

Industry Overview

Quarterly Listing of Alien Insurers

of Listed Insurers

	12/31/2020	Change	12/31/2019	12/31/2018
Lloyd's Syndicates	87	-1	88	88
Alien Companies	75	+5	70	63
Total	162	+4	158	151

Direct Surplus Lines Premiums

	Change	2019	% of Total	Change	2018	% of Total	2017	% of Total
	2019-2018			2018-2017				
Domestic Insurers	16.3%	\$40,296,618,859	70.6%	10.3%	\$34,650,579,465	69.4%	\$31,423,894,166	69.8%
Lloyd's Syndicates	6.1%	\$12,473,566,112	21.8%	13.9%	\$11,755,284,652	23.5%	\$10,317,373,671	22.9%
Alien Companies	22.4%	\$4,336,953,162	7.6%	7.7%	\$3,543,314,404	7.1%	\$3,288,511,194	7.3%
Total	14.3%	\$57,107,138,133	100.0%	10.9%	\$49,949,178,521	100.0%	\$45,029,779,031	100%

Surplus Lines Reserves/Trust Values

	Change	Lloyd's Syndicates		Change	Alien Companies	
	%	2019	2018	%	2019	2018
Surplus Lines Gross Reserves	5.1%	\$17,606,546,286	\$16,753,309,990	23.3%	\$10,521,154,228	\$8,536,389,971
Surplus Lines Trust Funds Required	4.4%	\$4,656,417,015	\$4,458,891,464	13.3%	\$2,215,216,190	\$1,955,488,438
% collateralized by Trust		26.4%	26.6%		21.1%	22.9%
Trusts Aggregated Valuation at 9/30/2020		\$5,190,731,833			\$2,496,565,360	

Cybersecurity

2019 IID Alien Cybersecurity - Renewal Filing Data (Aggregated)

	Stand-Alone	Package Policy	Combined
Direct Premiums			
Written	\$650,318,784	\$237,301,564	\$887,620,348
Earned	\$529,365,041	\$194,088,123	\$723,453,164
Direct Losses			
Claims-Made	\$141,702,746	\$29,940,869	\$171,643,615
Incurred	\$244,073,543	\$71,310,392	\$315,383,935
Direct Adjusting and Other Expenses			
Paid	\$31,815,469	\$7,354,841	\$39,170,310
Incurred	\$12,302,690	\$1,988,000	\$14,290,690
Direct Defense and Cost Containment			
Paid	\$1,614,000	\$94,000	\$1,708,000
Incurred	\$22,963,500	\$208,080	\$23,171,580
Number of Policies in Force			
Claims-Made	166,589	28,564	195,153
Occurrence	131,816	7,304	139,120
Total	298,405	35,868	334,273
Number of Claims Reported			
First Party	19,929	1,786	21,715
Third Party	3,648	697	4,345
Total	23,577	2,483	26,060

