

Draft: 8/9/25

Market Regulation and Consumer Affairs (D) Committee  
Virtual Meeting  
July 25, 2025

The Market Regulation and Consumer Affairs (D) Committee met July 25, 2025. The following Committee members participated: Dean L. Cameron, Chair (ID); Trinidad Navarro, Co-Vice Chair (DE); Holly W. Lambert (IN); Sharon P. Clark (KY); Robert L. Carey (ME); Angela L. Nelson represented by Jo A. LeDuc (MO); Mike Causey represented by Robert Croom (NC); Carter Lawrence (TN); and Cassie Brown represented by Matt Tarpley. Also participating was: Joshua Guillory (LA).

1. Adopted its April 30 Minutes

The Committee met April 30. During this meeting, it took the following action: 1) adopted its Spring National Meeting minutes; 2) heard a presentation on consumers' need for help finding insurance agents/brokers; 3) heard a presentation from the Financial Industry Regulatory Authority (FINRA) on its BrokerCheck tool; and 4) heard a presentation on the NAIC's prototype consumer agent broker search tool.

Commissioner Clark made a motion, seconded by Commissioner Navarro, to adopt the Committee's April 30 minutes (Attachment xx). The motion passed unanimously.

2. Adopted Proposed Changes to MCAS Blanks and Instructions

Director Cameron said the Market Conduct Annual Statement (MCAS) revision process established by the NAIC Members requires the Market Regulation and Consumer Affairs (D) Committee to circulate proposed changes to the MCAS Blanks and Instructions (Attachment xx) for a 30-day comment period. The proposed changes were circulated for a 30-day comment period that ended on July 18, and no comments were received. Director Cameron said the MCAS revision process also requires the Market Regulation and Consumer Affairs (D) Committee to adopt proposed changes to the MCAS by Aug. 1 to provide companies with sufficient notification of the pending changes. Any changes adopted today will be reflected in 2026 MCAS data collected in 2027.

Guillory, Chair of the Market Analysis Procedures (D) Working Group, provided an overview of the following changes:

- **Other health MCAS blank:** Clarifications were made to the interrogatory section and the data call definitions to create more consistency in reporting.
- **Private passenger auto (PPA) and homeowner MCAS blanks:** Then, the reporting of non-standard business was moved from the interrogatories to the underwriting section to ensure the reporting of numeric values.
- **PPA blank:** A new data element was added for policies in force at the end of the period for each of the nine coverage types. A data element was also added for reporting the number of policies in force at the end of the period that are enrolled in telematics or usage-based data products.
- **Lender-placed home and auto MCAS blanks:** New data elements were added for the number of certificates for which term of coverage was completed during the period and the number of individual policies for which term of coverage was completed during the period. A definition for term of coverage completed was added. The blank was changed to add a clarification on the reporting of cancellations. The clarification states that "coverage under an individual policy or a certificate under a group policy ending

at the end of the term of coverage is not a cancellation, even if the coverage is renewed through a subsequent individual policy or certificate.”

- **Pet insurance MCAS blank:** Removed the exclusion of maximum benefit limits from the reporting of partial payments.

There were no comments or questions.

Superintendent Carey made a motion, seconded by Commissioner Clark, to adopt the proposed changes to MCAS blanks and instructions. The motion passed unanimously.

### 3. Adopted the Reports of its Working Groups

LeDuc said the Market Analysis Procedures (D) Working Group held a regulator-to-regulator session on July 21 to discuss NAIC prioritization tools for market analysis. LeDuc said the Market Analysis Procedures (D) Working Group did not adopt its June 23 minutes during its July 21 meeting because it met in regulator-to-regulator session.

Guillory said the Market Conduct Annual Statement Blanks (D) Working Group held two meetings in May to finalize the previously presented changes to the MCAS Blanks and Instructions.

Tarpley said the Market Conduct Examination Guidelines (D) Working Group met July 23 to discuss updates to the property/casualty (P/C) travel insurance examination chapter and a new pet insurance examination chapter, for inclusion in the NAIC *Market Regulation Handbook*. Tarpley said the Market Conduct Examination Guidelines (D) Working Group is monitoring the work of the Big Data and Artificial Intelligence (H) Working Group, as that Working Group is developing an AI Systems Evaluation Toolkit.

