Professional in Insurance Regulation (PIR)

**Association of Certified Fraud Examiners (ACFE)**
Certified Fraud Examiner Designation (CFE)

**American College of Financial Services**
Financial Planning: Process and Environment
Fundamentals of Insurance Planning
Fundamentals of Income Taxation
Planning for Retirement Needs
Investments
Fundamentals of Estate Planning
Personal Financial Planning: Comprehensive Case Analysis
Contemporary Applications in Financial Planning

**America’s Health Insurance Plans**
Dental Benefits
Disability Part II, Advanced Issues
Fraud Part II, Key Products
Fraud Part II, Legal Issues
HIPAA Primer
HIPAA: Insurers, Guide for Insurance Company Workers
Long-Term Care Part II, Financing
Managed Care Part B, Management Structure
Medical Management Part II, Utilization Management
Medical Management Part III, Call Centers
Supplemental Health Insurance

**The Institutes (formerly AICPCU)**
Advancing Personal Insurance Products
Multiple Lines Insurance Production
Understanding Coverage Solutions
Successfully Evaluating Liability Claims
Analyzing Contract Surety Bonding
General Insurance for IT & Support Professionals
Insurer Accounting Management
Contributing to Insurer Financial Performance
Delivering Insurance Services
Ocean Marine Insurance
Inland Marine Insurance
Personal Insurance: Underwriting and Marketing Practices
Personal Insurance: Portfolio Management and Issues
Understanding Premium Auditing
Exploring Reinsurance Products and Transactions
Holistically Assessing Risk
Understanding Surplus Lines Operations
Managing Risks with Surplus Lines Coverage

**International Center for Captive Insurance Education (ICCIE)**
An Introduction to Alternative Risk Financing Mechanisms
Understanding Risk and Risk Retention Mechanisms
Forming and Operating a Captive
Business Ethics in the Captive Insurance Industry

**IRES (Insurance Regulatory Examiners Society)**
MCM Program

**LOMA courses**
Marketing Distribution and Uses of Annuities
Annuity Systems and Administration
Regulation and Taxation of Annuities
Agency Administration
Management Principles and Practices
Accounting and Financial Reporting in Life Insurance Companies
Consumer Behavior; Consumer Behavior and Beyond
Customer Contacts; Strategies and Operations
Underwriting Life and Health Insurance
Bank Insurance Compliance: Fundamentals
Insurance Company Operations
Personal Financial Planning
Professional in Insurance Regulation (PIR)

LOMA courses Continued
Business Law for Financial Services Professionals
Investment Principles and Institutional Investing
Financial Services and Products for Organizations
Customer Service Strategies for the Health Care Environment
Personal Financial Planning
Survey of Commercial Risk Management and Insurance
Commercial Underwriting: Principles and Property
Principles of Suretyship
Essentials of Risk Control
Financial Planning: Process & Environment

Society for Financial Professionals (CLU) courses
Income Taxation
Life Insurance Law
Group Benefits
Investments

SOFE (Society of Financial Examiners) courses
Life & Health Insurance Accounting
Property & Liability Insurance Accounting

Note:
The following is a non-inclusive list of approved course providers for continuing education for the designation program. The Designation Advisory Board must approve other potential course providers in advance. The Designation Advisory Board should approve specific courses for the renewal of a designation in advance.