

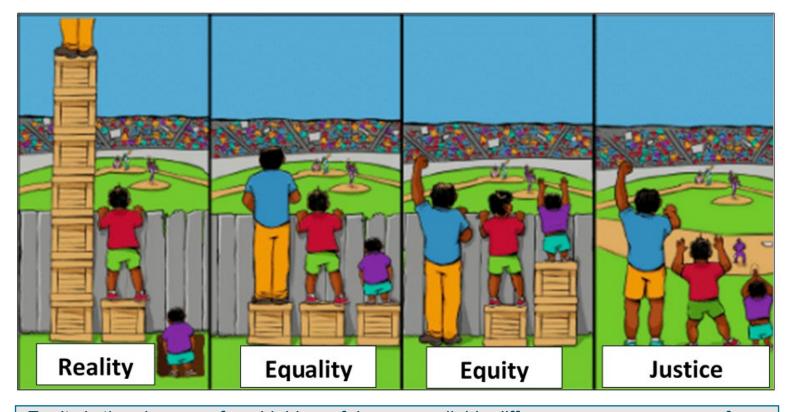
The PhRMA Equity Initiative: Progress Built on Commitment

Addressing Health Disparities and Clinical Trial Diversity

NAIC, Health Innovations Working Group August 2023

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What is Health Equity?



Equity is the absence of avoidable, unfair, or remediable differences among groups of people, whether those groups are defined socially, economically, demographically or geographically or by other means of stratification. "Health equity" or "equity in health" implies that ideally everyone should have a fair opportunity to attain their full health potential and that no one should be disadvantaged from achieving this potential.— World Health Organization (WHO). 2019



While Some Progress Has Been Made Towards Reducing Health Inequities . . .

Since publication of the first comprehensive study of racial and ethnic health disparities in the 1985 Heckler Report,¹ there have been steps to close health disparities, including:

10-15%

point decrease in the share of uninsured Black and Hispanic adults from 2013 to 2018²



Medicare Part D implementation resulted in

100,400

fewer deaths from diabetes³



+008

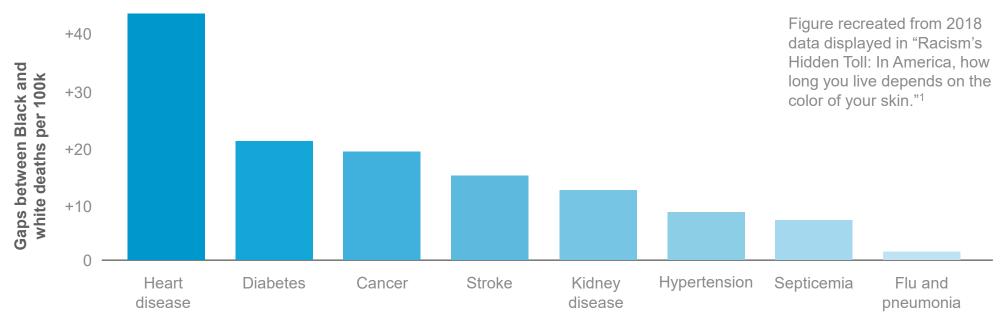
Medicines in development for diseases that disproportionately affect racial and ethnic minority communities⁴

... There is Still a Long Way to Go.

- 1. Report of the Secretary's Task Force on Black & Minority Health. U.S. Department of Health and Human Services. 1985. https://collections.nlm.nih.gov/catalog/nlm:nlmuid-8602912-mvset
- 2. The Commonwealth Fund. Affordable Care Act Has Narrowed Racial and Ethnic Gaps in Access to Health Care, But Progress Has Stalled. 2020. https://www.commonwealthfund.org/press-release/2020/new-report-affordable-care-act-has-narrowed-racial-and-ethnic-gaps-access-health
- 3. Semilla AP, Chen F, Dall TM. Reductions in mortality among Medicare beneficiaries following the implementation of Medicare Part D. Am J Manag Care. 2015;21(9 Suppl):s165-s171. https://pubmed.ncbi.nlm.nih.gov/26295437
- 4. Medicines in Development for Health Equity 2021 Report. PhRMA. 2021. Available at: https://phrma.org/resource-center/Topics/Medicines-in-Development/Medicines-in-Development-for-Health-Equity-2021-Report

