Welcome to the

Climate & Resilience (EX) Task Force: Climate Disclosure Workstream

January 27

OUR MEETING WILL BEGIN SHORTLY

NAIC Confidential

- ✓ All audio will be muted upon entry
- ✓ Prior to speaking, unmute both Webex and your cell phone
- ✓ If you have joined by phone, to mute and unmute your line, press*6
- ✓ Enter with video on or off (your choice)
- ✓ Use the "Chat" feature for questions, comments or assistance from moderators
- ✓ For any technical challenges please contact the NAIC Technical Support Team at <u>MeetingTechHelp@naic.org</u> or 866-874-4905
- ✓ The meeting is being recorded
- ✓ Task Force members, please post in Chat that you are present



Date: 1/26/21

Virtual Meeting

CLIMATE AND RESILIENCY (EX) TASK FORCE CLIMATE RISK DISCLOSURE WORKSTREAM

Wednesday, January 27, 2020 2:00 – 3:15 p.m. ET / 1:00 – 2:15 p.m. CT / 12:00 – 1:15 p.m. MT / 11:00 a.m. – 12:15 p.m. PT

ROLL CALL

Andrew R. Stolfi, Vice Chair	Oregon	Linda A. Lacewell	New York
Grace Arnold	Minnesota	Mike Kreidler	Washington

NAIC Support Staff: Anne Obersteadt/Jennifer Gardner

AGENDA

	AGENDA	
1.	Hear a Presentation on the History and Administration/Collection Logistics of the NAIC Climate Risk Disclosure Survey—Mike Peterson (CA)	Attachment A
2.	Hear a Presentation on the Analysis and Enhancement Recommendations of the NAIC Climate Risk Disclosure Survey—Lisa Groshong (Center for Insurance and Policy Research—CIPR)	Attachment B
3.	Hear a Presentation on Phase 1 of the American Academy of Actuaries' Research on the NAIC Climate Risk Disclosure Survey—Steven Jackson and Michelle Young (American Academy of Actuaries—Academy)	Attachment C

- 4. Discuss Any Other Matters Brought Before the Task Force—Commissioner Andrew R. Stolfi (OR)
- 5. Adjournment

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2. Hear a Presentation on the History and Administration/Collection Logistics of the NAIC Climate Risk Disclosure Survey

—Mike Peterson (CA)

Background on Climate Risk Disclosure Survey 2009-2021



Mike Peterson,

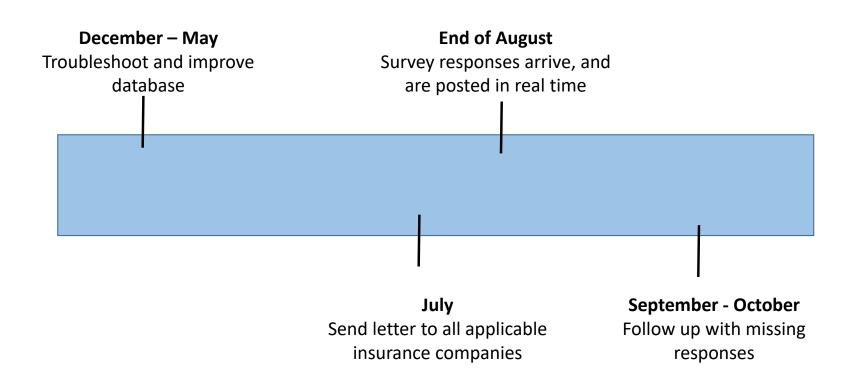
Deputy Commissioner on Climate and Sustainability

California Department of Insurance

Mike.Peterson@insurance.ca.gov



The survey has an annual progression



How have companies responded to TCFD option?

2019: Regulators provided TCFD guidelines in cover letter to all companies and included request to consider TCFD guidelines in responses.

One company submitted a TCFD report, after inquiring

2020: Regulators provided TCFD guidelines in cover letter to all companies and alerted companies to their option to submit a TCFD in lieu of the survey.

Eight companies submitted a TCFD report, after inquiring

What is the existing survey?

- NAIC developed Climate Risk Disclosure Survey in 2009.
 - Purpose: better understand how insurers are considering and addressing climate change and climate risk in their business operations, underwriting and reserves.
 - 8 survey questions cover investment, mitigation, financial solvency (risk management), emissions/carbon footprint, engaging consumers.
 - Survey seeks qualitative information, not quantitative.
 - Currently, California, New York, New Mexico, Connecticut, Minnesota and Washington collaborate in administering the survey.
 - Individual company responses are public.