Randy Helder (NAIC) said the Market Information Systems (D) Working Group has been working on a metrics analysis report to assess the completeness, accuracy, and timeliness of data submissions to NAIC's Market Information Systems (MIS).

Helder said the Market Regulation Certification (D) Working Group formed a peer review team to evaluate provisional certification applications. The Working Group also discussed a draft proposal that would require state insurance departments to complete six Market Analysis Review System (MARS) or Market Action Tracking System (MATS) entries per year per full-time market regulation section employee.

Helder said the Speed to Market (D) Working Group reviewed suggestions for updates to the product coding manual. Helder said the Working Group is considering either adding type of insurance (TOI) codes for Affordable Care Act (ACA)-related non-pediatric dental plans or including the plan in the description of currently available TOIs.

LeDuc made a motion, seconded by Superintendent Carey, to adopt the reports of the following working groups: 1) Market Analysis Procedures (D) Working Group (Attachment xxx); 2) Market Conduct Annual Statement Blanks (D) Working Group (Attachment xxx); 3) Market Conduct Examination Guidelines (D) Working Group (Attachment xxx); 4) Market Information Systems (D) Working Group (Attachment xxx); 5) Market Regulation Certification (D) Working Group; and 6) Speed to Market (D) Working Group (Attachment xxx). The motion passed unanimously.

Having no further business, the Market Regulation and Consumer Affairs (D) Committee adjourned.



## 2025 SUMMER NATIONAL MEETING MINNEAPOLIS, MN

Attachment Two

*2025 Summer National Meeting  
Minneapolis, Minnesota*

### **ANTIFRAUD (D) TASK FORCE**

Tuesday, August 12, 2025  
2:30 – 3:30 p.m.

#### **Meeting Summary Report**

The Antifraud (D) Task Force met Aug. 12, 2025. During this meeting, the Task Force:

1. Adopted its 2025 Spring National Meeting minutes.
2. Heard a presentation from the NAIC consumer representatives on consumers' need for help finding insurance advisors. The presentation addressed how consumers are facing increasingly difficult insurance markets, and many would benefit from ethical, knowledgeable advice about which insurance policies to purchase.
3. Discussed a letter received from the Coalition Against Insurance Fraud (CAIF) regarding the addition of the long-term care (LTC) fraud category to the Online Fraud Reporting System (OFRS). The Working Group agreed that this category should be added.
4. Adopted the report of the Improper Marketing of Health Insurance (D) Working Group, which met April 24 in regulator-to-regulator session, pursuant to paragraph 3 (specific companies, entities, or individuals) of the NAIC Policy Statement on Open Meetings, to discuss improper marketing of health insurance. The Working Group also met May 22. During this meeting, it took the following action:
  - A. Heard presentation on Marketing Destabilizing Schemes from Blue Cros Blue Shield. market destabilizing schemes, residential treatment center fraud, and the impact on the Affordable Care Act (ACA) health market.
  - B. Held a round table open discussion regarding the improper marketing of health insurance..
5. Heard reports from the Coalition Against Insurance Fraud (CAIF) and National Insurance Crime Bureau (NICB) on antifraud activity.

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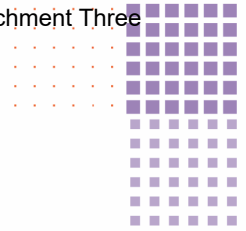
## **PRODUCER LICENSING (D) TASK FORCE**

Tuesday, August 12, 2025  
12:00 – 1:00 p.m.

