsin | No Data | No Data |
| Wyoming | 40 | 23% |

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