



NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS

MEMORANDUM

**TO:** Financial Regulation Standards and Accreditation (F) Committee

**FROM:** NAIC Staff

**DATE:** March 15, 2021

**RE:** Part A Preamble Update for the *Term and Universal Life Insurance Reserve Financing Model Regulation* (#787)

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In 2019, the Financial Regulation Standards and Accreditation (F) Committee adopted the *Term and Universal Life Insurance Reserve Financing Model Regulation* (#787) as a new Part A accreditation standard, effective Sept. 1, 2022, with enforcement to begin Jan. 1, 2023. Model #787 establishes uniform, national standards governing captive reinsurance agreements pertaining to term and universal life insurance policies with secondary guarantees. Prior to Model #787, *Actuarial Guideline XLVIII—Actuarial Opinion and Memorandum Requirements for the Reinsurance of Policies Required to be Valued under Sections 6 and 7 of the NAIC Valuation of Life Insurance Policies Model Regulation (Model #830)* (AG48) was adopted as an interim step to address concerns regarding such reserve financing transactions. Model #787 completes the XXX/AXXX Reinsurance Framework by codifying the concepts in AG 48.

The NAIC Reinsurance Framework is discussed in the Part A Preamble under the section for captive reinsurers. The current iteration includes reference to the Reinsurance Framework and the impact on compliance with accreditation for captive reinsurers regarding specific lines of business. The lines of business include policies applicable under Section 3 of Model #787, commonly referred to as XXX/AXXX policies. The applicable excerpt of the Preamble is attached and includes recommended tracked changes to reference Model #787. The updates are not considered substantive, but rather are to ensure consistency with the adoption of Model #787 as the new standard for compliance.

Following adoption of AG 48 and prior to the effective date of Model #787, NAIC staff have performed an annual review of all insurers with applicable transactions. The review is designed to ensure all applicable transactions comply with the Reinsurance Framework and, as a result, comply with the Part A accreditation standards. NAIC staff will continue this review until the effective date of Model #787, at which time enactment of the model will be the measure of compliance.

## Excerpt from Accreditation Manual – Part A Preamble

### Captive Reinsurers

The following Part A standards apply to the regulation of a state's domestic insurers licensed and/or organized under its captive or special purpose vehicle statutes or any other similar statutory construct (captive insurer) that reinsure business covering risks residing in at least two states, but only with respect to the following lines of business:

- 1) ~~Term and universal life with secondary guarantee P~~olicies that are applicable under Section 3 of the Term and Universal Life Insurance Reserve Financing Model Regulation (#787)~~required to be valued under Sections 6 or 7 of the Valuation of Life Insurance Policies Model Regulation (Model #830)~~ (commonly referred to as XXX/XXX policies). The application of this provision is intended to have a prospective-only effect, so that regulation of captive insurers, special purpose vehicles and any other entities that reinsure these types of policies will not be subject to the Part A standards if the policies assumed were both (1) issued prior to Jan. 1, 2015, and (2) ceded so that they were part of a reinsurance arrangement as of Dec. 31, 2014. [Drafting Note: This paragraph of the Preamble became effective Jan. 1, 2016]
- 2) Variable annuities valued under Actuarial Guideline XLIII—CARVM for Variable Annuities (AG 43). [Drafting Note: This paragraph of the Preamble is not yet effective. Effective date for compliance to be determined.]
- 3) Long term care insurance valued under the *Health Insurance Reserves Model Regulation* (Model #10). [Drafting Note: This paragraph of the Preamble is not yet effective. Effective date for compliance to be determined.]

~~The NAIC Executive (EX) Committee adopted the XXX/XXX Reinsurance Framework, and the NAIC is currently in the process of adopting actions necessary for its full implementation.~~ With regard to a captive insurer, special purpose vehicle, or any other entity assuming XXX/XXX business, regulation of the entity is deemed to satisfy the Part A accreditation requirements if the applicable reinsurance transaction complies with Model #787. ~~satisfies the XXX/XXX Reinsurance Framework requirements adopted by the NAIC.~~

[Drafting Note: The Part A standards with respect to entities assuming variable annuities and long term care reinsurance business are intended to be effective with respect to both currently in-force and future business. However, the effective dates for variable annuities and long term care insurance are not yet determined, and their application to in-force business need further discussion].