

Guidance for Reporting the Detail Schedule for the Analysis of Operations by Lines of Business for Individual Life and Group Life

This document represents assistance for completing the detail Analysis of Operations by Lines of Business exhibit for Individual Life and Group Life. This document was developed for assistance only. The instruction changes shown below has been adopted effective for the 2020 annual filing and should be used as guidance only for the 2019 annual filing.

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS – SUMMARY

↓ **====** Detail Eliminated to Conserve Space **====** ↓

Line 34 – Policies/Certificates in Force End of Year

The number provided should be count of direct written policies/certificates in force at the end of the year.

The sum of Columns 2 and 3 should equal Line 23, Column 9 of Life Insurance (state page).

The sum of Columns 4 and 5 should equal the Exhibit of Number of Policies, Contracts, Certificates, Income Payable and Account Values in Force for Supplementary Contracts, Annuities, Accident and Health and Other Policies Line 9 (Column 1 plus Column 3 for the Supplementary Contracts section) plus Line 9 (sum of Columns 1 through 4 for the Annuities section)

Column 6 should equal sum of Column 1, Column 3 and Column 5, Line 10 – Line 3 + Line 8 of the Exhibit of Number of Policies, Contracts, Certificates, Income Payable and Account Values in Force for Supplementary Contracts, Annuities, Accident and Health and Other Policies in the Accident and Health Insurance section.

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ANALYSIS OF OPERATIONS BY LINES OF BUSINESS – INDIVIDUAL LIFE INSURANCE

This exhibit shows Lines 1 through 33 of the Summary of Operations by Line of Business, in part.

Reporting for the columns of this schedule should be consistent with the policy type language per the product contract.

Policies where the product was issued with secondary guarantees, but those secondary guarantees have since expired should be reported consistent with how the policy was issued (i.e., still report product as one with secondary guarantees).

For definitions of lines of business, see the appendix of these instructions.

A company shall not omit the columns for any lines of business in which it is not engaged.

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Column 5 – Indexed Life

Include: Indexed universal life with secondary guarantees.

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ANALYSIS OF OPERATIONS BY LINES OF BUSINESS – GROUP LIFE INSURANCE

This exhibit shows Lines 1 through 33 of the Summary of Operations by Line of Business, in part.

Reporting for the columns of this schedule should be consistent with the policy type language per the product contract.

Policies where the product was issued with secondary guarantees, but those secondary guarantees have since expired should be reported consistent with how the policy was issued (i.e., still report product as one with secondary guarantees).

For definitions of lines of business, see the appendix of these instructions.

A company shall not omit the columns for any lines of business in which it is not engaged.

↓ **====** **Detail Eliminated to Conserve Space** **====** ↓