

PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien 35-Total All Lines

| RANK | GROUP/ COMPANY CODE | GROUP/COMPANY NAME | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIRECT LOSS TO EP RATIO ¹ | DIRECT LOSS & DCC TO EP RATIO ² | MARKET SHARE % | CUMULATIVE MARKET SHARE %³ |
|------|---------------------------|---------------------------------|-------------------------------|------------------------------|--|---|-------------------|----------------------------------|
| 1 | 176 | STATE FARM GRP | 93,788,130,947 | 88,679,559,880 | 82.85 | 85.79 | 9.76 | 9.76 |
| 2 | 155 | PROGRESSIVE GRP | 62,711,707,060 | 59,870,842,497 | 68.41 | 70.45 | 6.53 | 16.29 |
| 3 | 31 | BERKSHIRE HATHAWAY GRP | 59,668,420,250 | 58,144,353,860 | 66.50 | 69.78 | 6.21 | 22.50 |
| 4 | 8 | ALLSTATE INS GRP | 50,041,693,448 | 48,197,229,664 | 73.12 | 75.16 | 5.21 | 27.71 |
| 5 | 111 | LIBERTY MUT GRP | 45,794,527,660 | 45,264,052,658 | 64.89 | 68.89 | 4.77 | 32.47 |
| 6 | 3548 | TRAVELERS GRP | 38,596,540,132 | 36,532,033,345 | 58.95 | 63.26 | 4.02 | 36.49 |
| 7 | 200 | UNITED SERV AUTOMOBILE ASSN GRP | 32,002,399,677 | 30,046,228,814 | 76.56 | 77.64 | 3.33 | 39.82 |
| 8 | 626 | CHUBB LTD GRP | 31,691,802,538 | 30,871,545,006 | 58.70 | 63.29 | 3.30 | 43.12 |
| 9 | 69 | FARMERS INS GRP | 27,220,677,002 | 26,575,265,934 | 64.77 | 66.02 | 2.83 | 45.95 |
| 10 | 140 | NATIONWIDE CORP GRP | 19,766,498,885 | 20,322,814,369 | 69.92 | 74.08 | 2.06 | 48.01 |
| 11 | 212 | ZURICH INS GRP | 18,563,082,526 | 18,049,970,018 | 61.34 | 68.71 | 1.93 | 49.94 |
| 12 | 473 | AMERICAN FAMILY INS GRP | 16,628,159,379 | 15,490,888,961 | 73.73 | 75.44 | 1.73 | 51.67 |
| 13 | 91 | HARTFORD FIRE & CAS GRP | 15,953,591,286 | 15,336,033,361 | 57.23 | 63.59 | 1.66 | 53.33 |
| 14 | 12 | AMERICAN INTL GRP | 15,931,144,127 | 15,807,479,637 | 52.30 | 56.35 | 1.66 | 54.99 |
| 15 | 218 | CNA INS GRP | 13,741,404,752 | 13,245,106,925 | 58.30 | 63.97 | 1.43 | 56.42 |
| 16 | 280 | AUTO OWNERS GRP | 13,108,452,212 | 11,981,803,365 | 78.20 | 84.51 | 1.36 | 57.79 |
| 17 | 3098 | TOKIO MARINE HOLDINGS INC GRP | 11,917,448,199 | 11,632,909,341 | 63.21 | 67.27 | 1.24 | 59.03 |
| 18 | 158 | FAIRFAX FIN GRP | 11,346,543,550 | 11,199,075,863 | 65.83 | 71.88 | 1.18 | 60.21 |
| 19 | 213 | ERIE INS GRP | 10,056,483,542 | 9,276,793,076 | 82.94 | 85.02 | 1.05 | 61.25 |
| 20 | 98 | WR BERKLEY CORP GRP | 10,049,013,983 | 9,554,864,392 | 52.91 | 59.59 | 1.05 | 62.30 |
| 21 | 84 | AMERICAN FINANCIAL GRP | 9,174,480,885 | 8,992,694,113 | 56.80 | 61.92 | 0.95 | 63.25 |
