

Financial Regulatory Services Department - Financial Analysis & Examination Unit
P&C, Title, Life, Fraternal and Health Industry Snapshots
for the Period Ended June 30, 2016

Below are the June 30, 2016 Industry Financial Snapshots for the Property/Casualty, Title, Life, Fraternal, and Health Industries. The Snapshots were produced from data filed with the NAIC as of August 17, 2016. Where applicable, the aggregated figures have been adjusted to eliminate affiliated amounts.

Property & Casualty

(In Millions)	Chg.	2Q 2016	2Q 2015	2Q 2014	2Q 2013	2Q 2012
Net Premiums Written	2.7%	\$268,321	\$261,149	\$251,373	\$241,363	\$231,591
Net Premiums Earned	3.4%	\$261,109	\$252,506	\$242,994	\$232,854	\$223,377
Net Losses Incurred	7.0%	\$155,835	\$145,596	\$143,152	\$131,841	\$136,889
Loss Expenses Incurred	4.3%	\$30,646	\$29,378	\$28,632	\$27,631	\$26,904
Other Underwriting Expenses	2.7%	\$74,336	\$72,404	\$69,304	\$67,569	\$65,638
Net Underwriting Gain/(Loss)	NM	(\$124)	\$4,727	\$1,517	\$5,792	(\$5,887)
Net Income	(26.4)%	\$24,071	\$32,706	\$28,521	\$35,720	\$20,149
Loss Ratio	2.1-pts	71.4%	69.3%	70.7%	68.5%	73.3%
Expense Ratio	(0.02)-pts	27.7%	27.7%	27.6%	28.0%	28.3%
Dividend Ratio	0.02-pts	0.55%	0.53%	0.57%	0.54%	0.48%
Combined Ratio	2.1-pts	99.7%	97.6%	98.8%	97.0%	102.2%
Net Unrealized Gain/(Loss)	NM	\$1,879	(\$4,060)	\$13,315	\$15,099	\$14,789
Net Investment Income Earned	(2.0)%	\$24,167	\$24,664	\$25,238	\$27,049	\$25,440
Investment Yield (Annualized)	(0.1)-pts	3.25%	3.32%	3.48%	3.96%	3.85%
Net Realized Gain/(Loss)	(43.7)%	\$4,812	\$8,550	\$7,603	\$11,051	\$4,099
Return on Revenue	(3.1)-pts	8.3%	11.4%	10.3%	13.2%	8.0%
Net Cash from Operations	2.1%	\$23,373	\$22,883	\$23,312	\$26,359	\$18,873

NM = Not Meaningful

Industry Snapshots – June 30, 2016

	Title					
(In Millions)	Chg.	2Q 2016	2Q 2015	2Q 2014	2Q 2013	2Q 2012
Direct Premiums Written	7.2%	\$6,428	\$5,999	\$5,135	\$6,168	\$5,003
Direct Operations	1.5%	\$694	\$683	\$541	\$630	\$628
Non-Aff. Agency Operations	12.4%	\$4,020	\$3,575	\$3,165	\$3,742	\$2,937
Affiliated Agency Operations	(1.5)%	\$1,714	\$1,740	\$1,429	\$1,797	\$1,437
Title Premiums Earned	8.4%	\$6,357	\$5,865	\$5,149	\$6,106	\$5,035
Loss & LAE Incurred	(5.8)%	\$304	\$322	\$402	\$403	\$411
Operating Expense Incurred	7.3%	\$6,098	\$5,681	\$4,963	\$5,846	\$4,951
Net Operating Gain/(Loss)	30.6%	\$384	\$294	\$167	\$333	\$203
Loss Ratio	(0.7)-pts	4.8%	5.5%	7.8%	6.6%	8.2%
Expense Ratio	(0.9)-pts	96.0%	96.9%	96.4%	95.9%	98.4%
Combined Ratio	(1.7)-pts	100.7%	102.4%	104.2%	102.5%	106.6%
Net Inv. Income Earned	8.3%	\$119	\$110	\$117	\$115	\$144
Net Realized Gain/(Loss)	1,939.4%	\$159	\$8	\$(11)	\$21	\$6
Net Investment Gain/(Loss)	136.1%	\$277	\$118	\$106	\$135	\$151
Net Income	72.6%	\$496	\$287	\$211	\$372	\$255
Net Unrealized Gain/(Loss)	(20.1)%	\$46	\$58	\$110	\$5	\$87
Net Cash from Operations	(2.9)%	\$282	\$290	\$92	\$199	\$237

