

NAIC Training Class Suggestions

- Have training sessions virtual
- Record training sessions to be made available on demand for future reference/use
- Level 1 Training Class
 - Discussion on the Financial Information (specifically questions 4, 10 and 11).
 - When the data is unavailable or implies *NR, what actions or reports would other states look at to find this information in order to adequately answer the questions?
 - How could we better document how an analyst is reaching a conclusion
- MCAS Ratios vs State Averages
 - What percentage does each state consider in determining the company to be an outlier?
 - What should a state consider when the ratios are too high (we currently utilize a threshold more than 20%) or too low when compared to the state average?
- How states are incorporating tableau in their everyday Market Analysis
 - What tips or skills have states found to assist them with Market Analysis
- Have training sessions for smaller state departments on ways to better enhance overall Market Analysis
 - Where should we focus the majority of our analysis
 - Tips to ensure we are meeting criteria for the Market Analysis Certification Program
- What suggestions or recommendations do other states have for newly hired Market Analysis Analysts
 - What training course(s) does your state require?
 - What are the initial areas of focus for the analyst?