| 22 | 785 | MARKEL CORP GRP | 8,789,377,786 | 8,404,641,616 | 61.70 | 73.73 | 0.91 | 64.17 |
| 23 | 968 | AXA INS GRP | 7,721,688,772 | 7,643,863,012 | 62.63 | 66.91 | 0.80 | 64.97 |
| 24 | 796 | QBE INS GRP | 7,559,558,187 | 7,515,818,095 | 80.12 | 82.96 | 0.79 | 65.76 |
| 25 | 244 | CINCINNATI FIN GRP | 7,455,996,034 | 7,093,752,656 | 56.16 | 61.19 | 0.78 | 66.54 |
| | | **INDUSTRY TOTAL** | 960,802,932,489 | 920,418,549,112 | 65.60 | 7584.95 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien 04-Homeowners Multiple Peril

| RANK | GROUP/ COMPANY CODE | GROUP/COMPANY NAME | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIRECT LOSS TO EP RATIO ¹ | DIRECT LOSS & DCC TO EP RATIO ² | MARKET SHARE % | CUMULATIVE MARKET SHARE %3 |
|------|---------------------------|---------------------------------|-------------------------------|------------------------------|--|---|-------------------|----------------------------------|
| 1 | 176 | STATE FARM GRP | 27,037,940,172 | 25,705,653,729 | 77.08 | 78.89 | 17.79 | 17.79 |
| 2 | 8 | ALLSTATE INS GRP | 13,551,256,390 | 12,722,771,135 | 70.42 | 72.12 | 8.92 | 26.71 |
| 3 | 111 | LIBERTY MUT GRP | 10,476,330,091 | 10,140,531,560 | 68.56 | 70.17 | 6.89 | 33.60 |
| 4 | 200 | UNITED SERV AUTOMOBILE ASSN GRP | 10,346,045,233 | 9,515,308,611 | 78.22 | 78.72 | 6.81 | 40.41 |
| 5 | 69 | FARMERS INS GRP | 8,981,109,577 | 8,517,212,769 | 67.58 | 68.43 | 5.91 | 46.31 |
| 6 | 3548 | TRAVELERS GRP | 7,569,914,243 | 7,014,931,008 | 69.57 | 70.70 | 4.98 | 51.29 |
| 7 | 473 | AMERICAN FAMILY INS GRP | 7,009,999,632 | 6,334,714,904 | 75.28 | 75.78 | 4.61 | 55.91 |
| 8 | 140 | NATIONWIDE CORP GRP | 4,077,262,120 | 4,003,909,532 | 80.88 | 83.57 | 2.68 | 58.59 |
| 9 | 626 | CHUBB LTD GRP | 3,891,675,567 | 3,649,700,039 | 49.49 | 50.69 | 2.56 | 61.15 |
| 10 | 10064 | CITIZENS PROP INS CORP | 3,208,944,568 | 2,770,286,734 | 39.39 | 45.66 | 2.11 | 63.26 |
| 11 | 155 | PROGRESSIVE GRP | 2,952,598,317 | 2,685,978,253 | 51.87 | 52.13 | 1.94 | 65.20 |
| 12 | 213 | ERIE INS GRP | 2,659,423,444 | 2,415,582,111 | 88.73 | 90.16 | 1.75 | 66.95 |
| 13 | 280 | AUTO OWNERS GRP | 2,564,100,067 | 2,326,325,015 | 88.27 | 90.02 | 1.69 | 68.64 |
| 14 | 4663 | UNIVERSAL INS HOLDING GRP | 1,819,043,114 | 1,777,150,774 | 53.80 | 54.32 | 1.20 | 69.84 |
| 15 | 3098 | TOKIO MARINE HOLDINGS INC GRP | 1,404,191,226 | 1,306,364,232 | 81.80 | 81.92 | 0.92 | 70.76 |
| 16 | 1278 | CSAA INS GRP | 1,323,340,507 | 1,248,094,678 | 68.80 | 69.76 | 0.87 | 71.63 |
| 17 | 1318 | AUTO CLUB ENTERPRISES INS GRP | 1,197,117,298 | 1,095,514,146 | 76.21 | 78.96 | 0.79 | 72.42 |
