DRAFT FOR DISCUSSION

Number

Milestone

DRAFT FOR DISCUSSION	Status Key:							
		Target Date Range		Old Target Date Range (for items not yet started)				
ESG Implementation Timeline		Complete						

1	NAIC Executive Committee approves ESG funding													
2	Contract executed between NAIC and Conning													
3	10/27 LATF/LRBC WG meeting on background & deliverables													
4	Website development: Conning creates page to house prescribed													
	scenarios, documentation, training materials, and tools, with													
	access provided via link on NAIC website. Websites go live by													
5	Documentation: Conning edits current documentation to include													
	only information relevant to the Basic Data Set. Access to be				Extensio									
	provided by 12/31/20.													
6	Education sessions: Conning presents ESG overview, calibration,													
	parameters, and tools at LATF/Life RBC WG meetings													
7	ESG modifications: Potential changes to calibration, parameters,													
	and tools are discussed and exposed for comment at LATF/Life			Extension to Deadline										
	RBC WG meetings													
8	Parameter updates: Proposed frequency of updates is discussed													
	and exposed for comment at LATF/Life RBC WG meeting				Extension to Deadline									
9	Conning's scenario reduction tool (to allow companies to choose a													
	specific number of representative scenarios from a universe of				Extensio	on to								
	10,000) is discussed and exposed for comment at LATF/Life RBC				Deadli	ine								
	WG meeting.													
10	Conning's calibration criteria (to determine whether stratified													
	scenario subsets are sufficiently dispersed relative to the universe				Extension to									
	of 10,000 scenarios) are discussed and exposed for comment at				Deadl	ine								
	LATF/Life RBC WG meeting.													
11	Conning's tool to generate scenarios for the VM-20 Stochastic				Extensio	n to								
	Exclusion Ratio Test is discussed and exposed for comment at				Deadli									
	LATF/Life RBC WG meeting.				Deadli	ine								
12	Conning's tool to generate the VM-21 Company Specific Market				Extension									
	Path scenarios is discussed and exposed for comment at LATF/Life				to									
	RBC WG meeting.				Deadline									
13	Conning's tool to generate statistics, to be determined, on the													
	scenario output, and validation reports (summarizing key				Extension to Deadline									
	characteristics of the Basic Data Set) are exposed for comment at													
	LATF/Life RBC WG meeting.													
14	LATF/LRBC WG meetings to discuss comment letters received on													
	exposures, and approve desired ESG and tool modifications for					Extens	ion to De	eadline						
	field testing													
15	Conning makes ESG and tool modifications for field testing													
							Extens	sion to De	adline					
16	Preparation for reserve and capital field tests					E	Extension to Deadlir		пе					
17	Conduct VM-20 and VM-21 industry field tests to determine life													
	and VA reserve impacts and compile results								Fi	eld Testi	ng	Compile		
	P P											Results		
18	Conduct C3 Phase 1 and C3 Phase 2 industry field tests and								_			Compile		
	compile results								Fi	eld Testi	ng	Results		
		 	 	-										-

Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 2022

Number	Milestone	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	2022
	LATF/LRBC WG meetings to discuss 1) aggregate field test results, 2) whether any calibration or parameter changes are needed based on the results (this timeline assumes none), and 3) potential VM and RBC instruction impacts, e.g. phase-in language																	
	LATF exposes and adopts any necessary VM-20, VM-21, and VM- 31 amendments																	
26	NAIC A Committee adopts Valuation Manual amendments																	
	Conduct field test for fixed deferred and immediate annuities (assumed not to be required to implement new ESG for the 2022 VM since VM-22 framework is targeted for 2023)																	
	Conning updates documentation to reflect modifications adopted by regulators, and finalizes training materials																	
	Life RBC WG begins discussion on C3 Phase 1 and C3 Phase 2 instruction changes by 1/31/22 and exposes them for comment by 4/30/22																	
	Life RBC WG adopts C3 Phase 1 and C3 Phase 2 instruction changes by 6/30/22																	
	NAIC E Committee adopts RBC changes by 8/31/22																	
-	NAIC Exec/Plenary adopts Valuation Manual amendments NAIC Exec/Plenary adopts RBC instruction changes by Dec. 2022																	
	Conning sets up process to run the Basic Data Set as of each month-end and produce scenarios and related tools																	
	NAIC and Conning prepare websites for links to final documentation, training materials, scenarios and tools																	
	New ESG prescribed for VM-21 and VM-22 effective 1/1/22, and for C3 Phase 1 and C3 Phase 2 effective 12/31/22.																	

Note: The intent would be to compare Conning's ESG against the AAA ESG throughout milestones 6-13.