

Financial Regulatory Services Department - Financial Analysis & Examination Unit P&C, Title, Life, and Health Industry Snapshots For the Period Ended March 31, 2024

Below are the March 31, 2024 Industry Financial Snapshots for the Property/Casualty, Title, Life and Accident & Health, and Health Industries. The Snapshots were produced from data filed with the NAIC as of May 16, 2024. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

| (In Millions) | Chg. | 1Q 2024 | 1Q 2023 | <u>1Q 2022</u> | <u>1Q 2021</u> | <u>1Q 2020</u> |
|-------------------------------|-----------|-----------|-----------|----------------|----------------|----------------|
| Net Premiums Written | 9.5% | \$229,955 | \$210,004 | \$193,023 | \$195,910 | \$166,568 |
| Net Premiums Earned | 11.3% | \$216,763 | \$194,750 | \$178,090 | \$163,359 | \$159,709 |
| Net Losses Incurred | (0.1)% | \$129,162 | \$129,237 | \$106,026 | \$95,695 | \$90,775 |
| Loss Expenses Incurred | 3.3% | \$19,805 | \$19,174 | \$17,779 | \$16,951 | \$16,255 |
| Other Underwriting Expenses | 7.4% | \$56,970 | \$53,067 | \$49,690 | \$46,107 | \$45,456 |
| Net Underwriting Gain/(Loss) | NM | \$10,649 | (\$6,974) | \$4,388 | \$4,405 | \$7,009 |
| Net Income | 343.0% | \$41,841 | \$9,446 | \$29,822 | \$20,804 | \$19,006 |
| Loss Ratio | (7.5)-pts | 68.7% | 76.2% | 69.5% | 69.0% | 67.0% |
| Expense Ratio | (0.5)-pts | 24.8% | 25.3% | 25.7% | 23.5% | 27.3% |
| Dividend Ratio | (0.0)-pts | 0.4% | 0.4% | 0.5% | 0.9% | 0.5% |
| Combined Ratio | (8.0)-pts | 93.9% | 101.9% | 95.8% | 93.4% | 94.8% |
| Net Unrealized Gain/(Loss) | (68.0)% | \$11,979 | \$37,479 | (\$24,409) | \$17,400 | (\$100,335) |
| Net Investment Income Earned | 33.8% | \$21,485 | \$16,052 | \$23,995 | \$13,854 | \$14,264 |
| Investment Yield (Annualized) | 0.79-pts | 3.78% | 2.99% | 4.48% | 2.85% | 3.25% |
| Net Realized Gain/(Loss) | 525.9% | \$14,217 | \$2,271 | \$4,391 | \$5,405 | \$1,244 |
| Return on Revenue | 12.1-pts | 16.6% | 4.4% | 14.4% | 11.4% | 10.8% |
| Net Cash from Operations | 134.9% | \$39,677 | \$16,889 | \$28,399 | \$30,003 | \$15,437 |

NM = Not Meaningful

Title Industry Results

| (In Millions) | Chg. | <u>1Q 2024</u> | 1Q 2023 | <u>1Q 2022</u> | <u>1Q 2021</u> | 1Q 2020 |
|----------------------------|---------|----------------|---------|----------------|----------------|---------|
| Direct Premiums Written | (0.4)% | \$3,383 | \$3,396 | \$5,995 | \$5,743 | \$3,930 |
| Direct Ops. | 5.9% | \$353 | \$333 | \$610 | \$557 | \$439 |
| Non-Aff. Agency Ops. | (1.7)% | \$2,186 | \$2,223 | \$4,009 | \$3,764 | \$2,528 |
| Aff. Agency Ops. | 0.5% | \$845 | \$840 | \$1,376 | \$1,421 | \$962 |
| Premiums Earned | (0.7)% | \$3,431 | \$3,454 | \$5,881 | \$5,595 | \$3,889 |
| Loss & LAE Incurred | 1.8% | \$194 | \$191 | \$143 | \$125 | \$142 |
| Operating Exp Incurred | 0.2% | \$3,449 | \$3,443 | \$5,666 | \$5,381 | \$3,810 |
| Net Operating Gain/(Loss) | (36.3)% | \$54 | \$84 | \$514 | \$544 | \$259 |
| Loss Ratio | 0.1-pts | 5.7% | 5.5% | 2.4% | 2.2% | 3.7% |
| Expense Ratio | 0.8-pts | 100.5% | 99.7% | 96.3% | 96.2% | 98.0% |
| Combined Ratio | 1.0-pts | 106.2% | 105.2% | 98.8% | 98.4% | 101.7% |
| Net Inv. Income Earned | (4.0)% | \$121 | \$126 | \$90 | \$88 | \$123 |
| Net Realized Gain/(Loss) | NM | \$63 | \$(19) | \$67 | \$17 | \$14 |
| Net Inv. Gain (Loss) | 71.2% | \$184 | \$108 | \$157 | \$105 | \$137 |
| Net Income | 26.0% | \$211 | \$167 | \$544 | \$525 | \$353 |
| Net Unrealized Gain/(Loss) | 93.7% | \$106 | \$55 | (\$241) | \$196 | (\$504) |
| Net Cash from Operations | NM | \$13 | (\$77) | \$317 | \$573 | \$231 |

