



## Senior Professional in Insurance Regulation (SPIR)

### America's Health Insurance Plans

Disability Part III, Group and Worksite Issues  
HIPAA Advanced Issues  
Long-Term Care Part III, The Product  
Long-Term Care Part IV, Administration and Claims  
Managed Care Part C, Trends  
Medical Management Part IV, Case Management  
Medical Management Part V, Disease Management  
Medical Management Part VI, Quality Management

### The Institutes (formerly AICPCU)

Commercial Liability Risk Management and Insurance  
Workers' Compensation and Managing Bodily Injury Claims  
Commercial Underwriting: Liability and Advanced Techniques  
Commercial Surety and Crime Insurance  
The Strategic Management of Information Management (AIM 40)  
Human Resource Management  
Managing Business Organizations Today  
Premium Auditing Applications  
Readings in Reinsurance Issues and Developments  
Risk Financing  
Risk Management for Public Entities  
Essentials of Supervision  
Supervisory Skills  
Commercial Underwriting: Principles and Property  
Principles of Suretyship  
Essentials of Risk Control

### International Center for Captive Insurance Education (ICCIE)

Protecting the Captive: Predicting Risk, Reinsurance and other Transfer Mechanisms

### LOMA

Accounting and Financial Reporting in Life Insurance Companies  
Risk Management and Product Development for Life Insurance Companies  
Improving the Bottom Line: Insurance Company Operations  
Business Law for Insurance Professionals  
Institutional Investing: Principles and Practices

### Society for Financial Professionals (CLU) courses

Planning for Retirement  
Planning for Business Owners and Professionals  
Estate Planning Applications

### SOFE (Society of Financial Examiners) courses

Examination Methods and Management  
Analysis & Evaluation Procedures  
Enterprise Risk Management  
Reinsurance

**Note:**

The following is a non-inclusive list of approved course providers for continuing education for the designation program. The Designation Advisory Board must approve other potential course providers in advance. The Designation Advisory Board should approve specific courses for the renewal of a designation in advance.