

Financial Regulatory Services Department - Financial Analysis & Examination Unit
P&C, Title, Life, and Health Industry Snapshots
For the Period Ended December 31, 2019

Below are the December 31, 2019 Industry Financial Snapshots for the Property/Casualty, Title, Life, and Health Industries. The Snapshots were produced from data filed with the NAIC as of March 5, 2020. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts. **In order to include insurers that have filing extensions or have not yet filed, these reports will be updated after April 1, 2020.**

Property & Casualty

<i>(In Millions)</i>	Chg.	2019	2018	2017	2016	2015
<u>Operations</u>						
Net Premiums Written	2.9%	\$639,563	\$621,786	\$561,952	\$537,917	\$523,998
Net Premiums Earned	4.0%	\$627,505	\$603,188	\$549,958	\$533,228	\$515,827
Net Losses Incurred	2.9%	\$376,802	\$366,258	\$353,954	\$323,191	\$296,745
Loss Expenses Incurred	6.5%	\$68,885	\$64,658	\$65,218	\$61,824	\$60,929
Other Underwriting Expenses	2.3%	\$172,029	\$168,228	\$151,672	\$148,690	\$145,750
Net Underwriting Gain/(Loss)	184.5%	\$8,270	\$2,907	(\$22,459)	(\$1,698)	\$11,454
Loss Ratio	(0.4) pts	71.0%	71.4%	76.2%	72.2%	69.3%
Expense Ratio	(0.2) pts	26.9%	27.1%	27.0%	27.6%	28.0%
Dividend Ratio	0.1 pts	0.7%	0.6%	0.7%	0.6%	0.7%
Combined Ratio	(0.5) pts	98.6%	99.1%	103.9%	100.5%	98.0%
Net Cash from Operations	4.6%	\$84,009	\$80,325	\$50,749	\$56,553	\$58,730
Liquidity Ratio	(3.1) pts	76.7%	79.8%	77.7%	79.1%	78.6%
<u>Investment Income</u>						
Net Investment Income Earned	3.0%	\$54,875	\$53,287	\$48,978	\$45,539	\$47,228
Investment Yield	(0.05) pts	3.18%	3.24%	3.08%	3.01%	3.18%
Net Realized Gain/(Loss)	(1.4%)	\$10,731	\$10,885	\$19,833	\$8,747	\$10,285
<u>Capital and Surplus</u>						
Net Income ¹	7.8%	\$62,035	\$57,565	\$38,717	\$42,862	\$56,885
Unrealized Gain/(Loss)	NM	\$85,133	(\$40,477)	\$58,977	\$12,127	(\$20,550)
Policyholders' Surplus ²	13.9%	\$888,467	\$779,921	\$786,016	\$734,018	\$706,116
Return on Surplus	0.1 pts	7.4%	7.4%	5.1%	6.0%	8.1%

1. Adjusted to exclude affiliated investment income

2. Adjusted to exclude affiliated insurers

NM = Not Meaningful

Industry Snapshots – December 31, 2019

	Title					
<i>(In Millions)</i>	Chg.	2019	2018	2017	2016	2015
Direct Premiums Written	6.9%	\$15,784	\$14,766	\$14,632	\$14,133	\$13,003
Direct Ops.	5.2%	\$1,962	\$1,865	\$1,735	\$1,517	\$1,503
Non-Aff. Agency Ops.	6.3%	\$9,752	\$9,178	\$9,187	\$8,808	\$7,919
Aff. Agency Ops.	9.3%	\$4,070	\$3,722	\$3,711	\$3,838	\$3,581
Net Premiums Written	6.9%	\$15,749	\$14,731	\$14,600	\$14,133	\$12,964
Title Premiums Earned	6.3%	\$15,597	\$14,678	\$14,444	\$13,976	\$12,787
Loss & LAE Incurred	(6.0)%	\$605	\$644	\$629	\$687	\$672
Operating Exp Incurred	6.7%	\$15,087	\$14,137	\$14,073	\$13,357	\$12,163
Net Operating Gain/(Loss)	11.1%	\$1,225	\$1,103	\$884	\$870	\$831
Loss Ratio	(0.5)-pts	3.9%	4.4%	4.4%	4.9%	5.3%
Expense Ratio	(0.2)-pts	95.8%	96.0%	96.4%	94.6%	93.9%
Combined Ratio	(0.7)-pts	99.7%	100.4%	100.8%	99.5%	99.1%
Net Inv. Income Earned	21.0%	\$435	\$360	\$347	\$276	\$326
Net Realized Gain/(Loss)	NM	\$75	\$(75)	\$142	\$162	\$9
Net Inv. Gain (Loss)	78.8%	\$510	\$285	\$489	\$438	\$336
Net Income	13.1%	\$1,392	\$1,230	\$1,015	\$961	\$871
Net Unrealized Gain/(Loss)	NM	\$345	\$(63)	\$112	\$83	\$(158)
Net Cash from Operations	8.3%	\$1,561	\$1,441	\$1,192	\$1,081	\$1,039