Marginalized Communities Experience Disparities in Health Outcomes Across a Range of Common Conditions

Black people are **more likely than white people to die** from the leading causes of death in the U.S.¹



Causes of death with a higher Black death rate

^{1. &}quot;Racism's Hidden Toll: In America, how long you live depends on the color of your skin." The New York Times. 2020. https://www.nytimes.com/interactive/2020/08/11/opinion/us-coronavirus-black-mortality.html



Increasing Diverse Representation in Clinical Trials Is Critical to Health Equity

Demographic Subgroups

*Racial subgroups include Hispanic and non-Hispanic origin populations
**Report on 53 novel drugs approved in 2020, FDA Drug Trial Snapshot
***United States
Census Bureau — 2020 Estimates

Demographic Subgroups*	Black	White Asian		Hispanic	
Average CT Representation ^{1**}	8%	75%	6%	11%	
US Population ^{2***}	12%	62%	6%	19%	
CT Representation Compared to US Population	-33%	+20%	0%	-42%	

^{1. 2020} Drug Trials Snapshots Summary Report. U.S. Food & Drug Administration. 2021. Available at: https://www.fda.gov/media/145718/download

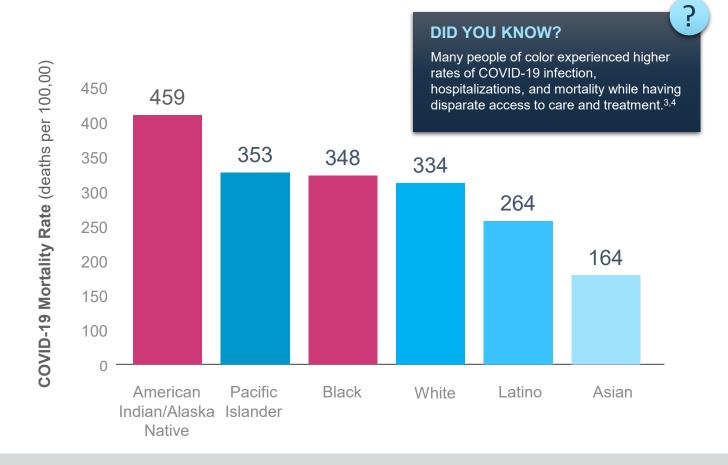
^{2.} Jones N, Marks R, Ramirez R, Rios-Vargas M. 2020 Census Illuminates Racial and Ethnic Composition of the Country. United States Census Bureau. 2021. Available at: https://www.census.gov/library/stories/2021/08/improved-race-ethnicity-measures-reveal-united-states-population-much-more-multiracial.html



The pandemic and its effects

 High COVID-19 mortality among the Black population is estimated to have widened the Black-White life expectancy gap.¹ Disparity in life expectancy widened by 39%.

 The COVID-19 mortality rate is highest among American Indian/Alaska Native populations.²



- 1. Andrasfay T, Goldman N. Reductions in 2020 US life expectancy due to COVID-19 and the disproportionate impact on the Black and Latino populations. Preprint. medRxiv. 2020;2020.07.12.20148387. Published 2020 Oct 15. doi:10.1101/2020.07.12.20148387
- 2. The Color of Coronavirus: COVID-19 Deaths by Race and Ethnicity in the U.S. APM Research Lab. https://www.apmresearchlab.org/covid/deaths-by-race. Accessed July 2022
- 3. Rubin-Miller L, Alban C, Artiga S, Sullivan S. COVID-19 Racial Disparities in Testing, Infection, Hospitalization, and Death: Analysis of Epic Patient Data. Kaiser Family Foundation. Sept 2020. https://www.kff.org/coronavirus-covid-19/issue-brief/covid-19-racial-disparities-testing-infection-hospitalization-death-analysis-epic-patient-data/
- 4. Wiltz JL, Feehan AK, Molinari NM, et al. Racial and Ethnic Disparities in Receipt of Medications for Treatment of COVID-19 United States, March 2020–August 2021. MMWR Morb Mortal Wkly Rep 2022;71:96–102. DOI: http://dx.doi.org/10.15585/mmwr.mm7103e1

What Makes Us Healthy?