| 18 | 244 | CINCINNATI FIN GRP | 1,196,665,560 | 1,054,892,108 | 62.56 | 65.19 | 0.79 | 73.21 |
| 19 | 660 | MERCURY GEN GRP | 1,143,868,331 | 1,039,221,728 | 62.98 | 65.58 | 0.75 | 73.96 |
| 20 | 28 | AMICA MUT GRP | 1,134,059,070 | 1,064,671,405 | 58.76 | 60.25 | 0.75 | 74.71 |
| 21 | 50 | COUNTRY INS & FIN SERV GRP | 1,000,969,290 | 934,603,742 | 96.51 | 96.87 | 0.66 | 75.36 |
| 22 | 91 | HARTFORD FIRE & CAS GRP | 990,862,103 | 959,280,720 | 55.96 | 57.17 | 0.65 | 76.02 |
| 23 | 55 | AUTOMOBILE CLUB MI GRP | 964,554,275 | 911,945,234 | 76.30 | 76.85 | 0.63 | 76.65 |
| 24 | 88 | THE HANOVER INS GRP | 944,623,290 | 887,536,431 | 95.11 | 96.53 | 0.62 | 77.27 |
| 25 | 4861 | HERITAGE INS HOLDINGS GRP | 943,982,644 | 961,933,909 | 64.73 | 69.68 | 0.62 | 77.89 |
| | | **INDUSTRY TOTAL** | 151,988,948,661 | 142,228,072,988 | 70.66 | 72.30 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien 11.1,11.2-Medical Professional Liability

| | GROUP/ | | DIRECT | DIRECT | DIRECT | DIRECT LOSS & DCC | | CUMULATIVE |
|------|---------|----------------------------------|----------------|----------------|-----------------------|----------------------|---------|------------|
| | COMPANY | | PREMIUMS | PREMIUMS | LOSS TO | TO EP | MARKET | MARKET |
| RANK | CODE | GROUP/COMPANY NAME | WRITTEN | EARNED | EP RATIO ¹ | RATIO ² | SHARE % | SHARE %3 |
| 1 | 31 | BERKSHIRE HATHAWAY GRP | 2,174,706,263 | 2,150,183,179 | 54.09 | 65.48 | 17.98 | 17.98 |
| 2 | 831 | DOCTORS CO GRP | 1,207,488,235 | 1,182,817,505 | 46.82 | 72.50 | 9.99 | 27.97 |
| 3 | 218 | CNA INS GRP | 698,133,379 | 674,726,428 | 49.87 | 63.31 | 5.77 | 33.74 |
| 4 | 2698 | PROASSURANCE CORP GRP | 691,934,115 | 686,459,612 | 64.62 | 92.91 | 5.72 | 39.46 |
| 5 | 413 | MAG MUT INS GRP | 581,194,230 | 534,436,874 | 38.30 | 71.46 | 4.81 | 44.27 |
| 6 | 1154 | COVERYS GRP | 507,981,325 | 530,379,152 | 59.77 | 72.83 | 4.20 | 48.47 |
| 7 | 10697 | MCIC VT A RECIP RRG | 458,756,554 | 458,756,554 | 124.59 | 140.49 | 3.79 | 52.26 |
| 8 | 184 | CURI HOLDINGS GRP | 394,779,765 | 385,250,479 | 45.52 | 82.21 | 3.26 | 55.53 |
| 9 | 111 | LIBERTY MUT GRP | 382,551,061 | 359,505,833 | 37.36 | 47.36 | 3.16 | 58.69 |
| 10 | 626 | CHUBB LTD GRP | 222,231,838 | 217,849,274 | 64.75 | 77.69 | 1.84 | 60.53 |
| 11 | 2358 | ISMIE GRP | 215,893,314 | 208,825,637 | 54.87 | 88.68 | 1.79 | 62.31 |
| 12 | 98 | WR BERKLEY CORP GRP | 204,403,780 | 202,998,679 | 57.74 | 66.75 | 1.69 | 64.00 |
