### **Professional in Insurance Regulation (PIR)**

### **American College of Financial Services**

Financial Planning: Process and Environment

**Fundamentals of Insurance Planning** 

**Fundamentals of Income Taxation** 

**Planning for Retirement Needs** 

Investments

**Fundamentals of Estate Planning** 

Personal Financial Planning: Comprehensive

Case Analysis

Contemporary Applications in Financial

**Planning** 

### **America's Health Insurance Plans**

**Dental Benefits** 

Disability Part II, Advanced Issues

Fraud Part II, Key Products

Fraud Part II, Legal Issues

**HIPAA Primer** 

HIPAA: Insurers, Guide for Insurance Company

Workers

Long-Term Care Part II, Financing

Managed Care Part B, Management Structure

Medical Management Part II, Utilization

Management

Medical Management Part III, Call Centers

Supplemental Health Insurance

### The Institutes (formerly AICPCU)

Personal Risk Management and Property-Casualty Insurance

Multiple Lines Insurance Production

Agency Operations and Sales Management

**Property Loss Adjusting** 

**Liability Claim Practices** 

**Contract Surety** 

Insurance Uses of Technology

Statutory Accounting for Property-Casualty Insurers

**Insurance Information Systems** 

Finance and Accounting for Insurance Professionals

**Delivering Insurance Services** 

Ocean Marine Insurance

Inland Marine Insurance

Personal Insurance: Underwriting and Marketing

**Practices** 

Personal Insurance: Portfolio Management and

Issues

**Principles of Premium Auditing** 

**Reinsurance Principles and Practices** 

Risk Assessment

**Surplus Lines Insurance Operations** 

**Surplus Lines Insurance Products** 

# International Center for Captive Insurance Education (ICCIE)

An Introduction to Alternative Risk Financing Mechanisms

Understanding Risk and Risk Retention Mechanisms

Forming and Operating a Captive

Business Ethics in the Captive Insurance Industry

# IRES (Insurance Regulatory Examiners Society)

MCM Program

#### LOMA courses

Marketing Distribution and Uses of Annuities

**Annuity Systems and Administration** 

**Regulation and Taxation of Annuities** 

**Agency Administration** 

**Management Principles and Practices** 

Accounting and Financial Reporting in Life Insurance

Companies

Consumer Behavior; Consumer Behavior and Beyond

**Customer Contacts; Strategies and Operations** 

Underwriting Life and Health Insurance

Bank Insurance Compliance: Fundamentals

**Insurance Company Operations** 

Personal Financial Planning

Business Law for Financial Services Professionals

**Investment Principles and Institutional Investing** 



## **Professional in Insurance Regulation (PIR)**

Financial Services and Products for Organizations Customer Service Strategies for the Health Care Environment

Personal Financial Planning

Survey of Commercial Risk Management and Insurance

Commercial Underwriting: Principles and Property

Principles of Suretyship Essentials of Risk Control

Financial Planning: Process & Environment

## Society for Financial Professionals (CLU) courses

Income Taxation Life Insurance Law Group Benefits Investments

# SOFE (Society of Financial Examiners) courses

Life & Health Insurance Accounting
Property & Liability Insurance Accounting

#### Note:

The following is a non-inclusive list of approved course providers for continuing education for the designation program. The Designation Advisory Board must approve other potential course providers in advance. The Designation Advisory Board should approve specific courses for the renewal of a designation in advance.