Who participates?

- Per survey guidance:
- "Mandatory disclosure will depend on the premium amounts reported for the most immediate prior financial reporting year. If an insurer reports over \$100,000,000 on its Annual Schedule T filing with the NAIC, it must complete the survey. However, if an insurer reports less than that, it will not be required to complete and file the survey, but it may do so voluntarily."
- Survey captures 1,000+ companies, representing 70% of US insurance market.
 - What if more states participated?
 - What if the requirement included smaller companies?

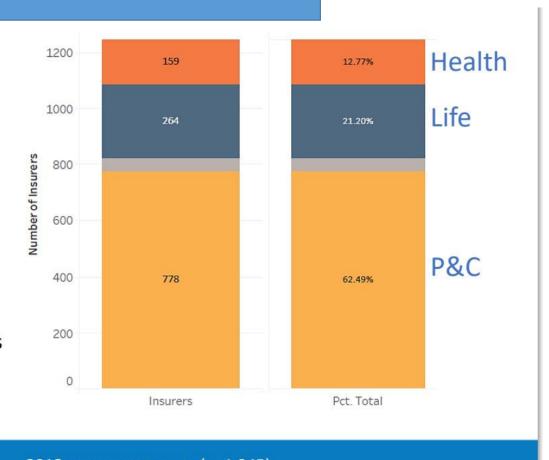
Who participates?

Line of business

- P&C: The majority of total responses (63%)
 - -- Large entities made up of many smaller companies
- Life: 21%
- Health: 13%
- "Other" included 44 companies (title, crop and earthquake)

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-- Dropped from most analyses



2018 survey responses (*n*=1,245)

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Reference: NAIC CIPR Presentation in September 2020, Lisa Groshong

So what does this look like?

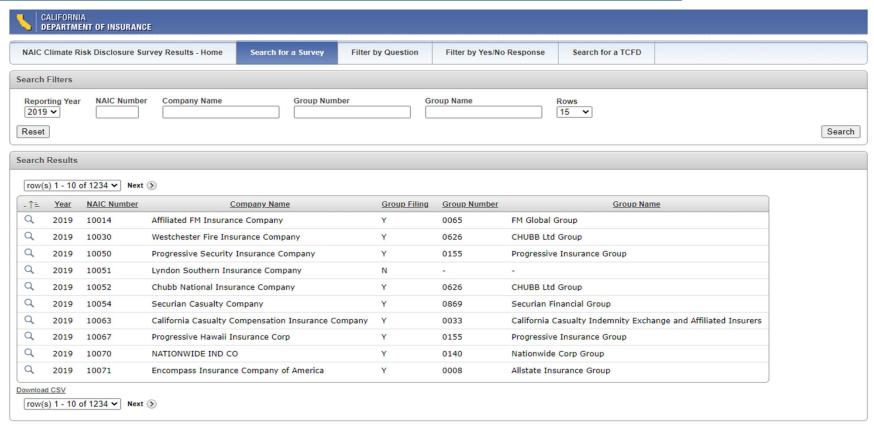


- We surveyed approximately 1,000 insurers and received a 100% response rate in California.
- Year over Year insurer submissions increased 8.2% from 1,162 in 2017 to 1,257 in 2018.
- Roughly two-thirds of insurers surveyed say they have a climate change policy with respect to risk management and investment management.
- 60% of insurers surveyed stated they are taking action to manage risks climate change poses to their business.
- Approximately one-third of insurers surveyed state they have not considered the impact of climate change on its investment portfolio.

To contact Climate Risk Administration, please email climaterisksurvey@insurance.ca.gov

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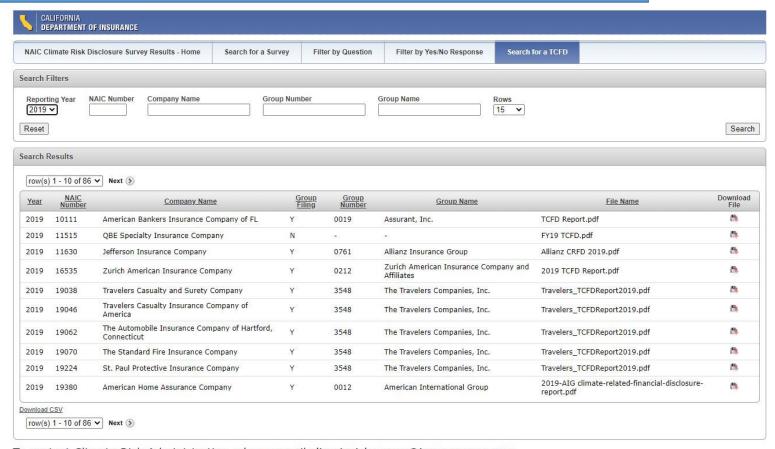
You can search for a particular survey