| 13 | 10341 | CONTROLLED RISK INS CO OF VT RRG | 183,070,388 | 183,070,388 | 26.99 | 66.50 | 1.51 | 65.52 |
| 14 | 4840 | PRI GRP | 176,491,203 | 177,343,132 | 47.88 | 70.09 | 1.46 | 66.98 |
| 15 | 4902 | COPIC GRP | 166,324,996 | 152,280,336 | 35.07 | 53.83 | 1.38 | 68.35 |
| 16 | 158 | FAIRFAX FIN GRP | 149,921,745 | 140,097,229 | 48.80 | 61.71 | 1.24 | 69.59 |
| 17 | 33049 | STATE VOLUNTEER MUT INS CO | 145,605,222 | 142,305,172 | 28.41 | 66.79 | 1.20 | 70.80 |
| 18 | 464 | PHYSICIANS INS A MUT GRP | 144,622,993 | 131,663,125 | 67.41 | 86.91 | 1.20 | 71.99 |
| 19 | 361 | MUNICH RE GRP | 111,811,738 | 100,213,916 | 63.04 | 85.12 | 0.92 | 72.92 |
| 20 | 12 | AMERICAN INTL GRP | 106,470,263 | 105,488,074 | 46.17 | 52.16 | 0.88 | 73.80 |
| 21 | 508 | NATIONAL GRP | 106,220,891 | 103,155,961 | 41.14 | 60.59 | 0.88 | 74.68 |
| 22 | 1279 | ARCH INS GRP | 101,508,483 | 94,628,570 | 58.14 | 71.44 | 0.84 | 75.52 |
| 23 | 2638 | NCMIC GRP | 97,541,528 | 98,534,468 | 31.05 | 49.51 | 0.81 | 76.32 |
| 24 | 785 | MARKEL CORP GRP | 97,400,688 | 95,258,265 | 53.97 | 67.20 | 0.81 | 77.13 |
| 25 | 14163 | EMERGENCY CAPITAL MGMT LLC A RRG | 92,661,498 | 94,719,932 | 75.20 | 92.89 | 0.77 | 77.89 |
| | | **INDUSTRY TOTAL** | 12,092,940,733 | 11,857,932,826 | 54.49 | 74.10 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien 16-Workers'Compensation

| RANK | GROUP/ COMPANY CODE | GROUP/COMPANY NAME | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIRECT LOSS TO EP RATIO ¹ | DIRECT LOSS & DCC TO EP RATIO ² | MARKET SHARE % | CUMULATIVE MARKET SHARE %3 |
|------|---------------------------|-----------------------------|-------------------------------|------------------------------|--|---|-------------------|----------------------------------|
| 1 | 3548 | TRAVELERS GRP | 3,866,767,331 | 3,849,946,580 | 43.01 | 47.86 | 6.63 | 6.63 |
| 2 | 91 | HARTFORD FIRE & CAS GRP | 3,771,503,918 | 3,711,058,710 | 43.82 | 49.87 | 6.46 | 13.09 |
| 3 | 2538 | AMTRUST FINANCIAL SERV GRP | 3,425,169,973 | 3,344,212,861 | 45.59 | 51.55 | 5.87 | 18.96 |
| 4 | 212 | ZURICH INS GRP | 2,932,999,433 | 2,906,799,813 | 36.25 | 58.60 | 5.03 | 23.98 |
| 5 | 626 | CHUBB LTD GRP | 2,378,524,732 | 2,443,460,739 | 32.04 | 35.17 | 4.08 | 28.06 |
| 6 | 31 | BERKSHIRE HATHAWAY GRP | 2,125,792,572 | 2,113,200,464 | 50.21 | 58.07 | 3.64 | 31.70 |
| 7 | 111 | LIBERTY MUT GRP | 2,093,981,396 | 2,175,890,153 | 49.86 | 57.89 | 3.59 | 35.29 |
| 8 | 36102 | STATE INS FUND | 1,709,192,550 | 1,728,657,460 | 64.55 | 70.60 | 2.93 | 38.22 |
| 9 | 572 | BCBS OF MI GRP | 1,670,453,988 | 1,699,989,988 | 48.85 | 54.26 | 2.86 | 41.08 |