Social Determinants of Health: where we live, work, play



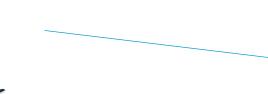
Rx Access: Over 40% of US counties are pharmacy deserts, where most people have to drive more than 15 minutes to reach nearby pharmacies.



Environment: 48% of tribal households in Native communities lack access to reliable clean water.³











Americans in the top 10% of earners **make 9 times more than** Americans in the bottom 10% of earners



Digital Divide: **28%** of adults living in rural areas lack access to broadband internet access.

Structural Racism

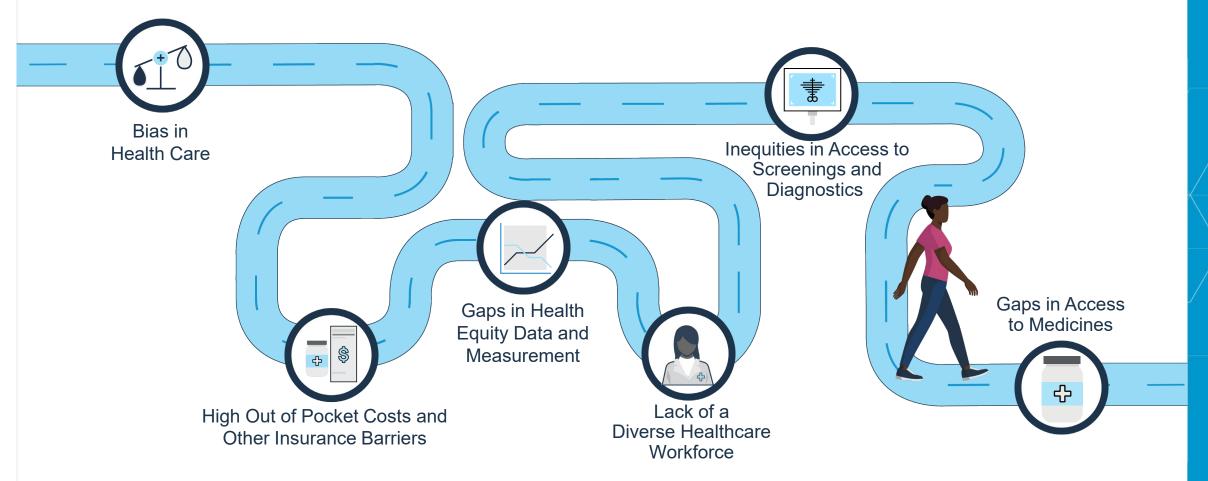
Racism and discrimination often underlie these determinants of health and drive inequities in health care.





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In Addition to Addressing SDOH, Dismantling Structural Barriers Within the Health Care System Is Necessary to Advance Health Equity





https://www.youtube.com/watch?v=jtUzM8j_ZM4&t=108s

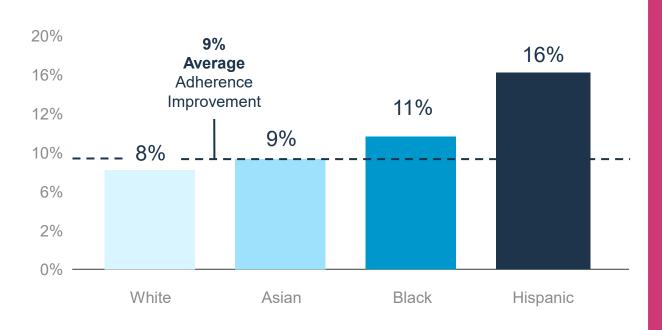
Sharing Manufacturer Rebates Directly with Patients Is One Way to Improve Access, Especially for Black and Hispanic Communities

Sharing rebates directly with commercially-insured patients could **reduce**¹:

- Total health care costs by \$1,000 per person annually or \$8 billion over 10 years
- Patient spending by \$1.5 billion over 10 years
- Mortality by 700 deaths annually