To contact Climate Risk Administration, please email <u>climaterisksurvey@insurance.ca.gov</u>

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There is a specific tab for TCFD reports



To contact Climate Risk Administration, please email climaterisksurvey@insurance.ca.gov

Each survey lists the responses by question

NAIC Climate Risk Disclosure Survey Results - Home

Search for a Survey

Filter by Question

Filter by Yes/No Response

Search for a TCFD

Survey Details

< Return to Search Results

NAIC Number: 10052

Company Name: Chubb National Insurance Company

Line Of Business: Property & Casualty

Group Filing: Y Group Number: 0626

Group Name: CHUBB Ltd Group

Question 1:

Does the company have a plan to assess, reduce or mitigate its emissions in its operations or organizations?

Yes - The company has a plan to assess and reduce or mitigate emissions in our operations or organizations.

No - The company does not have a plan to assess and reduce or mitigate emissions in our operations or organizations.

Yes/No response question 1:

Written response question 1: The company has had a formal program to measure, record and reduce greenhouse gas (GHG) emissions in its operations since 2006. This GHG accounting is third-party verified and published in our Annual Report. In May 2019, Chubb announced a new companywide goal to reduce our global greenhouse gas (GHG) emissions 20% on an absolute basis by 2025 and established a long-term goal to reduce absolute GHG emissions 40% by 2035. Both goals use 2016 emissions as the baseline and are aligned with the two-degree Celsius target outlined in the Paris Climate Agreement as well as the quantitatively supported science-based standards methodology of the United Nations Environment Program.

> As of year-end 2019, Chubb achieved the first of our two goals. We reduced our GHG emissions by 22% off a 2016 baseline, exceeding our goal of reducing emissions 20% by 2025. Chubb continues to pursue our long-term goal to reduce GHG emissions 40% by 2035.

This was the third GHG emissions reduction commitment that Chubb has undertaken since launching our Corporate Environmental Program in 2006, and the first that adheres to science-based standards. This was also the first companywide goal announced since ACE Limited acquired The Chubb Corporation and adopted the Chubb name globally in 2016.

Question 2:

Does the company have a climate change policy with respect to risk management and investment management?

Yes - The company has a climate change policy with respect to risk management and investment management.

No - The company does not have a climate change policy with respect to risk management and investment management.

Yes/No response question 2:

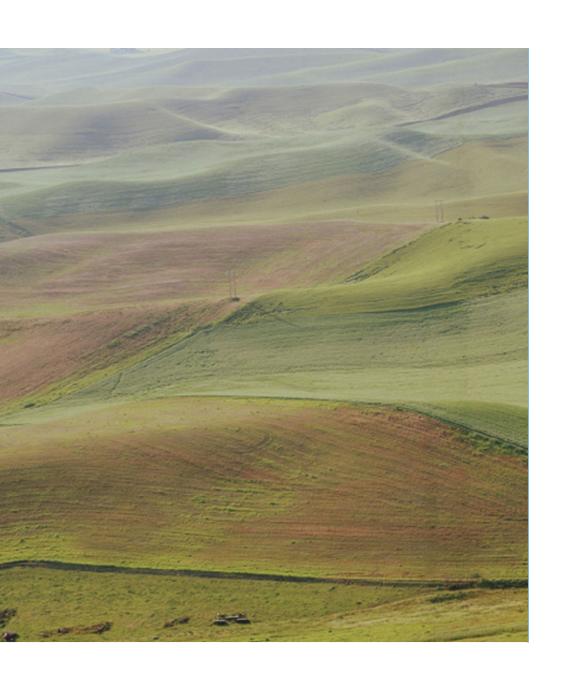
Written response question 2: In the 2019 Chubb annual report, Evan Greenberg, Chairman and CEO, provided a perspective on climate change in his letter to shareholders. In this discussion Mr. Greenberg

"We and our industry have an opportunity and responsibility to do our part to support society in managing a risk environment that is both volatile and changing due to global climate change. Our response is guided by our core business competencies and values, and our perspective begins with the obvious: We are an insurance company and our job as underwriters is to assess and manage risk using analysis that is data-driven and apolitical. Applying this approach to the perils of climate change, we recognize a growing global risk that requires action from government, the private sector and, in fact, society at large to manage and mitigate the growing threat.