### **Meeting Summary Report**

The Producer Licensing (D) Task Force met Aug. 12, 2025. During this meeting, the Task Force:

1. Adopted its Spring National Meeting minutes.
2. Adopted the 1033 waiver template for voluntary state use for the review of 1033 waiver requests. The Violent Crime Control and Law Enforcement Act of 1994 prohibits individuals convicted of felonies involving dishonesty or breach of trust from engaging in the business of insurance unless they obtain written consent from a state insurance regulator.
3. Adopted the report of the Adjuster Licensing (D) Working Group, which met Aug. 8, July 10, and April 2. During these meetings, the Working Group took the following action:
  - A. Discussed its review of Chapter 18—Adjusters of the *State Licensing Handbook*.
  - B. Formed a discussion group to brainstorm issues surrounding adjuster-designated home state licensing.
  - C. Discussed its ongoing work to develop a consistent set of standards that would allow for uniformity and reciprocity among states that issue company and independent licenses with a designated home state (DHS).
  - D. Discussed the importance of the validity and reliability of adjuster license data that each state sends to the State Producer Licensing Database (SPLD).
- E. Adopted the report of the Producer Licensing Uniformity (D) Working Group, which met Aug. 6, July 15, June 17, and May 20. During these meetings, the Working Group took the following action:
  - A. Discussed the Uniform Licensing Standards (ULS).
  - B. Discussed its review of the *State Licensing Handbook*. The Working Group suggested revisions to Chapter 9—Lines of Insurance, Chapter 10—Surplus Lines, and Chapter 11—Appointments.
  - C. Referred a review of the *State Licensing Handbook* to the Uniform Education (D) Working Group and Adjuster Licensing (D) Working Group. The Working Groups will review the chapters that focus on their respective areas of producer licensing.
- F. Adopted the report of the Uniform Education (D) Working Group, which met Aug. 6, July 9, June 18, and May 7. During these meetings, the Working Group took the following action:
  - A. Discussed its review of Chapter 6—Prelicensing Education, Chapter 8—Testing Programs, and Chapter 14—Continuing Education of the *State Licensing Handbook*.



- B. Discussed the compilation and availability of the 2024 pass rates.
- C. Distributed a survey regarding the 2024 continuing education (CE)/licensing exam best practices. The Working Group received 40 state survey responses and is working to get the remaining responses.
- D. Heard a report from the National Insurance Producer Registry (NIPR) Board of Directors. NIPR has exceeded budgeted revenue by 6.2%, earning \$45.7 million. This month, NIPR is launching a redesigned website, NIPR.com. A successful producer licensing Midwest Zone training was held in June, with 12 of the 13 Midwest Zone states participating.
- E. Heard a report on the proposed increase in CE transaction fees. The current CE transaction fee has remained unchanged at \$1 per course since 2010. The proposal is for a 50% increase, or \$0.50, bringing the total fee to \$1.50 per reported CE hour. If approved by the NAIC Membership as part of the 2026 budget proposal, the new fee will take effect Feb. 1, 2026.

*2025 Summer National Meeting  
Minneapolis, Minnesota*

**PHARMACY BENEFIT MANAGEMENT (D) WORKING GROUP**

Monday, August 11, 2025

2:30 – 3:30 p.m.

**Meeting Summary Report**

The Pharmacy Benefit Management (D) Working Group met Aug. 11, 2025. During this meeting, the Working Group:

1. Adopted its Spring National Meeting minutes.
2. Heard a presentation from the Utilization Review Accreditation Commission (URAC) on pharmacy benefit management (PBM) accreditation and specialty pharmacy accreditation. The presentation covered URAC's PBM accreditation program, including its scope, requirements, and review process. It also highlighted 2025 updates to the program and reviewed URAC's recently revised specialty pharmacy accreditation program.
3. Received an update on the Working Group's work to develop an initial draft of a PBM examination chapter. The Working Group's PBM Examination Chapter Drafting Group has completed work on two sections of the draft PBM examination chapter and plans to complete the remaining sections soon after the Summer National Meeting. After the Working Group receives all the sections and completes its own review, it plans to distribute the initial draft PBM examination chapter for public comment.
4. Received an update on the Working Group's work to develop PBM licensing and registration standards. The drafting group, which the Working Group established after the Spring National Meeting to develop an initial draft of the standards, recently finished its work and forwarded the draft to the full Working Group for its review. Following the completion of this review, the Working Group plans to distribute the draft for public comment.
5. Discussed what changes need to be made to the State Based Systems (SBS) to better handle PBM complaints. The Working Group requested volunteers to work on the project and plans to continue working with them over the next few months to develop recommendations for the full Working Group's discussion.