| 10 | 150 | OLD REPUBLIC GRP | 1,471,615,206 | 1,456,700,846 | 46.57 | 54.36 | 2.52 | 43.60 |
| 11 | 84 | AMERICAN FINANCIAL GRP | 1,418,133,289 | 1,408,175,823 | 42.87 | 49.06 | 2.43 | 46.03 |
| 12 | 12 | AMERICAN INTL GRP | 1,230,622,818 | 1,210,299,163 | 33.06 | 45.11 | 2.11 | 48.14 |
| 13 | 98 | WR BERKLEY CORP GRP | 1,219,710,396 | 1,202,526,654 | 47.83 | 54.28 | 2.09 | 50.23 |
| 14 | 35076 | STATE COMPENSATION INS FUND | 1,140,750,936 | 1,139,003,536 | 37.47 | 43.46 | 1.95 | 52.19 |
| 15 | 922 | ICW GRP ASSETS INC GRP | 1,108,761,083 | 1,040,813,554 | 53.58 | 60.11 | 1.90 | 54.09 |
| 16 | 22945 | TEXAS MUT INS CO | 1,090,472,150 | 1,067,489,743 | 36.48 | 39.58 | 1.87 | 55.95 |
| 17 | 218 | CNA INS GRP | 1,070,153,508 | 1,001,634,082 | 28.67 | 36.86 | 1.83 | 57.79 |
| 18 | 1279 | ARCH INS GRP | 860,901,296 | 822,773,731 | 43.02 | 52.35 | 1.48 | 59.26 |
| 19 | 3363 | EMPLOYERS HOLDINGS GRP | 758,599,058 | 719,895,632 | 45.46 | 52.05 | 1.30 | 60.56 |
| 20 | 158 | FAIRFAX FIN GRP | 757,824,451 | 761,509,347 | 33.27 | 36.26 | 1.30 | 61.86 |
| 21 | 4670 | STARR GRP | 667,542,449 | 675,417,170 | 45.10 | 55.24 | 1.14 | 63.01 |
| 22 | 36196 | SAIF CORP | 582,017,765 | 564,114,897 | 71.73 | 75.15 | 1.00 | 64.00 |
| 23 | 291 | ENCOVA MUT INS GRP | 572,309,690 | 561,526,772 | 45.09 | 53.93 | 0.98 | 64.98 |
| 24 | 785 | MARKEL CORP GRP | 571,279,280 | 586,001,760 | 57.44 | 65.21 | 0.98 | 65.96 |
| 25 | 4485 | COPPERPOINT GRP | 536,254,436 | 526,059,952 | 29.18 | 37.75 | 0.92 | 66.88 |
| | | **INDUSTRY TOTAL** | 58,358,539,674 | 58,002,531,904 | 44.93 | 51.98 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien 17.1,17.2,18.1,18.2-Other Liability

| | GROUP/ | | DIRECT | DIRECT | DIRECT | DIRECT LOSS & DCC | | CUMULATIVE |
|------|---------|-------------------------------|-----------------|-----------------|-----------------------|----------------------|---------|------------|
| | COMPANY | | PREMIUMS | PREMIUMS | LOSS TO | TO EP | MARKET | MARKET |
| RANK | CODE | GROUP/COMPANY NAME | WRITTEN | EARNED | EP RATIO ¹ | RATIO ² | SHARE % | SHARE %3 |
| 1 | 626 | CHUBB LTD GRP | 9,244,772,096 | 9,099,724,813 | 63.57 | 73.39 | 7.64 | 7.64 |
| 2 | 3548 | TRAVELERS GRP | 5,579,146,903 | 5,419,756,095 | 69.31 | 78.75 | 4.61 | 12.25 |
| 3 | 31 | BERKSHIRE HATHAWAY GRP | 5,511,906,880 | 5,732,521,537 | 54.14 | 63.41 | 4.56 | 16.81 |
| 4 | 111 | LIBERTY MUT GRP | 5,032,213,422 | 5,146,328,624 | 69.50 | 79.97 | 4.16 | 20.97 |
| 5 | 158 | FAIRFAX FIN GRP | 4,895,317,437 | 4,890,501,859 | 60.71 | 69.70 | 4.05 | 25.02 |