NM = Not Meaningful

Industry Snapshots – December 31, 2019

Life and Accident & Health Insurers and Fraternal Societies

(In Millions)	<u>Chg.</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
<u>Operations</u>						
Direct Written Premium	6.3%	\$966,746	\$909,631	\$858,984	\$836,261	\$826,577
Life Direct Written Premium	4.1%	\$192,987	\$185,429	\$186,951	\$179,279	\$177,717
A&H Direct Written Premium	3.9%	\$205,401	\$197,655	\$191,436	\$180,359	\$172,669
Annuities	8.8%	\$301,537	\$277,044	\$247,022	\$254,314	\$264,944
Other Considerations	(16.7)%	\$69,038	\$82,848	\$74,405	\$79,013	\$76,013
Deposits	18.7%	\$197,784	\$166,654	\$159,170	\$143,296	\$135,546
Assumed Premium	2.4%	\$171,636	\$167,541	\$127,037	\$115,644	\$147,016
Ceded Premium	(10.7)%	\$252,084	\$282,422	\$223,896	\$193,790	\$191,050
Net Earned Premium	12.6%	\$690,799	\$613,455	\$607,783	\$611,908	\$651,125
Net Investment Income	0.6%	\$187,313	\$186,260	\$182,684	\$175,970	\$172,803
Benefits	4.2%	\$307,581	\$295,195	\$285,306	\$274,894	\$266,846
Commissions & General Expenses	11.0%	\$141,444	\$127,413	\$127,033	\$132,062	\$118,548
Operating Income	33.5%	\$46,398	\$34,747	\$45,369	\$46,914	\$40,917
Realized Gains/(Losses)	(51.2)%	(\$6,721)	(\$4,444)	(\$6,180)	(\$11,347)	(\$3,414)
Net Income/(Loss)	33.9%	\$39,677	\$29,624	\$38,523	\$34,906	\$36,808
Net Cash From Operations	(1.1)%	\$172,642	\$174,601	\$171,812	\$184,044	\$165,158
Number of Filers	(5.8)%	749	795	798	814	823
<u>Capital and Surplus</u>						
Unrealized Gains/(Losses)	448.8%	\$16,014	(\$4,592)	\$3,959	(\$2,684)	(\$10,481)
Capital and Surplus	5.4%	\$438,200	\$415,596	\$409,160	\$395,255	\$380,514
Stockholder Dividends	21.6%	(\$34,719)	(\$44,258)	(\$36,467)	(\$43,722)	(\$33,100)
ROE	2.0 pts.	9.1%	7.1%	9.4%	8.8%	9.7%
<u>Assets</u>						
Cash & Invested Assets	5.3%	\$4,494,046	\$4,268,691	\$4,215,176	\$4,031,890	\$3,836,575
Net Admitted Assets (excl. Sep. Accts.)	5.4%	\$4,773,418	\$4,529,868	\$4,465,787	\$4,285,742	\$4,067,705
Separate Account Assets	13.7%	\$2,832,849	\$2,492,500	\$2,743,752	\$2,520,422	\$2,437,850
Total Net Admitted Assets	8.3%	\$7,606,284	\$7,022,367	\$7,209,539	\$6,806,165	\$6,505,559
Net Investment Yield	(0.1)pts.	4.3%	4.4%	4.4%	4.5%	4.6%
ROA	0.2 pts.	0.9%	0.7%	0.9%	0.8%	0.9%

Note: Adjustments to exclude affiliated amounts were made where appropriate.

Note: Figures reflect filings received as of March 5, 2019, and may change due to additional filings or amendments.

Note: All prior-year numbers have been updated to include Life & Fraternal.

NM = Not Meaningful

Industry Snapshots – December 31, 2019

<i>(In Millions, Except PMPM)</i>	Health					
	Chg.	2019	2018	2017	2016	2015
<u>Operations</u>						
Direct Written Premium	(5.5)%	\$676,734	\$716,190	\$668,521	\$638,259	\$593,403
Net Earned Premium	(6.1)%	\$665,239	\$708,473	\$664,107	\$631,656	\$587,374
Net Investment Income Earned	8.0%	\$5,557	\$5,146	\$4,798	\$3,331	\$3,250
Underwriting Gain/(Loss)	(22.8)%	\$16,536	\$21,423	\$188,358	\$9,918	\$6,438
Net Income/(Loss)	(10.0)%	\$20,826	\$23,142	\$16,060	\$7,194	\$3,672
Total Hospital & Medical Exp	(4.5)%	\$570,927	\$598,130	\$568,576	\$541,886	\$505,506
Loss Ratio	1.6 Pts.	85.6%	84.0%	85.4%	85.4%	85.6%
Administrative Expenses	(14.0)%	\$79,654	\$92,628	\$78,499	\$82,633	\$78,712
Administrative Expense Ratio	(1.1)Pts.	11.9%	13.0%	11.8%	13.0%	13.3%
Combined Ratio	0.5 Pts.	97.5%	97.0%	97.2%	98.4%	98.9%
Profit Margin	(0.1)Pts.	3.1%	3.2%	2.4%	1.1%	0.6%
Net Premium PMPM	(1.7)%	\$257	\$261	\$248	\$241	\$232
Claims PMPM	0.3%	\$221	\$220	\$213	\$207	\$199
Cash Flow from Operations	38.1%	\$23,539	\$17,046	\$25,435	\$12,266	\$6,600
Enrollment	(4.4)%	215	225	221	218	213
<u>Capital and Surplus</u>						
Capital & Surplus	(0.6)%	\$150,893	\$151,793	\$137,686	\$122,392	\$115,561
<u>Assets</u>						
Net Invested Assets	(2.1)%	\$213,419	\$217,909	\$210,825	\$189,241	\$177,180
Net Admitted Assets	(1.8)%	\$299,800	\$305,218	\$289,601	\$268,386	\$253,277
Net Inv Inc & Realized Gain/(Loss)	37.4%	\$7,112	\$5,175	\$5,438	\$4,320	\$4,165
Investment Yield	0.2 Pts.	2.6%	2.4%	2.4%	1.8%	1.9%

Note: Aggregate results include only health entities who file annual statements with the NAIC and excludes filings for those insurers with filing extensions. The Health Snapshot report will be updated after April 1, 2020.

Note: Adjustments to exclude affiliated amounts were made where appropriate.

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