"As an incurren our first responsibility is to use our expectics in risk management to provide products and convices that protect individuals, businesses and communities against the

3. Hear a Presentation on the Analysis and Enhancement Recommendations of the NAIC Climate Risk Disclosure Survey

—Lisa Groshong (Center for Insurance & Policy Research)



Updating the NAIC Climate Risk Disclosure Survey

NAIC Climate Disclosure Working Group

Jan. 27, 2021

Lisa Groshong, PhD Communication Research Scientist



Assessment of and Insights from NAIC Climate Risk Disclosure Data

November 2020

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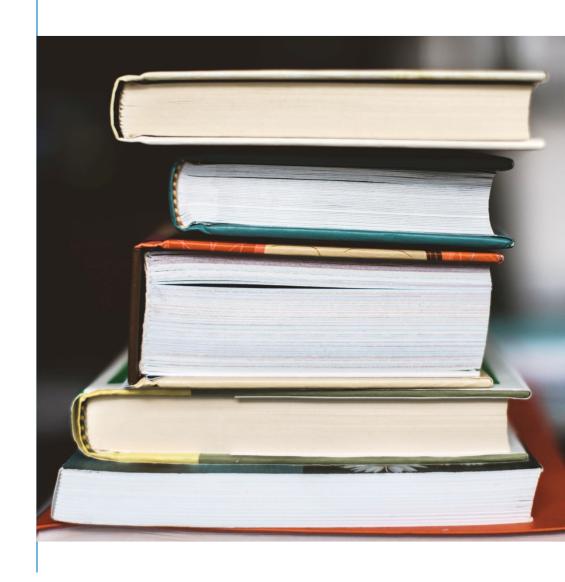
The climate disclosure landscape is changing

- Where we are & where we need to be
- What needs to change (and why)
- How we can get where we need to go

What we collect & how we collect it

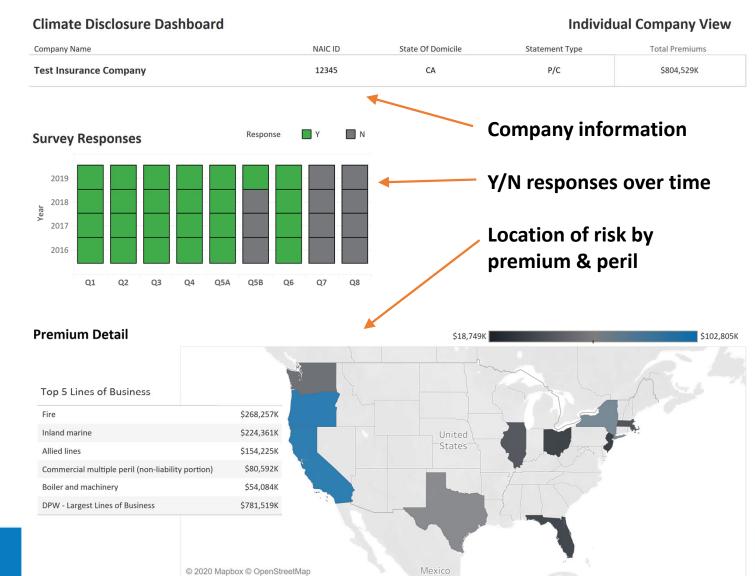
How do insurers **assess & manage** risks related to climate change?

- Yes/no questions (7/8)plus
- About 500,000 words of narrative related to companies' plans, policies, processes, strategies, engagement
- Not catastrophe models/ scenarios or financial data