NM=Not Meaningful

Life, Accident & Health, and Fraternal Entities

| (In Millions) | <u>Change</u> | <u>1Q 2024</u> | 1Q 2023 | 1Q 2022 | <u>1Q 2021</u> | <u>1Q 2020</u> |
|-------------------------------------|---------------|----------------|-----------|------------|----------------|----------------|
| Direct Written Premium and Deposits | 14.4% | \$346,058 | \$302,625 | \$287,068 | \$270,649 | \$271,278 |
| Life Direct Written Premium | 2.8% | \$53,927 | \$52,453 | \$53,827 | \$50,303 | \$47,421 |
| A&H Direct Written Premium | 3.0% | \$60,235 | \$58,493 | \$52,972 | \$53,261 | \$52,685 |
| Annuities | 26.2% | \$129,062 | \$102,250 | \$78,901 | \$75,579 | \$73,308 |
| Deposits & Other DPW | 15.0% | \$102,833 | \$89,430 | \$101,368 | \$91,506 | \$97,863 |
| Net Earned Premium | 18.9% | \$228,465 | \$192,131 | \$173,707 | \$174,242 | \$183,730 |
| Net Investment Income | 6.9% | \$58,238 | \$54,472 | \$51,013 | \$47,054 | \$53,330 |
| General Expenses | 5.9% | \$19,807 | \$18,710 | \$17,293 | \$16,797 | \$16,805 |
| Operating Income | (49.7)% | \$8,421 | \$16,735 | \$16,878 | \$24,594 | (\$41,106) |
| Realized Gains/(Losses) | 36.2% | (\$3,011) | (\$4,722) | \$113 | (\$10,519) | \$18,774 |
| Net Income/(Loss) | (72.5)% | \$2,460 | \$8,936 | \$15,398 | \$14,067 | (\$22,332) |
| ROA (Annualized) | (0.3) pts | 0.1% | 0.4% | 0.7% | 0.7% | (1.2)% |
| Unreal. Gains/(Losses) | 347.4% | \$622 | (\$252) | (\$13,089) | (\$6,938) | \$27,173 |
| Net Investment Yield (Annualized) | 0.1 pts | 4.3% | 4.1% | 4.0% | 3.9% | 4.6% |

| Health Entities | | | | | | |
|-------------------------------|---------------|-----------|-----------|----------------|-----------|----------------|
| (In Millions) | <u>Change</u> | 1Q 2024 | 1Q 2023 | <u>1Q 2022</u> | 1Q 2021 | <u>1Q 2020</u> |
| Direct Written Premium | 4.9% | \$290,862 | \$277,282 | \$255,373 | \$222,128 | \$206,003 |
| Net Earned Premium | 6.1% | \$287,852 | \$271,207 | \$251,171 | \$220,250 | \$202,847 |
| Net Investment Income Earned | 24.3% | \$3,383 | \$2,722 | \$1,228 | \$1,261 | \$1,385 |
| Underwriting Gain/(Loss) | (22.8)% | \$7,622 | \$9,872 | \$9,489 | \$10,373 | (\$798) |
| Net Income/(Loss) | (7.0)% | \$9,009 | \$9,691 | \$8,473 | \$10,264 | (\$76) |
| Total Hospital & Medical Exp. | 8.4% | \$252,214 | \$232,682 | \$214,243 | \$185,505 | \$171,031 |
| Loss Ratio | 1.4-pts | 86.5% | 85.1% | 84.8% | 84.0% | 83.6% |
| Administrative Expenses | 3.1% | \$31,829 | \$30,886 | \$29,354 | \$25,006 | \$34,423 |
| Administrative Expense Ratio | (0.4)-pts | 10.9% | 11.3% | 11.6% | 11.3% | 16.8% |
| Combined Ratio | 1.0-pts | 97.4% | 96.4% | 96.2% | 95.3% | 100.4% |
| Profit Margin | (0.4)-pts | 3.1% | 3.5% | 3.3% | 4.6% | (0.0)% |
| Enrollment | (1.8)% | 273 | 278 | 262 | 250 | 237 |
| Premium PMPM | 8.7% | \$359 | \$330 | \$319 | \$293 | \$286 |
| Claims PMPM | 10.2% | \$312 | \$283 | \$272 | \$248 | \$240 |
| Cash Flow From Operations | (78.8)% | \$10,761 | \$50,876 | \$19,874 | \$11,193 | \$7,431 |

Note: Aggregate results include only health entities who file quarterly statements with the NAIC.