

November 4, 2019 Rhode Island suggestion:

(2) Disclosure obligation.

(a) Prior to or at the time of the recommendation or sale of an annuity, the producer shall prominently disclose to the consumer on a form substantially similar to the “Producer Relationship Disclosure Form” in Appendix A:

(i) A description of the scope and terms of the relationship with the consumer and the role of the producer in the transaction;

~~(ii) Any limitations the producer or the insurer has concerning the following:~~

~~(I) The type of products that the producer is authorized and licensed to recommend or sell; and~~

~~(II) Whether only products issued by a specific insurer or an otherwise limited range of annuity products may be offered;~~

(ii) An affirmative statement from the producer regarding whether they are licensed and authorized to sell the following products. This statement may be made via the form described in Appendix A:

(I) Fixed Annuities;

(II) Fixed Index Annuities;

(III) Variable Annuities;

(IV) Life Insurance;

(V) Variable Life Insurance

(VI) Mutual Funds

(VII) Stocks and Bonds;

(VIII) Securities Options;

(IX) Certificates of Deposits;

(X) Other Relevant Securities, Insurance or Investments (Describe) _____.

(iii) An affirmative statement from the producer describing the type of regarding the insurers that they are authorized, contracted (or appointed), or otherwise able to sell insurance products for, using the following descriptions. This statement may be made via the form described in Appendix A.

(I) One insurance company or insurance holding company group;

(II) From multiple insurers; or

(III) From multiple insurers although I am primarily contracted with one insurer.

~~(iiiiv)~~ A description of the sources and types of cash compensation and non-cash compensation to be received by the producer, including whether the producer is to be compensated for the sale of a recommended annuity by commission as part of premium or other remuneration received from the insurer, intermediary or other producer or by fee as a result of a contract for advice or consulting services; and

(iv) A notice of the consumer’s right to request additional information regarding cash compensation described in subparagraph (b) of this paragraph;