

# Broadening Coverage for Obesity Treatment: A Toolkit for State Innovation



This toolkit was commissioned by Novo Nordisk, which also partnered with Randolph Pate Advisors LLC in developing the ideas summarized herein. Randolph Pate Advisors LLC accepted edits and suggestions, but maintained full editorial control over the ideas and content.



“According to the surgeon general, obesity today is officially an epidemic; it is arguably the most pressing public health problem we face, costing the health care system an estimated \$90 billion a year.”

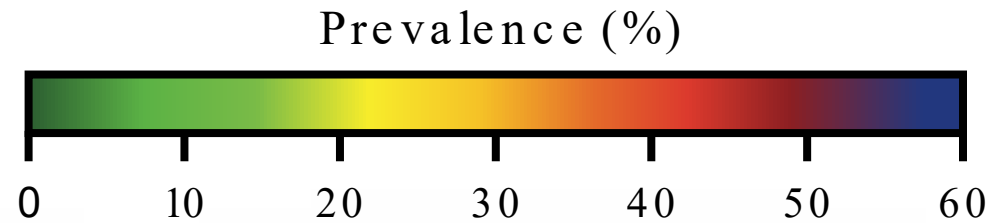
**More than 2 in 5 adults have obesity  
1 in 11 have severe obesity**

**Estimated annual medical cost of  
obesity in 2019 was – \$173 billion**

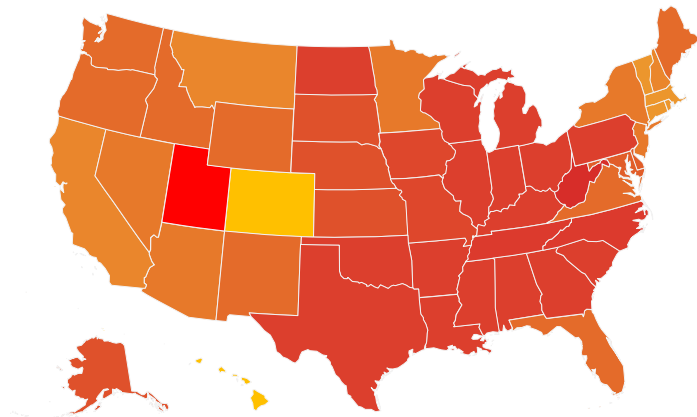
**Medical costs for those who have  
obesity is \$1,861 higher than those of  
a healthy weight**

A recent *JAMA* study predicts that a child born in 2000 has a one-in-three chance of developing diabetes; an African American child's chances are two in five.

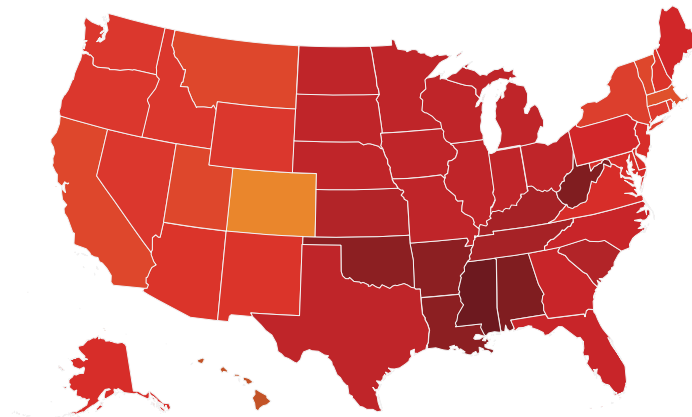
# General Population Prevalence and Projection



