

<b>Industry Overview</b>						
<b>Number of U.S. Surplus Lines Insurers</b>						
		Change	12/31/2020	12/31/2019	12/31/2018	
U.S. Domestic Insurers		+12	226	214	212	
Lloyd's Syndicates		+3	87	84	88	
Non-U.S. Insurers		+1	75	74	68	
<b>Total</b>		<b>+16</b>	<b>388</b>	<b>372</b>	<b>368</b>	
<b>Direct Surplus Lines Premiums</b>						
	Change	% of Total	2020	2019	2018	
U.S. Domestic Insurers	17.9%	71.9%	\$47,500,046,674	\$40,296,618,859	\$34,650,579,465	
Lloyd's Syndicates	1.9%	19.2%	\$12,710,842,755	\$12,473,566,112	\$11,755,284,652	
Non-U.S. Insurers	34.8%	8.9%	\$5,848,274,247	\$4,336,953,162	\$3,543,314,404	
<b>Total</b>	<b>15.7%</b>	<b>100.0%</b>	<b>\$66,059,163,676</b>	<b>\$57,107,138,133</b>	<b>\$49,949,178,521</b>	
% of Surplus Lines Market to Total U.S. DPW			9.1%	8.0%	7.4%	
<b>Surplus Lines Reserves/Trust Values</b>						
	Change	Lloyd's Syndicates		Change	Non-U.S. Insurers	
	%	2020	2019	%	2020	2019
SL Gross Reserves	20.1%	\$21,139,463,206	\$17,606,546,286	4.4%	\$10,986,456,850	\$10,521,154,228
SL Trust Funds Required	16.7%	\$5,434,192,247	\$4,656,417,015	10.9%	\$2,456,953,660	\$2,215,216,190
% collateralized by Trust		25.7%	26.4%		22.4%	21.1%
Trusts Aggregated Valuation at 6/30/2021		\$5,164,246,702			\$2,747,478,116	
<b>Cybersecurity</b>						
	U.S. Domestic 2020		Non-U.S. 2020		Total U.S. & Non-U.S. 2020	Total U.S. & Non-U.S. 2019
	Admitted	Non Admitted	Lloyd's Syndicates	Alien Companies		
Total Direct Premiums Written	\$2,022,580,862	\$731,201,140	\$1,125,962,009	\$185,384,794	\$4,065,128,805	\$3,348,561,113
Stand-Alone	\$1,075,342,073	\$543,405,605	\$863,614,181	\$97,614,812	\$2,579,976,671	\$2,154,564,460
Package Policy	\$947,238,789	\$187,795,535	\$262,347,828	\$87,769,982	\$1,485,152,134	\$1,193,996,653
Total Direct Losses Paid	\$563,670,030	\$387,189,941	\$404,376,052	\$12,430,272	\$1,367,666,295	\$659,131,318
Stand-Alone	\$385,386,029	\$314,497,182	\$316,838,026	\$11,909,444	\$1,028,630,681	\$512,501,939
Package Policy	\$178,284,001	\$72,692,759	\$87,538,026	\$520,828	\$339,035,614	\$146,629,379
Number of Policies in Force	3,740,856	275,605	217,838	107,177	4,341,476	3,697,765
Stand-Alone	154,426	42,278	\$178,907	70,391	446,002	475,687
Package Policy	3,586,430	233,327	\$38,931	36,786	3,895,474	3,222,078
Number of Claims Reported	20,103	2,119	18,317	4,261	44,800	48,560
Stand-Alone	11,078	829	\$14,676	3,495	30,078	37,202
Package Policy	9,025	1,290	\$3,641	766	14,722	11,358
<b>Private Flood</b>						
	U.S. Domestic 2020		Non-U.S. 2020		Total U.S. & Non-U.S. 2020	Total U.S. & Non-U.S. 2019*
	Admitted	Non Admitted	Lloyd's Syndicates	Alien Companies		
Total Direct Premiums Written	\$466,917,718	\$246,772,814	\$616,462,137	\$229,209,913	\$1,559,362,582	\$670,680,903 **
Residential	\$139,019,433	\$66,767,264	\$199,690,698	\$69,294,414	\$474,771,809	N.A.
Commercial	\$327,898,285	\$180,005,550	\$416,771,439	\$159,915,499	\$1,084,590,773	N.A.
Total Direct Losses Paid	\$173,674,022	\$18,338,654	\$121,090,065	\$3,136,863	\$316,239,604	\$149,752,873 **
Residential	\$13,297,954	\$7,695,244	\$35,244,276	\$1,317,792	\$57,555,266	N.A.
Commercial	\$160,376,068	\$10,643,410	\$85,845,789	\$1,819,071	\$258,684,338	N.A.
Number of Policies in Force	344,693	81,619	205,928	58,189	690,429	485,633
Residential	207,856	64,568	173,434	35,626	481,484	235,756
Commercial	136,837	17,051	32,494	22,563	208,945	249,877
Number of Claims Reported	352	418	5,024	1,032	6,826	2,155
Residential	207	355	2,306	204	3,072	646
Commercial	145	63	2,718	828	3,754	1,509

\* Biggert-Waters Rule became effective July 1, 2019

\*\* U.S. Domestic 2019 direct premium written & direct losses paid were only available on a consolidated basis