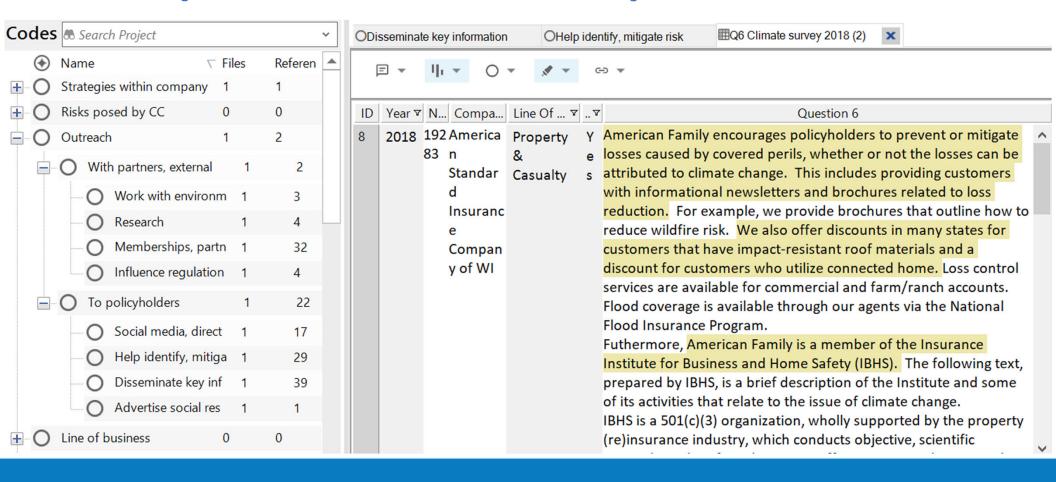
Climate disclosures: Results dashboard

Visualizing data collected in previous surveys combined with NAIC data



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Data captured in narrative responses



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Existing survey sub-questions (~38)

Q2: Does the company have a climate change policy with respect to risk management and investment management?

- 1. Existing sub-question: Where in the structure of the company is climate risk addressed?

 Potential options:
 - Chief Executive Officer
 - Risk committee
 - Other (please specify)
 - Climate risk is not currently addressed
- 2. Existing sub-question: Does the company approach climate change as an Enterprise Risk Management (ERM) issue? Potential options:
 - Yes
 - o No



NAIC survey + TCFD

As of 2019:

- Two different sets of questions
- Two different formats (hybrid yes/no
 + narrative in excel & narrative in PDF)
- Some of the most climate-forward companies are submitting TCFD – responses not captured in dashboard

Acceptance of TCFD in lieu of NAIC survey = de facto switch to TCFD?

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Global reporting shift

Task Force on Climate-related Financial Disclosures (TCFD) guidelines increasingly adopted as global standard for reporting climate risks

- TCFD overlaps with NAIC climate risk disclosure questions
- TCFD recommends disclosures in four content areas:
 - Governance
 - Strategy
 - Risk management
 - Metrics and targets



Possibilities & limitations with NAIC survey & TCFD

- TCFD is fully narrative
 - Requires scenario analysis
 - Is not specific to insurance
 - Is becoming the standard for the financial industry globally
- NAIC is insurance specific
 - ... but is not specific to lines of business
 - Y/N questions are not worded as questions

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A way forward

Short term:

- Require answers to ~38 existing NAIC climate risk disclosure survey sub-questions
 - Previous responses could provide answer options
 - Could be implemented this year

Long term:

 Combine TCFD and NAIC climate survey into insurance- and LOB-specific multiple choice format with open-ended options



Moving forward

- Capitalize on existing climate leadership within NAIC
- Build on the climate risk survey's foundation to create disclosures that are more comprehensive, useful, and simple to analyze & present





4. Hear a Presentation on Phase 1 of the American Academy of Actuaries' Research on the NAIC Climate Risk Disclosure Survey

—Steve Jackson and Michelle Young (American Academy of Actuaries)

Climate Risk Financial Disclosure (CRFD) Analysis

Michelle Young, MAAA, FSA
Chairperson, Climate Risk Disclosures Work Group
ERM/ORSA Committee

Steve Jackson, PhD
Assistant Director for Research (Public Policy)

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Objective. Independent. Effective.

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Agenda

- Academy CRFD Research Project, in 2 phases
- Summary of Results from Phase 1 of Academy Research Project
- Details on Phase 1 Results
- Phase 2, Moving towards Recommendations/Assessments based on results of Phase 1
- Plans for Phase 2 of Academy Research Project

American Academy of Actuaries CRFD Project in 2 Phases

- Phase 1: Academy Analysis of National Association of Insurance Commissioners (NAIC) Climate Disclosure Survey Responses
 - Yes/No Responses
 - Systematic, qualitative analysis of company responses
- Phase 2 Research: Academy Assessment of Options
 - Criteria
 - Options
 - Assessments