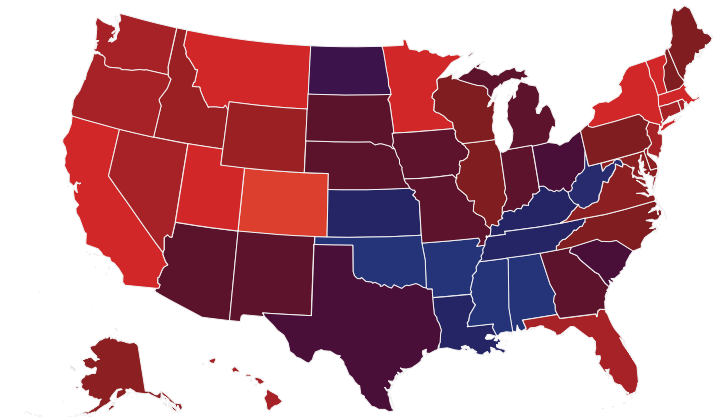
2010



2020

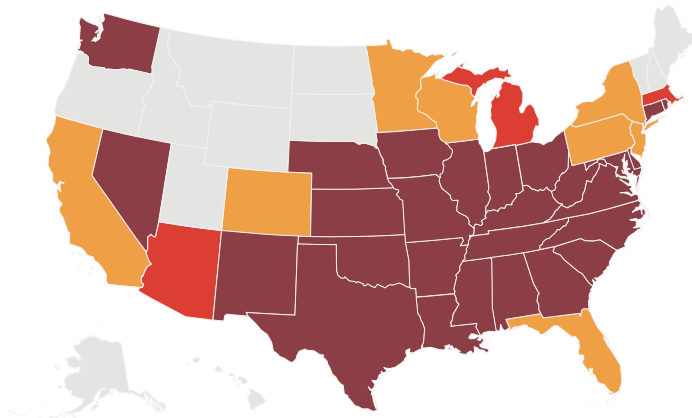


2030

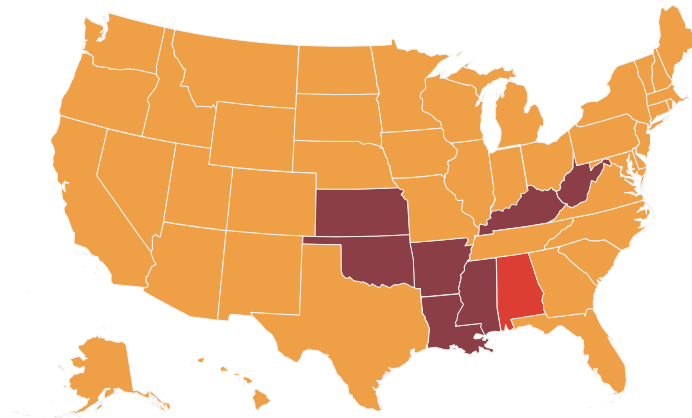


# Most Common BMI Group by State: 2030 Projections Based on Race/Ethnicity

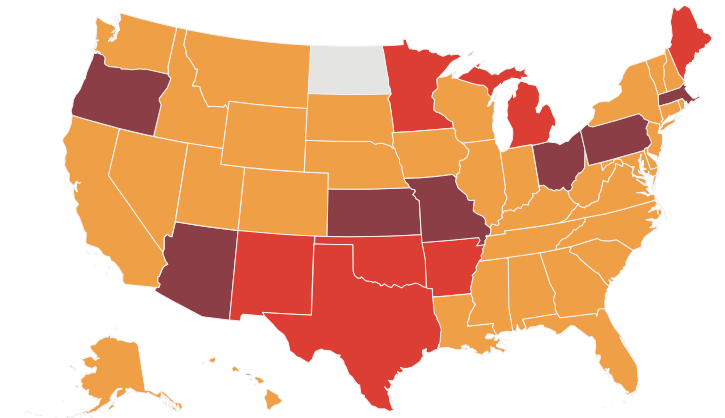
Non-Hispanic Black



Non-Hispanic White



Hispanic



## Legend





## State Options

- ✓ Essential Health Benefit (EHB) Benchmark Plan Amendments
- ✓ Section 1332 State Innovation Waivers
- ✓ Medicaid State Plan Amendments
- ✓ State Employee Benefit Plans

# Essential Health Benefits Benchmark Changes



Under new flexibility provided by CMS, States can make targeted changes to their EHB Benchmark Plans, including adding benefits, subtracting benefits, or altering an existing benefit.



Typical employer plan test: New benchmark must provide a scope of benefits equal to a typical employer plan.



Generosity test: Benchmark plan must not exceed generosity of the most generous among plans listed at 45 CFR 156.111(b)(2)(ii)(A) (with + 1% de minimis threshold)



Proposals to change or to select a new EHB benchmark plan must be submitted to CMS for approval in spring of the second year prior to implementation of the new plan; for example, submitted in April 2023 for implementation January 1, 2025.