States & Territories					
State	U.S. Domestic Insurers	Lloyd's Syndicates	Non-U.S. Insurers	Totals	Rank
California	\$8,743,392,177	\$1,856,718,255	\$880,698,252	\$11,480,808,684	1
Texas	\$5,441,737,193	\$2,016,324,942	\$888,216,470	\$8,346,278,605	2
Florida	\$5,382,334,818	\$1,473,695,366	\$459,039,565	\$7,315,069,749	3
New York	\$3,961,564,342	\$1,029,657,778	\$412,540,932	\$5,403,763,052	4
Illinois	\$1,603,433,970	\$547,254,963	\$233,518,853	\$2,384,207,786	5
New Jersey	\$1,488,446,417	\$362,738,376	\$183,743,234	\$2,034,928,027	6
Georgia	\$1,263,162,689	\$409,553,200	\$127,027,986	\$1,799,743,875	7
Pennsylvania	\$1,302,294,595	\$294,697,487	\$199,891,449	\$1,796,883,531	8
Louisiana	\$1,301,366,022	\$330,071,502	\$110,831,002	\$1,742,268,526	9
Massachusetts	\$1,018,591,124	\$340,916,401	\$118,420,667	\$1,477,928,192	10
Washington	\$993,831,693	\$276,955,059	\$128,931,712	\$1,399,718,464	11
Ohio	\$838,695,948	\$200,725,578	\$155,763,431	\$1,195,184,957	12
North Carolina	\$789,733,113	\$257,021,900	\$110,891,096	\$1,157,646,109	13
Colorado	\$883,245,176	\$197,178,600	\$70,277,945	\$1,150,701,721	14
Virginia	\$677,791,229	\$248,197,921	\$139,245,114	\$1,065,234,264	15
Tennessee	\$744,182,660	\$173,774,434	\$68,243,312	\$986,200,406	16
South Carolina	\$688,938,154	\$214,725,551	\$65,063,924	\$968,727,629	17
Missouri	\$676,459,000	\$148,295,148	\$126,291,291	\$951,045,439	18
Alabama	\$624,202,176	\$213,690,195	\$76,644,485	\$914,536,856	19
Michigan	\$670,562,057	\$108,304,468	\$97,455,581	\$876,322,106	20
Arizona	\$627,897,550	\$116,615,837	\$74,339,034	\$818,852,421	21
Maryland	\$562,018,653	\$146,413,067	\$56,962,622	\$765,394,342	22
Connecticut	\$504,867,938	\$138,695,374	\$111,464,503	\$755,027,815	23
Indiana	\$553,650,414	\$97,929,139	\$77,074,047	\$728,653,600	24
Minnesota	\$508,780,558	\$135,663,013	\$77,539,866	\$721,983,437	25
Oklahoma	\$473,895,561	\$116,785,691	\$93,738,965	\$684,420,217	26
Oregon	\$421,332,036	\$100,138,980	\$49,198,662	\$570,669,678	27
Mississippi	\$418,372,396	\$108,532,804	\$39,443,510	\$566,348,710	28
Nevada	\$399,242,665	\$70,455,468	\$64,400,268	\$534,098,401	29
Wisconsin	\$367,440,055	\$93,329,864	\$66,430,618	\$527,200,537	30
Utah	\$339,601,015	\$77,326,524	\$35,250,554	\$452,178,093	31
Kentucky	\$255,119,927	\$83,337,947	\$39,634,843	\$378,092,717	32
Kansas	\$273,193,863	\$62,207,815	\$34,323,064	\$369,724,742	33
Iowa	\$290,186,469	\$49,021,395	\$28,502,848	\$367,710,712	34
Arkansas	\$267,150,974	\$61,160,086	\$29,843,705	\$358,154,765	35
Dist. Columbia	\$258,468,623	\$51,188,606	\$36,160,099	\$345,817,328	36
Hawaii	\$251,926,849	\$47,939,760	\$32,343,365	\$332,209,974	37
Nebraska	\$181,816,197	\$31,725,163	\$22,451,616	\$235,992,976	38
Delaware	\$138,004,276	\$57,147,930	\$16,114,409	\$211,266,615	39
Rhode Island	\$151,282,974	\$49,499,280	\$8,850,964	\$209,633,218	40
Idaho	\$139,038,797	\$34,145,908	\$22,234,037	\$195,418,742	41
Alaska	\$131,680,398	\$32,575,577	\$13,662,958	\$177,918,933	42
New Mexico	\$143,258,235	\$21,600,517	\$11,565,997	\$176,424,749	43
Montana	\$123,184,249	\$26,195,358	\$25,251,446	\$174,631,053	44
West Virginia	\$118,536,897	\$18,827,872	\$16,389,019	\$153,753,788	45
North Dakota	\$82,681,936	\$14,276,839	\$33,007,720	\$129,966,495	46
New Hampshire	\$99,810,392	\$19,295,437	\$6,319,313	\$125,425,142	47
Maine	\$88,986,512	\$24,721,036	\$8,508,671	\$122,216,219	48
Vermont	\$73,427,375	\$27,355,854	\$17,549,263	\$118,332,492	49
South Dakota	\$56,624,887	\$20,119,795	\$19,020,483	\$95,765,165	50
Wyoming	\$61,687,082	\$29,013,092	\$3,843,253	\$94,543,427	51
Puerto Rico	\$19,541,901	\$27,547,533	\$5,544,289	\$52,633,723	52
U.S. Virgin Islands	\$21,870,268	\$9,558,297	\$14,314,661	\$45,743,226	53
Guam	\$1,376,725	\$9,925,384	\$1,911,291	\$13,213,400	54
Northern Mariana Islands	\$114,156	(\$8,774)	\$1,203,080	\$1,308,462	55
American Samoa	\$13,318	\$82,163	\$1,144,903	\$1,240,384	56
<b>Grand Total</b>	<b>\$47,500,046,674</b>	<b>\$12,710,842,755</b>	<b>\$5,848,274,247</b>	<b>\$66,059,163,676</b>	
<b>% of Total</b>	<b>71.9%</b>	<b>19.2%</b>	<b>8.9%</b>	<b>100.0%</b>	