Academy Analysis of NAIC Survey Responses: Summary

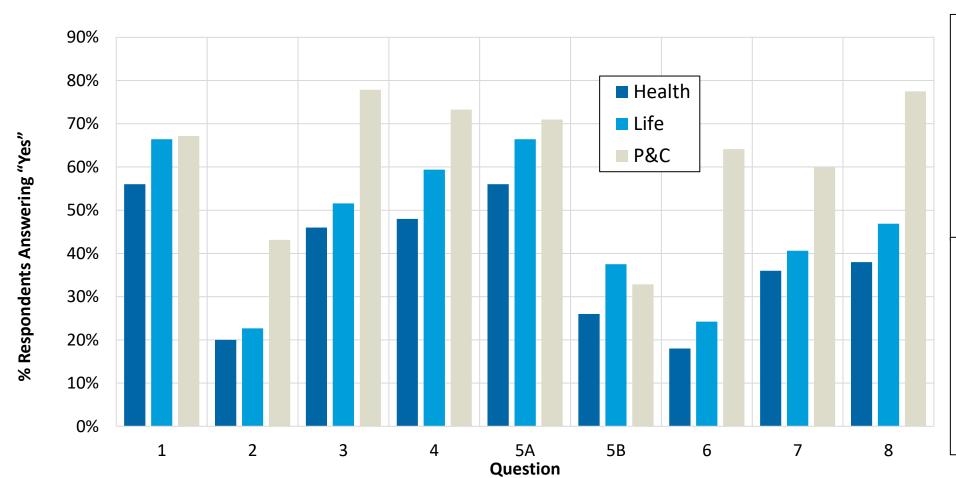
- Y/N responses reveal differences over time, across questions, and across lines of business.
- Y/N responses must be interpreted with caution.
- Systematic, qualitative analysis reveals:
 - ~10-15% of companies provide robust responses
 - ~10-15% of companies provide some detail
 - □ ~70-80% indicate little of their assessment of climate risk or plans for management of that risk.

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ANALYSIS OF YES/NO QUESTIONS



Academy Analysis of NAIC Survey Responses: "Yes"



Questions

- **Emissions Plan**
- Risk Management Policy
- **Process for Identifying Risks**
- **Current or Anticipated Risks**
- **Investment Policy & Strategy**
- **Encourage Policyholders**
- **Engage Key Constituencies**
- Actions to Manage Risks
- P&C companies answer "Yes" most frequently to most questions
- Health companies answer "Yes" least often for every question



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Academy Analysis of NAIC Survey Responses: "Yes" Interpreted with Caution

- "No" does not necessarily mean bad for climate risk
 - 31% of all companies responded "Yes" to "reviewed investment policy" and "No" to "changed investment policy."
 - Typical comment: "[Our] investment strategy and risk management process address those [climate-related] risks and others."
- "No" and "Yes" may not be that different:
 - Between 2018 and 2019, 259 responses changed from "No" to "Yes" or "Yes" to "No"; 35% were accompanied by identical text responses.

 Between 2018 and 2019, 259 responses changed from "No" to "Yes" or "Yes" to "No"; 35% were accompanied by identical text responses.

 Objective. Independent. Effective. To accompanie to the produced with professional text responses.

QUANTITATIVE, QUALITATIVE ANALYSIS OF NARRATIVE RESPONSES



Academy Analysis of NAIC Survey Responses: Length of Response

Median Length of Survey Response (# of Words)

	Health	Life	Property & Casualty
Smallest 25% of Companies	519	414	530
Middle 50% of Companies	450	555	720
Largest 25% of Companies	1,975	1,100	1,265

- Length of response is an imperfect indicator of attention to the questions asked.
- In all Lines of Business (LoBs), the largest companies file longer responses than small and midsize companies.
- The largest health companies file particularly lengthy responses.
- Midsize P&C companies file longer responses than midsize Health or Life companies.
- Size of business appears to be one driver for attention given to the survey, with the largest 25% of companies in each LoB providing the most robust responses.

Academy Analysis of NAIC Survey Responses: Cluster Analysis of Companies' Use of Key Words or Phrases

- Most companies (80%) are in clusters where only three basic terms ("climate," "risk," and "change") are mentioned frequently.
- A small proportion of the companies (8%) are in clusters where several terms (eight or more; adding to the basic terms words and phrases such as "climate change," "management," "policy" and "impact") are mentioned frequently.
- Some companies (12%) are in clusters where a few terms beyond the basics are mentioned frequently.

Words and Phrases Used Most Often by All Companies

Anticipated risks	Catastrophic losses	Climate change risk	Extreme weather events	Insurance	Investment strategy	Policy	Significant risk
Business	Change	Climate risk	Financial impact	Insurance industry	Life Insurance	Potential impact	Weather events
Business continuity	Change- related risks	Climate- related risks	Formal climate change policy	Investment	Loss	Potential losses	Weather- related events
Business continuity plans	Climate	Emerging risks	Identifying climate	Investment decisions	Management	Potential risks	
Business operations	Climate change	Environmental Impact	Impact	Investment management	Material Impact	Risk	
Catastrophic events	Climate change policy	Events	Including climate change	Investment policy	Material risk	Severe weather events	