States & Territories

2019 U.S. Surplus Lines Premiums

State	Domestic Insurers	Lloyd's Syndicates	Alien Companies	Totals	Rank
Alabama	\$520,697,001	205,360,296	\$39,987,923	\$766,045,220	20
Alaska	\$113,616,533	24,994,889	\$9,595,080	\$148,206,502	42
American Samoa	\$3,473	-	\$648,128	\$651,601	56
Arizona	\$531,899,172	130,185,385	\$37,258,435	\$699,342,992	22
Arkansas	\$208,859,626	82,016,564	\$31,521,953	\$322,398,143	33
California	\$7,227,123,518	1,933,891,360	\$612,356,946	\$9,773,371,824	1
Colorado	\$777,665,696	204,142,873	\$42,579,367	\$1,024,387,936	12
Connecticut	\$445,664,420	131,825,423	\$85,392,573	\$662,882,416	25
Delaware	\$125,691,868	65,630,664	\$8,756,828	\$200,079,360	38
Dist. Columbia	\$218,392,606	73,552,738	\$26,949,461	\$318,894,805	35
Florida	\$4,561,904,052	1,632,578,454	\$319,250,374	\$6,513,732,880	3
Georgia	\$1,016,290,805	298,495,016	\$75,472,179	\$1,390,258,000	10
Guam	\$1,197,527	24,920,453	\$240,397	\$26,358,377	54
Hawaii	\$217,776,930	54,607,257	\$22,739,666	\$295,123,853	36
Idaho	\$108,840,314	26,948,000	\$10,912,871	\$146,701,185	43
Illinois	\$1,368,604,448	432,862,078	\$173,430,327	\$1,974,896,853	5
Indiana	\$473,830,732	103,581,110	\$215,440,157	\$792,851,999	17
Iowa	\$251,573,638	54,917,939	\$13,977,876	\$320,469,453	34
Kansas	\$205,378,296	50,539,417	\$18,475,067	\$274,392,780	37
Kentucky	\$227,339,846	71,037,426	\$48,756,815	\$347,134,087	31
Louisiana	\$1,152,394,599	386,791,182	\$90,738,168	\$1,629,923,949	7
Maine	\$80,775,461	29,487,420	\$10,514,257	\$120,777,138	46
Maryland	\$514,598,340	129,666,152	\$24,817,144	\$669,081,636	23
Massachusetts	\$987,434,267	336,138,813	\$67,827,749	\$1,391,400,829	9
Michigan	\$552,797,673	117,703,819	\$76,040,081	\$746,541,573	21
Minnesota	\$422,822,190	108,095,149	\$59,874,799	\$590,792,138	26
Mississippi	\$291,562,950	124,687,215	\$25,374,035	\$441,624,200	28
Missouri	\$549,551,024	139,678,878	\$101,372,640	\$790,602,542	18
Montana	\$97,720,268	18,708,352	\$6,738,589	\$123,167,209	45
Nebraska	\$147,768,913	34,970,318	\$12,531,267	\$195,270,498	39
Nevada	\$305,549,658	57,460,892	\$28,490,158	\$391,500,708	30
New Hampshire	\$86,250,208	20,938,435	\$5,142,345	\$112,330,988	47
New Jersey	\$1,327,039,182	359,729,747	\$132,672,677	\$1,819,441,606	6
New Mexico	\$132,395,039	18,029,414	\$6,852,247	\$157,276,700	41
New York	\$3,565,976,806	990,945,776	\$337,900,365	\$4,894,822,947	4
North Carolina	\$644,063,153	212,745,051	\$70,085,679	\$926,893,883	15
North Dakota	\$76,427,183	15,962,088	\$14,620,568	\$107,009,839	48
Northern Mariana Islands	\$83,134	109,644	\$648,128	\$840,906	55
Ohio	\$690,885,973	195,291,609	\$108,632,792	\$994,810,374	13
Oklahoma	\$460,896,742	128,931,937	\$78,086,250	\$667,914,929	24
Oregon	\$363,539,320	89,360,734	\$34,989,814	\$487,889,868	27
Pennsylvania	\$1,139,658,648	243,159,791	\$123,410,048	\$1,506,228,487	8
Puerto Rico	\$20,553,644	26,584,680	\$5,359,703	\$52,498,027	52
Rhode Island	\$127,597,988	42,185,724	\$8,624,676	\$178,408,388	40
South Carolina	\$559,511,451	233,535,786	\$35,396,367	\$828,443,604	16
South Dakota	\$45,653,715	17,801,324	\$12,588,478	\$76,043,517	50
Tennessee	\$584,357,177	136,287,818	\$47,916,689	\$768,561,684	19
Texas	\$4,514,390,007	1,953,330,503	\$715,844,078	\$7,183,564,588	2
U.S. Virgin Islands	\$10,606,180	8,294,793	\$14,674,051	\$33,575,024	53
Utah	\$248,509,521	65,255,972	\$17,229,655	\$330,995,148	32
Vermont	\$53,397,557	17,310,958	\$5,421,361	\$76,129,876	49
Virginia	\$623,878,910	209,182,691	\$105,344,498	\$938,406,099	14
Washington	\$866,519,494	289,419,359	\$93,007,372	\$1,248,946,225	11
West Virginia	\$109,165,984	18,204,604	\$13,101,476	\$140,472,064	44
Wisconsin	\$287,807,651	80,530,996	\$45,640,203	\$413,978,850	29
Wyoming	\$52,128,348	14,961,146	\$5,702,332	\$72,791,826	51
Grand Total	\$40,296,618,859	\$12,473,566,112	\$4,336,953,162	\$57,107,138,133	
% of Total	70.6%	21.8%	7.6%	100.0%	