# New Mexico – Case Study

Table 2: Impact of Changes

| Benefit Change         | Allowed Cost Impact |
|------------------------|---------------------|
| Artery Calcification   | 0.03%               |
| Prosthetics            | 0.02%               |
| Weight Loss Drugs      | 0.03%               |
| Opioid Reversal Agents | 0.00%               |
| Anti-Hepatitis C Drugs | 0.33%               |
| <b>Total</b>           | <b>0.41%</b>        |

## Recommendation: Weight Loss Drugs / Programs

### Description

We propose expanding member eligibility for weight loss drugs and programs to obesity, rather than morbid obesity alone.

### Methodology and Results

We pulled claim experience for the West region from the WACA database for drugs covered under the United States Pharmacopeia (USP) Weight Loss drug class, per National Drug Code (NDC) code assignments. Weight Loss Drugs is not currently covered as a USP class according to the Benchmark documents. We then pulled member-level data from the same dataset and identified the percentage of obese and morbidly obese members present in that population. We assumed that member behavior would be uniform within these two groups if coverage and availability were also uniform. Therefore, the additional projected allowed PMPM amount was calculated based on the difference in the size of the eligible population with obese members included as eligible.

The resulting PMPM allowed cost, after a coverage utilization adjustment similar to the one described under the above section relating to prosthetics, was equal to 0.03% of the total allowed claims from the same experience dataset.

\*Source: New Mexico, Wakely Consulting Group, LLC - Benchmark Plan Benefit Valuation Report, March 2020

## Section 1332 Waiver Option

- Waive the definition of EHB to require coverage of AOMs.
- Include EHB waiver with a new/existing state reinsurance program
- Direct a portion of the pass-through funds to offset any increased costs from AOM coverage



# Section 1332 Waiver Option

Create specialized plans designed to improve care and access for individuals with obesity

1. Waive definition of QHP to create “state complex care plans”
  - a. State-authorized coverage options made available to individual market enrollees with specific chronic conditions or complex care needs
  - b. May also waive definition of single risk pool
2. Complex care plans could include enhanced benefits targeted for people with obesity; enrollment would be voluntary
3. Attract enrollees based on customized plan features such as lower cost-sharing/additional benefits for obesity treatment (such as for AOMs)



# Questions

# State Reinsurance Pass Through Payments

| 2022 Pass-through Payments: Reinsurance Waivers |                             |   |                                      |
|---|-----------------------------|---|--------------------------------------|
| State   | Projected Total PTC Savings | Estimated Additional PTC Savings Due to ARP | Percentage of PTC Savings Due to ARP |
| <b>Alaska</b>                                   | \$121,772,663               | \$43,838,158                                | 36%                                  |
| <b>Colorado</b>                                 | \$196,705,975               | \$53,110,613                                | 27%                                  |
| <b>Delaware</b>                                 | \$35,998,010                | \$10,079,442                                | 28%                                  |
| <b>Georgia</b>                                  | \$268,196,507               | NA  | NA                                   |
| <b>Maryland</b>                                 | \$344,149,951               | \$99,803,485                                | 29%                                  |
| <b>Maine</b>                                    | \$45,821,025                | \$10,080,625                                | 22%                                  |
| <b>Minnesota</b>                                | \$91,110,030                | \$40,999,513                                | 45%                                  |
| <b>Montana</b>                                  | \$30,688,963                | \$7,058,461                                 | 23%                                  |
| <b>North Dakota</b>                             | \$19,516,312                | \$5,464,567                                 | 28%                                  |
| <b>New Hampshire</b>                            | \$27,937,637                | \$7,822,538                                 | 28%                                  |
| <b>New Jersey</b>                               | \$322,987,495               | \$67,827,374                                | 21%                                  |
| <b>Oregon</b>                                   | \$73,202,937                | \$19,032,763                                | 26%                                  |
| <b>Pennsylvania</b>                             | \$124,249,933               | \$29,819,983                                | 24%                                  |
| <b>Rhode Island</b>                             | \$9,733,677                 | \$2,044,072                                 | 21%                                  |
| <b>Wisconsin</b>                                | \$188,918,536               | \$52,897,190                                | 28%                                  |
| <b>Totals</b>                                   | \$1,900,989,651.00          | \$342,850,571.00                            |                                      |