Academy Analysis of NAIC Survey Responses: Assessing Responses to Question #5

- Each of the eight questions requires closer analysis. We have begun with Question #5.
- Question #5: Has the company considered the impact of climate change on its investment portfolio? Has it altered its investment strategy in response to these considerations?
- □ Question #5: Two Yes/No questions followed by text response, with six specific follow-up questions. ♠

Academy Analysis of NAIC Survey Responses: Assessing Responses to Question #5

- Six, specific follow-up questions for Question #5:
 - Does the company consider regulatory-, physical-, litigation-, and competitiveness-related climate risks, among others, when assessing investments?
 - Has the company considered the implications of climate change for all of its investment classes, e.g., equities, fixed income, infrastructure, real estate?
 - Does the insurer use a shadow price for carbon when considering investments in heavy emitting industries in markets where carbon is either currently regulated or is likely to be regulated in the future?
 - Does the insurer factor the physical risks of climate change (water scarcity, extreme events, weather variability) into security analysis or portfolio construction? If so, for what asset classes and issuers (corporate, sovereign, municipal)?
 - How does climate change rank compared to other risk drivers, given the insurer's asset liability matching strategy and investment duration?
 - Does the insurer have a system in place to manage correlated climate risks between its underwriting and investments?
- Are companies responding to these questions?
 - Only regulatory risk (12%) appears to have been addressed by more than 10% of companies.



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ANALYSIS OF 2019 TCFD RESPONDENTS

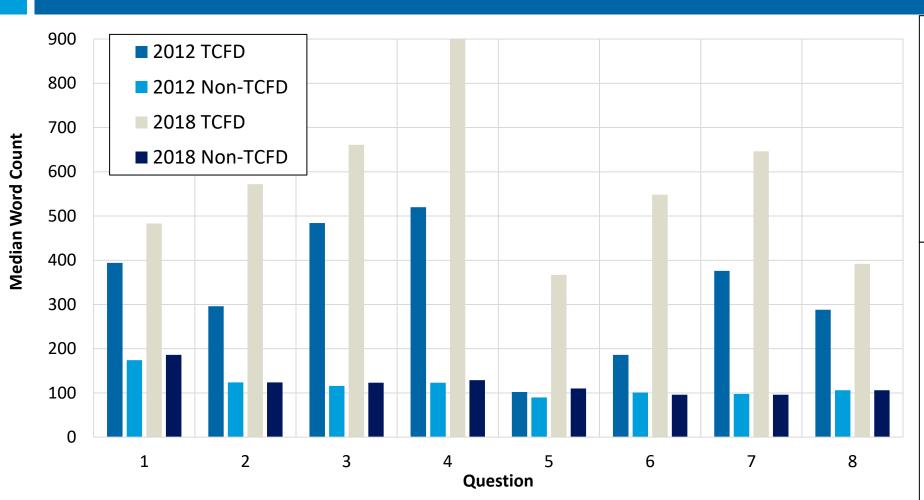
Size of Companies, TCFD vs Non-TCFD Respondents

TCFD Companies								
Line of Business	Entities	Unique Responses	Median Premiums					
Health	0	0	N/A					
Life	10	3	\$4.6 billion					
Property & Casualty	71	5	\$1.2 billion					
Total	81	8	\$2.5 billion					
NAIC Survey Companies								
Line of Business	Entities	Unique Responses	Median Premiums					
Health	140	50	\$2.9 billion					
Life	289	128	\$0.7 billion					
Property & Casualty	764	259	\$0.9 billion					
Total 1,193		437	\$1.0 billion					

- TCFD Respondents represent both Life and P&C, but not Health
- Life TCFD
 respondents are
 almost 7x as large
 as non-TCFD
 respondents
- P&C TCFD
 respondents are
 33% larger than
 non-TCFD
 respondents



