Regulator Training Paths

Market Regulation

PHASE 1
Introduction
• Introduction to the Insurance Industry and its Regulation

PHASE 2
Overview of the Insurance Industry
• Foundations of Insurance Regulation (APIR)
• Regulation of Insurance Products (APIR)

PHASE 3
Market Regulation for Intermediate Regulators
• Market Analysis Techniques (PIR)
• Market Conduct Examinations (PIR)
• Core Legal (PIR)

PHASE 4
Areas of Specialization
• Basic Fraud (PIR)
• Consumer Assistance (PIR)
• Producer Licensing: Integrating Policy with Process (PIR)

Rate and Forms

PHASE 1
Introduction
• Introduction to the Insurance Industry and its Regulation

PHASE 2
Overview of the Insurance Industry
• Foundations of Insurance Regulation (APIR)
• Regulation of Insurance Products (APIR)

PHASE 3
Market Regulation for Intermediate Regulators
• Market Conduct Examinations (PIR)

PHASE 4
Areas of Specialization
• Best Practices in Company Licensing
• SERFF
## Consumer Services/Market Analysis

**PHASE 1**  
**Introduction**  
- Introduction to the Insurance Industry and its Regulation

**PHASE 2**  
**Overview of the Insurance Industry**  
- Foundations of Insurance Regulation (**APIR**)  
- Regulation of Insurance Products (**APIR**)  

**PHASE 3**  
**Market Regulation for Intermediate Regulators**  
- Market Analysis Techniques (**PIR**)  
- Market Conduct Examinations (**PIR**)  

**PHASE 4**  
**Areas of Specialization**  
- Basic Fraud Investigations (**PIR**)  
- Consumer Assistance (**PIR**)  
- Best Practices in Company Licensing

## Producer Licensing

**PHASE 1**  
**Introduction**  
- Introduction to the Insurance Industry and its Regulation

**PHASE 2**  
**Overview of the Insurance Industry**  
- Foundations of Insurance Regulation (**APIR**)  
- Regulation of Insurance Products (**APIR**)  

**PHASE 3**  
**Market Regulation for Intermediate Regulators**  
- Market Conduct Examinations (**PIR**)  

**PHASE 4**  
**Areas of Specialization**  
- Best Practices in Company Licensing  
- Producer Licensing (**PIR**)