

2024 Summer National Meeting
Chicago, Illinois

PRODUCER LICENSING (D) TASK FORCE

Tuesday, August 13, 2024
8:30 – 9:30 a.m.

Meeting Summary Report

The Producer Licensing (D) Task Force met Aug. 13, 2024. During this meeting, the Task Force:

1. Adopted its May 9 minutes. During this meeting, the Task Force took the following action:
 - A. Discussed the template for the 1033 waiver process.
 - B. Heard reports from the Adjuster Licensing (D) Working Group, the Producer Licensing Uniformity (D) Working Group, the Public Adjuster Licensing (D) Working Group, and the Uniform Education (D) Working Group.
 - C. Received comments from the American Council of Life Insurers (ACLI), Finseca, and the National Association of Insurance and Financial Advisors (NAIFA) seeking the following changes to the NAIC *State Licensing Handbook*: 1) clarify pre-licensing education is not required; 2) encourage states to provide examinations in additional languages; and 3) recognize the use of online examinations.
2. Received comments on proposed amendments to the *Public Adjuster Licensing Model Act* (#228). The model is being amended to strengthen regulatory standards governing the conduct of public adjusters for the following four issues: 1) individuals acting as unlicensed public adjusters; 2) contractors who are also acting as public adjusters on the same claim; 3) inappropriate assignment of benefit rights; and 4) excessive fees charged by public adjusters.
3. Received comments on the draft 1033 waiver template. The comments focused on whether individuals should be required to submit a waiver request to non-resident states in which they seek to conduct the business of insurance and on the definition of “conviction.”
4. Received comments on proposed amendments to the NAIC uniform producer licensing applications and the proposed cost and timeline for implementing the proposed amendments that the Producer Licensing Uniformity (D) Working Group adopted.
5. Adopted the report of the Adjuster Licensing (D) Working Group, which met June 12 and May 15. During these meetings, the Working Group took the following action:
 - A. Discussed the review of Chapter 18—Adjusters of the *State Licensing Handbook*.
6. Adopted the report of the Producer Licensing Uniformity (D) Working Group, which met Aug. 6, June 4, May 7, and April 2. During these meetings, the Working Group took the following action:
 - A. Adopted the 2018 revisions of the NAIC Uniform Licensing Applications for the Individual and Business Entity (Initial and Renewal).
 - B. Discussed the review of the *State Licensing Handbook* (Handbook). The Working Group distributed a checklist listing each chapter of the Handbook for Working Group members,

interested state insurance regulators, and interested parties to review and designate chapters that need to be revised. The Working Group plans to meet in September to review the responses and determine which chapters to open and potentially revise.

7. Adopted the report of the Public Adjuster Licensing (D) Working Group, which met July 18, June 18, May 2, and April 5. During these meetings, the Working Group took the following action:
 - A. Adopted is June 18, May 2, and April 5 minutes.
 - B. Adopted proposed amendments to the *Public Adjuster Licensing Model Act* (#228).
 - C. Received comments on the proposed amendments to Model #228.
 - D. Discussed proposed amendments to Sections 15, 16, and 19 of Model #228 to strengthen regulatory standards regarding individuals acting as unlicensed public adjusters, contractors who are also acting as public adjusters on the same claim, and inappropriate assignment of benefits.
 - E. Discussed proposed amendments to Sections 3 and 14 of Model #228, which address public adjuster fees.
 - F. Discussed its charge and scope of work, which is to consider amendments to Model #228 to strengthen regulatory standards governing the conduct of public adjusters for the following four issues: 1) individuals acting as unlicensed public adjusters; 2) contractors who are also acting as public adjusters on the same claim; 3) inappropriate assignment of benefit rights; and 4) excessive fees charged by public adjusters.
8. Adopted the report of the Uniform Education (D) Working Group, which met July 10 and May 8. During these meetings, the Working Group took the following action:
 - A. Discussed the creation of continuing education (CE) audit procedures. The Working Group distributed a checklist containing the language from the draft CE audit procedures. It plans to meet to review comments and finalize the draft.
 - B. Discussed guidelines for course introduction statements. The Working Group discussed how states provide course introductory statements, and it plans to work to determine a uniform process.
9. Received a report from the National Insurance Producer Registry (NIPR) Board of Directors. Through June, NIPR's revenue year to date is \$39.6 million, which is 5.7% over budget and 10.5% higher than the same period in 2023. NIPR and the NAIC continue to provide producer licensing zone training for states. The program covers producer licensing practices, as well as current and emerging industry issues. It also encourages dialogue among state licensing peer regulators.