Sharing manufacturer rebates directly with commercially-insured patients can result in a **9% average improvement in adherence**¹

Adherence Improvement from Sharing Rebates on Oral Antidiabetic Drugs, by Race



^{1.} The Impact of Sharing Manufacturer Rebates for Oral Anti-Diabetic Medications at the Point of Sale with Patients in the Commercial Market: Analysis by Race and Ethnicity. GlobalData. 2022. Available at: https://www.globaldata.com/reports/1-the-impact-of-sharing-manufacturer-rebates-for-oral-anti-diabetic-medications-at-the-point-of-sale-with-patients-in-the-commercial-market/





Health Equity Depends on Removing Social and Health System Barriers to Medicine Access Across the Continuum of Care

Research and Development

Bringing innovative medicines to the market

Use of Health Data and Tools

Measuring outcomes and impacts of medicines to inform use and future innovation

Ability to Fill a Prescription

Accessing and adhering to medicines that improve and manage outcomes

Access to a Provider and Screenings

Receiving a diagnosis to be treated

Receipt of the Right Prescription

Prescribing medicine that is best for a patient given their needs and preferences



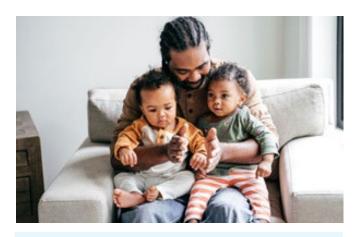
Being for Solutions: The PhRMA Equity Initiative





Clinical Trial Diversity

Support community-based clinical trial infrastructure so patients who want to participate can



Health Equity

Work towards addressing health system and social factors that impact health inequities



Talent

Support growth in a diverse industry talent pool





Provided grant funding to Morehouse School of Medicine (MSM), Satcher Institute:

Enhance the MSM Health Equity Tracker to include real-world data on disease burden, screenings, and use of medicines across racial, ethnic, and other important social and systemic factors



Launched Collaborative Actions to Reach Equity (CAREs) grant program:

Awarded \$500,000 community-based projects to address disparities in treatment of chronic disease, increasing access to COVID-19 vaccinations in underserved communities, and reducing social and economic barriers to health care and medicines.

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Provided grant funding to support an industry-wide, community-based effort focused on **supporting** sites and patients in underrepresented communities to enhance clinical trial diversity in a sustainable way.



Connecting students from underrepresented communities to industry to discover career pathways.



ADVANCING HEALTH EQUITYWOULD SAVE \$3.8 TRILLON





Empowering people with chronic conditions¹ to achieve better health outcomes would save **\$2.7 trillion** in medical costs and **\$1.1 trillion** in less absenteeism over 10 years.

HEALTH EQUITY SAVINGS FROM ACHIEVING RECOGNIZED HEALTH TARGETS²

BY RACE AND ETHNICITY OVER 10 YEARS

SAVINGS ACHIEVED FROM IMPROVING	NON-HISPANIC					
DISEASE CONTROL FOR SELECT CHRONIC CONDITIONS	WHITE	BLACK	ASIAN	OTHER	HISPANIC	TOTAL
Total medical cost savings from improved control	\$1.6 T	\$424 B	\$82 B	\$107 B	\$466 B	\$2.7 T
Total savings from reducing absenteeism (missed work)	\$664 B	\$115 B	\$55 B	\$45 B	\$196 B	\$1.1 T
Total US Savings (10 years)	\$2.3 T	\$539 B	\$137 B	\$152 B	\$662 B	\$3.8 T

IMPROVE ACCESS TO PRIMARY CARE

TIMELY ACCESS TO PRIMARY CARE NOT AVAILABLE FOR MANY

PRIMARY CARE HEALTH **PROFESSIONAL SHORTAGE AREAS:**



US Population Living in a Health Professional Shortage Area



% of Primary



SOLUTIONS INCLUDE:



Address shortages and enhance workforce diversity



Build on telehealth success

Source for shortage data: Kaiser Family Foundation, Primary Care Health Professional Shortage Areas as of Sept. 2021.



Follow Our Progress on phrma.org/equity

MAT.org