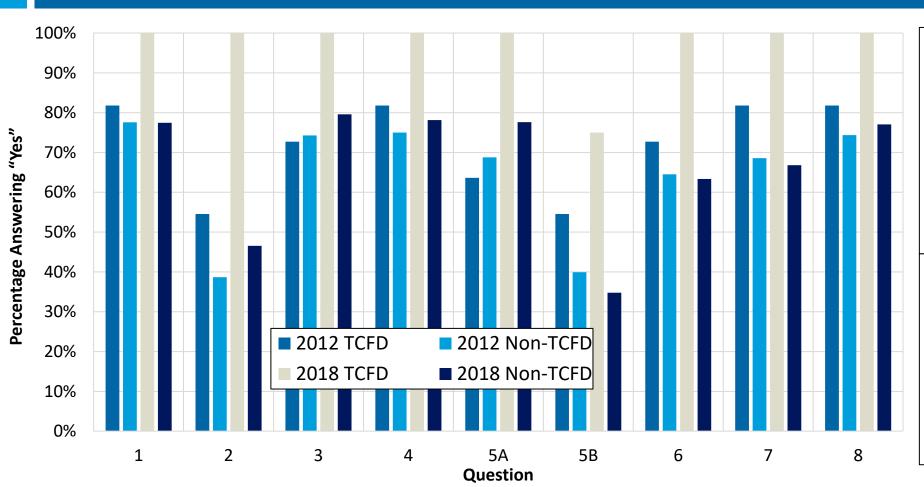
Length of TCFD vs non-TCFD Respondent Responses to NAIC Survey



Questions

- **Emissions Plan**
- **Risk Management Policy**
- **Process for Identifying Risks**
- **Current or Anticipated Risks**
- **Investment Policy & Strategy**
- **Encourage Policyholders**
- **Engage Key Constituencies**
- **Actions to Manage Risks**
- TCFD respondents were writing much more than non-TCFD respondents when they filed NAIC surveys.
- 2019 TCFD respondents wrote 4,811 words in their 2018 NAIC survey responses (at the median) while 2019 non-TCFD respondents wrote 690 words in their 2018 responses.

TCFD vs non-TCFD Respondents Answering "Yes" to NAIC Survey



Questions

- **Emissions Plan**
- **Risk Management Policy**
- **Process for Identifying Risks**
- **Current or Anticipated Risks**
- **Investment Policy & Strategy**
- **Encourage Policyholders**
- **Engage Key Constituencies**
- Actions to Manage Risks
- 2019 TCFD respondents were more likely than non-TCFD respondents to answer Yes to all NAIC survey questions in 2018
- With only two exceptions, all 2019 TCFD respondent companies answered "Yes" to every question in 2018.



Summary of Conclusions from Phase 1

- Some evidence of inattention or confusion in responses to Y/N
- Certain Qs predominantly Y; others predominantly N
- Qualitative responses make clear that most companies in all LoBs provide narrow responses
- In each LoB, a small percentage of companies provide broad responses; this includes all of those companies now providing TCFD responses

Moving towards Recommendations

- To improve climate disclosures, three steps:
 - Criteria to be considered in assessing changes
 - Options available
 - Questions which must be answered to assess options by criteria

Criteria for Assessing Options

Criteria to be considered in deciding whether to change and/or replace the NAIC Climate Disclosure Survey:

- Gather meaningful information from all companies
 - Require useful information not currently required
 - Encourage meaningful responses from those companies currently responding in a de minimus fashion
- Minimize burden on companies
 - Different options/features might minimize burden for different categories of companies
- Analyze results to generate benchmarks, assess progress
 - Narrative responses provide insight but make comparison, benchmarking, and assessment of progress difficult
- Harmonizing disclosures with other countries
 - Harmonizing by following and/or by leading

Options to Consider

- Modify the current NAIC survey
 - Add questions
 - Convert some existing suggested follow-up questions to Y/N questions
- Require TCFD
- □ Require CDP (Carbon Disclosure Project)
- Hybrid
 - For example, require modified current survey with option to submit TCFD or CDP

Questions to Consider

- For those companies providing robust responses to the NAIC survey, what useful information are they not providing? Would they provide that information in response to TCFD or CDP?
- For those companies not currently providing robust responses, what reasons do they provide?
 - Do they refer to absence of climate risk for their businesses, to climate risk's 0 mitigation by existing processes, and/or to general but not specific awareness?
 - Would they be encouraged to provide more robust responses by more 0 yes/no, and/or multiple choice questions, and/or by more guidance on items to consider in responding, regardless of whether the questions are based on the NAIC survey, TCFD or CDP? AMERICAN ACADEMY of ACTUARIES

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Plans for Phase 2 Research: Beyond the Current Survey

- Beginning soon, examining two gaps:
 - Gap between most robust survey responses and the requirements of TCFD and/or CDP
 - Gap between most robust and less robust survey responses
- Assess different possible methods of encouraging more robust responses from most companies, including:
 - Careful construction and testing of questions
 - More guidance for preparers
 - More Y/N and/or multiple-choice questions
- Working toward results by summer 2021



Thank You

Questions?

Contact: Steve Jackson,
Assistant Director (Public Policy)
sjackson@actuary.org



6. Q&A

9. Discuss Any Other Matters

10. Adjournment