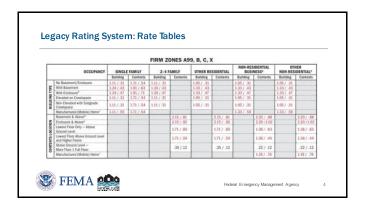
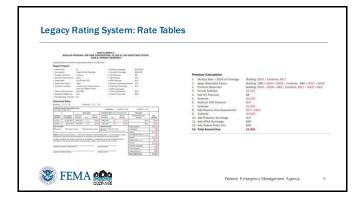




NFIP Legacy Rating System - Established and not fundamentally changed since the 1970s - Adhered to the actuarial principles of the time - Premium Evaluation Criteria - Flood zone - Occupancy type - Type of structure - Elevation relative to the Base Flood Elevation (BFE) MAPS - Considered only two sources for the flood risk: river flooding and coast all flooding - Considered flood water depths with a 1% probability of beingmet or exceeded each year; did not consider less frequent, but potentially more severe flooding





Private Market Tools Building characteristic databases Extending existing databases Updating databases On the ground info-Mobile application Replacement cost estimators Updated frequently Advanced Geolocation

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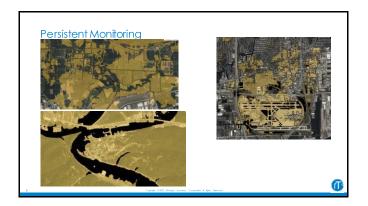
Tools Continued

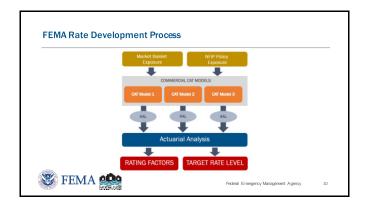
- Historical satellite data
- Near real time satellite data/persistent monitoring
- All assessment scoring-proven over 90% predictive
- Stochastic Models
- Automated framework
- Visualization tools

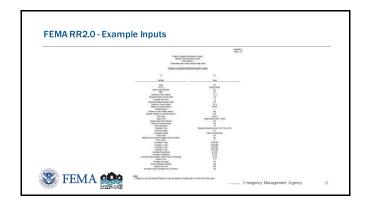
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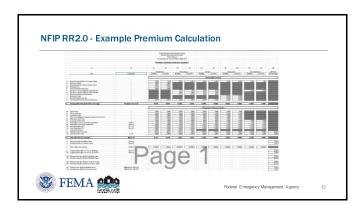
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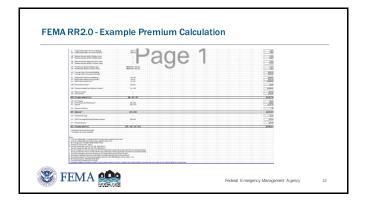
Understanding Flood











Key Takeaway

• U sing all of these tools to understand flood risks we can create a sustainable flood market

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State of the Market-Reassessment of Capacity Deployment Q1 2023- Selective moratoriums, programs stop writing flood, increases, more risk pushed to primay insurers, less flood on package business September/October 2022 Ian impacts US Œ

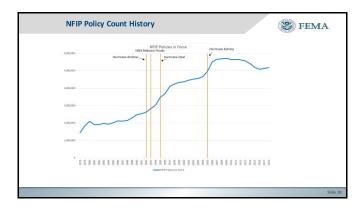
The Future market

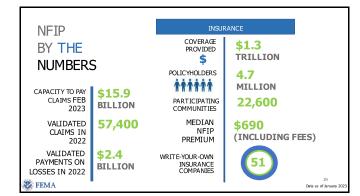
- Private market opinion
 - FEMA has dominated the market

 - Private market is growing
 Growth of 29% 2020 \$669.2 MM to 2021 \$881.5 MM (based on NAIC data)

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NFIP - State of the Market Capacity Overview of FEMA's Multi-Year Reinsurance Strategy 🍪 FEMA 🏩 Federal Emergency Management Agency





NFIP Ratemaking – Current State/RR 2.0 Impact



Risk Rating 2.0 Implemented in October 2021 for new business and April 2022 for renewals

Full year of renewals completed as of April 1, 2023

NFIP Policy Count Decrease 2% between March 2022 and March 2023

Expectations of RR2.0 market impact

Ease of doing business for WYOs due to improved technology in rating and loss reporting Redstribution of premium from low value low risk to high value/high risk Increased stability in rates as the changes work themselves out.

https://www.fema.gov/flood-insurance/risk-rating

Slide 20

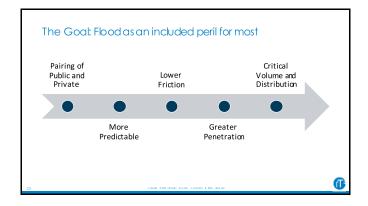
NFIP Future



- > Improved modeling using Catastrophe models that include Flood sub perils and cover more geographic areas
- > Enhancement of the rating algorithm

Levee rating Erosion

- \succ Improved data collection from WYOs (NAIC IEE)
- > Incorporation of mitigation and climate change into the models
- \succ Continued engagement with traditional commercial reinsurers and the CATBond market



Future Challenges and Opportunities Overcoming complacency High value home brokers Mortgage companies/Banks Carriers Citizens Million (2022) to estimated 1.7Million (2023)

Education Consumers Brokers Carriers Communities