| 6 | 98 | WR BERKLEY CORP GRP | 4,842,327,090 | 4,589,796,723 | 54.69 | 63.13 | 4.00 | 29.02 |
| 7 | 968 | AXA INS GRP | 4,361,616,761 | 4,469,113,795 | 60.05 | 65.98 | 3.61 | 32.62 |
| 8 | 12 | AMERICAN INTL GRP | 4,200,830,886 | 4,341,629,204 | 57.04 | 62.88 | 3.47 | 36.10 |
| 9 | 218 | CNA INS GRP | 4,124,234,871 | 4,071,667,268 | 54.38 | 62.94 | 3.41 | 39.51 |
| 10 | 785 | MARKEL CORP GRP | 3,994,573,621 | 3,890,061,543 | 67.92 | 88.40 | 3.30 | 42.81 |
| 11 | 91 | HARTFORD FIRE & CAS GRP | 3,347,414,392 | 3,252,414,743 | 54.03 | 66.99 | 2.77 | 45.58 |
| 12 | 212 | ZURICH INS GRP | 3,308,447,714 | 3,249,672,494 | 82.86 | 93.11 | 2.73 | 48.31 |
| 13 | 140 | NATIONWIDE CORP GRP | 2,929,808,639 | 3,051,196,867 | 60.46 | 70.62 | 2.42 | 50.73 |
| 14 | 84 | AMERICAN FINANCIAL GRP | 2,557,153,930 | 2,528,469,052 | 52.20 | 62.78 | 2.11 | 52.85 |
| 15 | 3098 | TOKIO MARINE HOLDINGS INC GRP | 2,504,451,977 | 2,540,701,243 | 64.57 | 72.04 | 2.07 | 54.92 |
| 16 | 3219 | SOMPO GRP | 2,241,849,890 | 2,231,015,418 | 75.18 | 89.38 | 1.85 | 56.77 |
| 17 | 4670 | STARR GRP | 2,057,729,807 | 1,985,924,723 | 102.67 | 117.74 | 1.70 | 58.47 |
| 18 | 1279 | ARCH INS GRP | 2,020,583,897 | 1,982,619,954 | 50.11 | 60.92 | 1.67 | 60.14 |
| 19 | 1120 | EVEREST REINS HOLDINGS GRP | 1,974,590,322 | 1,959,334,739 | 58.90 | 69.84 | 1.63 | 61.77 |
| 20 | 19 | ASSURANT INC GRP | 1,967,545,562 | 1,975,382,747 | 64.87 | 65.06 | 1.63 | 63.40 |
| 21 | 3416 | AXIS CAPITAL GRP | 1,939,409,011 | 1,904,652,518 | 75.63 | 80.29 | 1.60 | 65.00 |
| 22 | 244 | CINCINNATI FIN GRP | 1,753,380,531 | 1,726,693,354 | 52.44 | 59.98 | 1.45 | 66.45 |
| 23 | 761 | ALLIANZ INS GRP | 1,742,115,213 | 1,668,113,539 | 88.39 | 91.34 | 1.44 | 67.89 |
| 24 | 242 | SELECTIVE INS GRP | 1,397,904,992 | 1,314,186,258 | 50.22 | 60.16 | 1.16 | 69.05 |
| 25 | 176 | STATE FARM GRP | 1,378,383,113 | 1,310,091,091 | 146.18 | 147.65 | 1.14 | 70.19 |
| | | **INDUSTRY TOTAL** | 120,973,970,220 | 118,634,023,318 | 62.84 | 72.37 | 100.00 | 100.00 |
| | | | | | | | | |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien Total Private Passenger Auto

| RANK | GROUP/ COMPANY CODE | GROUP/COMPANY NAME | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIRECT LOSS TO EP RATIO ¹ | DIRECT LOSS & DCC TO EP RATIO ² | MARKET SHARE % | CUMULATIVE MARKET SHARE %³ |
|------|---------------------------|---------------------------------|-------------------------------|------------------------------|--|---|-------------------|----------------------------------|