Life and Accident & Health Insurers

(In Millions)	Chg.	2Q 2016	2Q 2015	2Q 2014	2Q 2013	2Q 2012
Direct Written Premium	4.8%	\$408,308	\$389,567	\$383,124	\$377,149	\$399,023
Life Direct Written Premium	1.8%	\$86,263	\$84,717	\$81,862	\$82,327	\$86,138
A&H Direct Written Premium	4.6%	\$88,647	\$84,739	\$83,095	\$90,299	\$92,931
Annuities	0.2%	\$124,757	\$124,458	\$124,882	\$114,456	\$118,270
Deposits & Other DPW	13.6%	\$108,641	\$95,653	\$93,285	\$90,067	\$101,683
Net Earned Premium	3.2%	\$315,339	\$305,634	\$334,497	\$289,253	\$316,442
Net Investment Income	3.2%	\$90,649	\$87,866	\$88,288	\$85,227	\$84,025
General Expenses	2.6%	\$29,958	\$29,187	\$28,666	\$29,119	\$29,228
Operating Income	(79.4)%	\$5,641	\$27,434	\$25,221	\$31,267	\$24,680
Realized Gains/(Losses)	(663.2)%	\$(4,312)	\$766	\$(604)	\$(5,940)	\$(4,175)
Net Income/(Loss)	(95.3)%	\$1,329	\$28,199	\$24,617	\$25,327	\$20,505
ROA (Annualized)	(0.9) pts	0.0%	0.9%	0.8%	0.9%	0.8%
Unrealized Gains/(Losses)	240.2%	\$8,541	\$(6,093)	\$11,242	\$(634)	\$3,065
Investment Yield (Annualized)	(0.1) pts	5.0%	5.1%	5.3%	5.2%	5.3%
	6-mo. Chg.					
Capital & Surplus	(1.4)%	\$361,754	\$367,045	\$350,438	\$329,446	\$323,409

Note: Adjustments to exclude affiliated amounts were made where appropriate.

Fraternal Societies

(In Millions)	Chg.	2Q 2016	2Q 2015	2Q 2014	2Q 2013	2Q 2012
Direct Written Premium & Deposits	5.4%	\$5,691	\$5,399	\$5,405	\$5,140	\$5,272
Life Direct Written Premium	5.0%	\$2,110	\$2,008	\$2,010	\$2,041	\$2,118
A&H Direct Written Premium	(0.7)%	\$312	\$314	\$318	\$329	\$340
Annuities Direct Written Premium	6.3%	\$3,270	\$3,075	\$3,077	\$2,769	\$2,812
Deposits & Other DWP	27.2%	\$407	\$320	\$326	\$407	\$392
Net Earned Premium	(0.3)%	\$5,210	\$5,224	\$5,231	\$4,959	\$5,074
Net Investment Income	(1.3)%	\$2,763	\$2,801	\$2,746	\$2,674	\$2,676
Benefits	6.4%	\$6,090	\$5,722	\$5,486	\$5,322	\$5,757
General Expenses	6.5%	\$860	\$808	\$759	\$760	\$738
Op. Inc. (before refunds to members)	(13.0)%	\$656	\$754	\$847	\$730	\$722
Refunds to Members	9.9%	\$350	\$319	\$335	\$330	\$406
Realized Gains/(Losses)	(59.8)%	\$33	\$83	\$77	\$45	\$56
Net Income/(Loss)	(34.5)%	\$339	\$518	\$589	\$444	\$372
ROA (Annualized)	(0.3) pt	0.4%	0.7%	0.9%	0.7%	0.6%
Investment Yield (Annualized)	(0.3) pt	4.4%	4.7%	4.7%	4.8%	5.1%
	6-mo. Chg.					
Surplus	6.1%	\$13,823	\$13,034	\$12,477	\$10,033	\$9,309

Health Entities

(In Millions)	Chg.	2Q 2016	2Q 2015	2Q 2014	2Q 2013	2Q 2012
Direct Written Premium	6.6%	\$315,203	\$295,610	\$260,814	\$228,458	\$219,657
Net Earned Premium	6.6%	\$312,053	\$292,849	\$257,739	\$224,457	\$214,502
Net Investment Income Earned	5.3%	\$1,753	\$1,664	\$1,869	\$1,631	\$1,800
Underwriting Gain/(Loss)	20.0%	\$3,658	\$3,048	\$2,919	\$6,684	\$6,316
Net Income/(Loss)	11.7%	\$1,423	\$1,274	\$2,421	\$6,576	\$6,235
Total Hospital & Medical Exp.	6.8%	\$265,754	\$248,722	\$219,131	\$192,382	\$184,621
Loss Ratio	0.4 pts	84.8%	84.4%	84.6%	85.4%	85.7%
Administrative Expense Ratio	(0.5) pts	14.0%	14.5%	14.3%	11.7%	11.4%
Combined Ratio	(0.2) pts	98.8%	99.0%	98.9%	97.0%	97.1%
Profit Margin	0.1 pts	0.5%	0.4%	0.9%	2.9%	2.9%
Enrollment	0.3%	214	213	200	178	174
Premium PMPM	4.8%	\$243	\$231	\$219	\$211	\$206
Claims PMPM	5.2%	\$207	\$196	\$187	\$181	\$177
	6-mo. Chg.					
Capital & Surplus	0.4%	\$106,108	\$102,746	\$103,065	\$96,414	\$89,969

Note: All figures only include health entities that file financial statements with the NAIC.

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