

Market Regulation

Phase 1	Introduction Introduction to the Insurance Industry and its Regulation
Phase 2	Overview of the Insurance Industry Foundations of Insurance Regulation (APIR) Regulation of Insurance Products (APIR)
Phase 3	Market Regulation for Intermediate Regulators Market Analysis Techniques (PIR) Market Conduct Examinations (PIR) Core Legal (PIR)
Phase 4	Areas of Specialization Basic Fraud (PIR) Consumer Assistance (PIR) Producer Licensing: Integrating Policy with Process (PIR)

Rate & Forms

Phase 1	Introduction Introduction to the Insurance Industry and its Regulation
Phase 2	Overview of the Insurance Industry Foundations of Insurance Regulation (APIR) Regulation of Insurance Products (APIR)
Phase 3	Market Regulation for Intermediate Regulators Market Conduct Examinations (PIR)
Phase 4	Areas of Specialization Best Practices in Company Licensing SERFF

Consumer Services/Market Analysis

Phase 1 Introduction
[Introduction to the Insurance Industry and its Regulation](#)

Phase 2 Overview of the Insurance Industry
[Foundations of Insurance Regulation \(APIR\)](#)
[Regulation of Insurance Products \(APIR\)](#)

Phase 3 Market Regulation for Intermediate Regulators
[Market Analysis Techniques \(PIR\)](#)
[Market Conduct Examinations \(PIR\)](#)

Phase 4 Areas of Specialization
[Basic Fraud \(PIR\)](#)
[Consumer Assistance \(PIR\)](#)
[Best Practices in Company Licensing](#)

Producer Licensing

Phase 1 Introduction
[Introduction to the Insurance Industry and its Regulation](#)

Phase 2 Overview of the Insurance Industry
[Foundations of Insurance Regulation \(APIR\)](#)
[Regulation of Insurance Products \(APIR\)](#)

Phase 3 Market Regulation for Intermediate Regulators
[Market Conduct Examinations \(PIR\)](#)

Phase 4 Areas of Specialization
[Best Practices in Company Licensing](#)
[Producer Licensing \(PIR\)](#)