| 1 | 176 | STATE FARM GRP | 57,974,270,313 | 54,812,500,326 | 84.34 | 87.63 | 18.31 | 18.31 |
| 2 | 155 | PROGRESSIVE GRP | 48,255,874,744 | 45,888,459,482 | 69.15 | 70.83 | 15.24 | 33.55 |
| 3 | 31 | BERKSHIRE HATHAWAY GRP | 38,965,761,608 | 38,383,695,986 | 74.24 | 75.58 | 12.31 | 45.85 |
| 4 | 8 | ALLSTATE INS GRP | 32,848,168,906 | 31,863,541,999 | 74.76 | 76.84 | 10.37 | 56.23 |
| 5 | 200 | UNITED SERV AUTOMOBILE ASSN GRP | 19,847,915,798 | 18,829,720,871 | 77.30 | 78.71 | 6.27 | 62.49 |
| 6 | 111 | LIBERTY MUT GRP | 13,312,836,211 | 13,397,699,748 | 71.25 | 74.61 | 4.20 | 66.70 |
| 7 | 69 | FARMERS INS GRP | 13,221,687,478 | 13,012,949,538 | 66.54 | 67.48 | 4.18 | 70.87 |
| 8 | 473 | AMERICAN FAMILY INS GRP | 6,790,422,620 | 6,472,156,323 | 75.29 | 77.62 | 2.14 | 73.02 |
| 9 | 3548 | TRAVELERS GRP | 6,578,946,202 | 6,224,210,574 | 70.15 | 73.37 | 2.08 | 75.10 |
| 10 | 140 | NATIONWIDE CORP GRP | 5,413,758,272 | 5,476,444,556 | 74.52 | 76.61 | 1.71 | 76.81 |
| 11 | 1318 | AUTO CLUB ENTERPRISES INS GRP | 4,829,407,595 | 4,418,149,556 | 78.16 | 79.86 | 1.53 | 78.33 |
| 12 | 280 | AUTO OWNERS GRP | 4,250,282,927 | 3,844,453,237 | 82.95 | 88.22 | 1.34 | 79.67 |
| 13 | 213 | ERIE INS GRP | 4,240,246,199 | 3,894,226,424 | 89.23 | 90.77 | 1.34 | 81.01 |
| 14 | 1278 | CSAA INS GRP | 3,817,542,892 | 3,394,492,591 | 80.72 | 82.19 | 1.21 | 82.22 |
| 15 | 215 | KEMPER CORP GRP | 2,950,213,392 | 3,179,247,842 | 88.06 | 92.15 | 0.93 | 83.15 |
| 16 | 660 | MERCURY GEN GRP | 2,819,068,632 | 2,777,229,682 | 71.46 | 74.67 | 0.89 | 84.04 |
| 17 | 55 | AUTOMOBILE CLUB MI GRP | 2,256,739,042 | 2,150,770,877 | 67.96 | 71.68 | 0.71 | 84.75 |
| 18 | 91 | HARTFORD FIRE & CAS GRP | 2,126,384,701 | 2,060,826,798 | 80.65 | 84.22 | 0.67 | 85.42 |
| 19 | 169 | SENTRY INS GRP | 1,561,955,415 | 1,493,411,128 | 61.84 | 62.71 | 0.49 | 85.92 |
| 20 | 88 | THE HANOVER INS GRP | 1,443,149,144 | 1,403,302,826 | 75.47 | 78.05 | 0.46 | 86.37 |
| 21 | 411 | MAPFRE INS GRP | 1,402,535,796 | 1,340,757,662 | 69.79 | 70.97 | 0.44 | 86.82 |
| 22 | 5 | ALFA INS GRP | 1,387,691,210 | 1,304,874,345 | 70.63 | 71.96 | 0.44 | 87.25 |
| 23 | 28 | AMICA MUT GRP | 1,383,042,128 | 1,325,196,113 | 75.71 | 79.60 | 0.44 | 87.69 |
| 24 | 50 | COUNTRY INS & FIN SERV GRP | 1,369,040,202 | 1,319,947,246 | 71.50 | 72.45 | 0.43 | 88.12 |
| 25 | 483 | SOUTHERN FARM BUREAU CAS GRP | 1,338,549,702 | 1,279,119,571 | 79.62 | 80.69 | 0.42 | 88.55 |
| | | **INDUSTRY TOTAL** | 316,655,004,802 | 303,504,595,689 | 75.43 | 77.67 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.



