# Core Curriculum 2023

## Regulation

### Solvency
- Intro to Financial Regulation (APIR)
- New Financial Regulation Training
- Financial Analysis (PIR)
- Risk Management (PIR)
- Basic Derivatives (PIR)
- Introduction to Critical Thinking (PIR)
- The Basics of Insuring (PIR)
- Risk-Focused Examinations (PIR)
- Surplus Line (PIR)
- Effective Coaching Techniques for Financial Regulators (PIR)
- Financial Analysis (PIR)
- Financial Analysis Tools (FAST) (PIR)
- Accreditation Updates (PIR)
- Market Conduct Examinations (PIR)
- Market Conduct Annual Statement (PIR)

### Compliance
- Consumer Assistance (PIR)
- Understanding the Federal Legislative & Regulatory Process (PIR)
- Market Analysis Techniques (PIR)

## Compliance

### Solvency
- Introduction to the Insurance Industry and Its Regulation (APIR)
- Foundations of Insurance Regulation (APIR)
- Regulation of Insurance Products (APIR)

### Market Conduct
- Financial Analysis (PIR)
- Risk Management (PIR)
- Basic Derivatives (PIR)
- Introduction to Critical Thinking (PIR)
- The Basics of Insuring (PIR)
- Risk-Focused Examinations (PIR)
- Surplus Line (PIR)
- Effective Coaching Techniques for Financial Regulators (PIR)
- Financial Analysis (PIR)
- Financial Analysis Tools (FAST) (PIR)
- Accreditation Updates (PIR)
- Market Conduct Examinations (PIR)
- Market Conduct Annual Statement (PIR)

## Technology
- TeamMate
- ACL
- SERFF (Regulators)
- SERFF (Industry)
- Market Conduct Annual Statement Submission

## Fundamentals
- NAIC Designation Course (not offered in 2023)

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