PROPERTY AND CASUALTY INSURANCE INDUSTRY 2023 TOP 25 GROUPS AND COMPANIES BY COUNTRYWIDE PREMIUM States, U.S. Territories, Canada and Aggregate Other Alien Total Commercial Auto

| RANK | GROUP/ COMPANY CODE | GROUP/COMPANY NAME | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIRECT LOSS TO EP RATIO ¹ | DIRECT LOSS & DCC TO EP RATIO ² | MARKET SHARE % | CUMULATIVE MARKET SHARE %3 |
|------|---------------------------|-------------------------------|-------------------------------|------------------------------|--|---|-------------------|----------------------------------|
| 1 | 155 | PROGRESSIVE GRP | 9,716,926,679 | 9,554,317,571 | 74.21 | 78.50 | 15.18 | 15.18 |
| 2 | 3548 | TRAVELERS GRP | 3,441,405,342 | 3,305,589,457 | 68.80 | 75.22 | 5.38 | 20.55 |
| 3 | 111 | LIBERTY MUT GRP | 2,716,060,083 | 2,552,748,710 | 78.43 | 83.53 | 4.24 | 24.80 |
| 4 | 150 | OLD REPUBLIC GRP | 2,502,163,209 | 2,347,318,729 | 79.44 | 85.89 | 3.91 | 28.71 |
| 5 | 212 | ZURICH INS GRP | 2,099,052,957 | 1,995,924,878 | 89.31 | 96.42 | 3.28 | 31.99 |
| 6 | 31 | BERKSHIRE HATHAWAY GRP | 1,951,535,136 | 1,804,053,339 | 68.19 | 78.12 | 3.05 | 35.03 |
| 7 | 280 | AUTO OWNERS GRP | 1,843,846,507 | 1,716,764,366 | 88.47 | 98.58 | 2.88 | 37.91 |
| 8 | 176 | STATE FARM GRP | 1,674,411,299 | 1,415,340,424 | 101.02 | 109.48 | 2.62 | 40.53 |
| 9 | 98 | WR BERKLEY CORP GRP | 1,362,619,305 | 1,292,128,633 | 65.89 | 72.78 | 2.13 | 42.66 |
| 10 | 140 | NATIONWIDE CORP GRP | 1,241,900,191 | 1,490,307,563 | 72.98 | 77.69 | 1.94 | 44.60 |
| 11 | 626 | CHUBB LTD GRP | 1,240,452,055 | 1,217,410,401 | 94.32 | 100.51 | 1.94 | 46.54 |
| 12 | 91 | HARTFORD FIRE & CAS GRP | 1,203,621,763 | 1,131,536,632 | 69.73 | 75.78 | 1.88 | 48.42 |
| 13 | 12 | AMERICAN INTL GRP | 1,144,879,228 | 1,068,764,864 | 67.23 | 72.68 | 1.79 | 50.20 |
| 14 | 84 | AMERICAN FINANCIAL GRP | 1,045,676,141 | 1,029,336,121 | 69.70 | 73.34 | 1.63 | 51.84 |
| 15 | 242 | SELECTIVE INS GRP | 1,010,638,687 | 947,400,331 | 65.11 | 68.91 | 1.58 | 53.42 |
| 16 | 158 | FAIRFAX FIN GRP | 1,009,721,645 | 955,608,788 | 72.24 | 78.62 | 1.58 | 54.99 |
| 17 | 3098 | TOKIO MARINE HOLDINGS INC GRP | 975,559,001 | 935,654,773 | 66.99 | 71.26 | 1.52 | 56.52 |
| 18 | 169 | SENTRY INS GRP | 931,455,489 | 900,939,382 | 72.16 | 77.67 | 1.46 | 57.97 |
| 19 | 213 | ERIE INS GRP | 891,287,991 | 839,340,835 | 85.64 | 89.50 | 1.39 | 59.37 |
| 20 | 244 | CINCINNATI FIN GRP | 877,527,624 | 860,425,170 | 58.17 | 61.99 | 1.37 | 60.74 |
| 21 | 218 | CNA INS GRP | 874,464,464 | 794,928,786 | 75.92 | 80.17 | 1.37 | 62.10 |
| 22 | 8 | ALLSTATE INS GRP | 842,197,327 | 909,239,014 | 95.57 | 98.76 | 1.32 | 63.42 |
| 23 | 14184 | ACUITY A MUT INS CO | 810,563,816 | 769,757,401 | 56.74 | 61.81 | 1.27 | 64.68 |
| 24 | 7 | FEDERATED MUT GRP | 733,644,000 | 700,129,079 | 63.85 | 69.38 | 1.15 | 65.83 |
| 25 | 1279 | ARCH INS GRP | 705,248,281 | 651,287,295 | 73.28 | 78.35 | 1.10 | 66.93 |
| | | **INDUSTRY TOTAL** | 64,015,981,217 | 61,567,165,152 | 74.03 | 80.21 | 100.00 | 100.00 |

¹ (Direct losses incurred / Direct premiums earned)

² (Direct losses incurred + Direct defense and cost containment expenses incurred) / (Direct premiums earned)

³ Cumulative Market Share is the running total of the individual Company or Group market shares.